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## Salesforce Certified Experience Cloud Consultant Sample Questions (Q146-Q151):

### NEW QUESTION # 146

Universal Containers has Contact and Account objects set to Public Read Only for internal users, but an Experience Cloud users is

not able to view Contacts and accounts.  
How should you fix this issue?

- **A. Sharing rules should be configured open each object to give Read Only access to experience Cloud users.**
- B. The existing sharing model should be updated to so that the Contact and Account Objects are private, and sharing rules should be configured on each individual object to give Public Read Only access to Experience Cloud users.
- C. The external sharing model should be updated so that the Account object is private but the Contact object remains public only
- D. The internal sharing model should be updated so that the Contact and Account objects are Public read Only.

**Answer: A**

Explanation:

To fix the issue of Experience Cloud users not being able to view Contacts and Accounts, you should configure sharing rules on each object to give Read Only access to Experience Cloud users. Sharing rules allow you to extend sharing access to users in public groups, roles, or territories. You can use sharing rules to grant Read Only access to Contacts and Accounts owned by internal users to Experience Cloud users.

#### **NEW QUESTION # 147**

DreamHouse Realty is planning to launch a digital experience for its partners where they will be able to pick a Lead from shared leads and start working toward getting the lead converted into an Opportunity.

Which two steps are part of setting up Lead Sharing or Lead Distribution for partners?

Choose 2 answers

- **A. Enable "Allow External Lead Sharing" in Digital Experience settings.**
- B. Configure Lead Creation and Lead Distribution inside PRM Workspace.
- **C. Create Assignment Rules for Lead Distribution.**
- D. Create Page Layouts for Lead Distribution.

**Answer: A,C**

Explanation:

To set up Lead Sharing or Lead Distribution for partners, two steps are to enable "Allow External Lead Sharing" in Digital Experience settings and create Assignment Rules for Lead Distribution. Enabling "Allow External Lead Sharing" allows partners to access leads that are shared with them through sharing rules or manual sharing. Creating Assignment Rules for Lead Distribution allows leads to be automatically assigned to queues or users based on criteria that you define.

#### **NEW QUESTION # 148**

Northern trail Outfitters has created a microsite digital experience for its Gold-Level VIP customers. The digital experience is not yet active.

The community manager would like to send welcome emails on a specific day, which include a promotion for participating in the community.

In which order should the community manager perform activation steps?

- A. Set the Community to Active, and available profiles and permission sets to the Admin Workspace, enable Contacts as community users, and set welcome emails to Enabled.
- **B. Add available profiles and permission sets to the Admin Workspace, enable Contacts as community users, set welcome emails to Enabled, and set the community to Active.**
- C. Set the community to Active, and available profiles and permission sets to the Admin Workspace, and create a process to send the welcome emails.
- D. Publish the community, which will send out the welcome emails.

**Answer: B**

Explanation:

The order in which the community manager should perform activation steps is B. To activate a site in Experience Cloud, you need to complete several steps, such as adding profiles and permission sets, enabling contacts as community users, setting welcome emails, and setting the site to active. The order of these steps is important, because some steps depend on others. For example, you need to add profiles and permission sets before you can enable contacts as community users, and you need to set welcome emails before

you can set the site to active.

#### NEW QUESTION # 149

Northern Trail Outfitters (NTO) would like to create a public Knowledge base for the general public to be able to view articles, manuals, and FAQs.

Which template should NTO select when building its site?

- A. Customer Service
- **B. Help Center**
- C. Partner Central
- D. Customer Account Portal

**Answer: B**

Explanation:

To create a public Knowledge base, NTO should select the Help Center template when building its site. The Help Center template is designed for creating self-service communities where users can find answers to common questions, access articles and FAQs, and contact support agents if needed. The Help Center template also supports multiple languages, mobile devices, and branding customization.

#### NEW QUESTION # 150

Zephyrus Relocation Services (ZRS) plans to build a portal for its partners. The portal needs to show company information and brand details on the Account Management page.

Which templates should ZRS consider to build the portal?

Choose 2 answers

- **A. Partner Central**
- B. Customer service
- **C. Build Your Own**
- D. Help Center

**Answer: A,C**

Explanation:

Partner Central and Build Your Own are two templates that ZRS can consider to build the portal for its partners. Partner Central is a template that is designed for managing partner relationships, such as recruiting, onboarding, training, and co-selling. Build Your Own is a template that allows you to create a custom site using Lightning Web Components and other web standards.

#### NEW QUESTION # 151

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