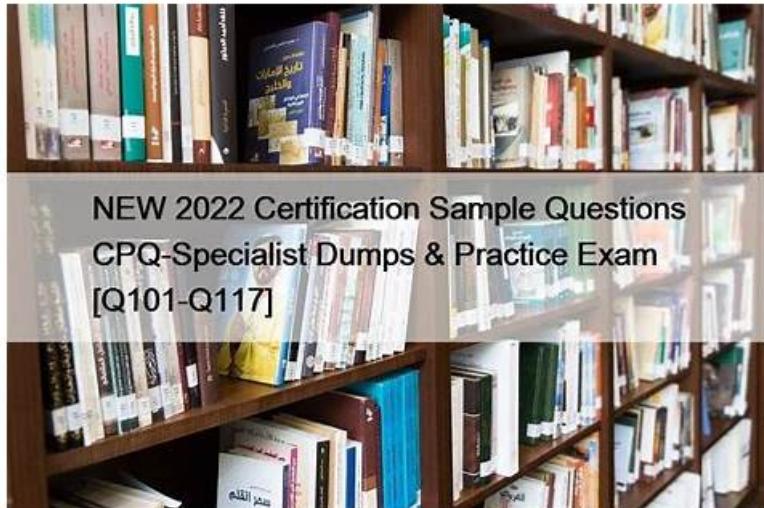# CPQ-Specialist Free Brain Dumps - CPQ-Specialist Cert Exam

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Salesforce Certified CPQ Specialist Sample Questions (Q47-Q52):

NEW QUESTION # 47
At Universal Containers, each storage container is configured as a bundle. An important property of the bundle is cubic volume. The volume selected at the bundle level must match the volume of every Product Option.
Which two actions must the Admin take to allow a sales rep to choose a volume that will apply to all Product Options? Choose 2 answers

- A. Create a bundle level Configuration Attribute.
- B. Set the Configuration Attribute with Apply to Product Options to True.
- C. Create a Feature level Configuration Attribute.
- D. Set up a Lookup Price Rule referencing a custom object.

Answer: A

NEW QUESTION # 48
An admin has created a text field Configuration Attribute for Bundle A.
The admin wants the attribute to start with a dynamic value the moment the configuration page loads.
Which steps should the admin take to meet this requirement?

- A. Create a formula text field on the Quote, constructing the formula to return the desired default value.
  Update the Configuration Attribute Default Field to identify the Quote formula field.
- B. Create a Process Builder to update the Product Option field that is used for the Configuration Attribute value. Set the
  process to trigger upon new record creation.
- C. Create a text field on the Quote Line object with the same API name as the Configuration Attribute field. Create a Price
  Rule to target the Quote Line field to give it a value.
- D. Create a Price Rule to target the Product Option field that is used for Configuration Attribute to give it a value. Ensure the
  end user selects Apply Rules in the Configurator.

Answer: B

NEW QUESTION # 49
Universal Containers (UC) sells a Product in four geographical regions that comes in 10 colors and four sizes. Instead of having a
separate SKU for all combinations, UC needs the sales reps to specify location, color,
and size during configuration.
What CPQ functionality can UC's Admin leverage to meet this requirement?

- A. Option constraints.
- B. Configuration Attributes.
- C. Product Features.
- D. Product Options.

Answer: B

NEW QUESTION # 50
Universal Containers needs to generate two styles of PDF output, one that includes prices in the line item table if the Quote is
another that hides prices when the Quote Primary checkbox is False.
Where should the admin reference the Primary checkbox field to set up this requirement?

- A. The Conditional Print Field for each price Line Column
- B. The Hide Group Subtotals Field on the Quote Template
- C. The Hide Totals Field on the Quote Template
- D. The Conditional Print Field of a Template Section for only price Line Columns

Answer: A

NEW QUESTION # 51
What type(s) of email template formats does SBAA allow?

- A. Plain Text
- B. HTML
- C. Visualforce
- D. All of the above,

Answer: C

NEW QUESTION # 52
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