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Salesforce Certified Industries CPQ Developer Sample Questions (Q284-Q289):

NEW QUESTION # 284

Which of the following are the three Configuration/Validation implementations provided by Vlocity?

Note: This question displayed answer options in random order when taking this Test.

- A. DefaultRulesImplementation
- B. ProductRelationshipValidationImpl

- C. CustomValidationFramework
- D. ValidationRulesImplementation
- E. AdvancedCompatibilityImplementaion
- F. DefaultProductValidationImplementation

Answer: A,B,F

Explanation:

Salesforce Industries CPQ provides various configuration and validation frameworks to ensure the correct application of product rules and relationships. Among the options listed:

* B. DefaultRulesImplementation - This is a basic validation implementation that applies predefined rules in standard scenarios.

* C. ProductRelationshipValidationImpl - This focuses on validating relationships between products as defined in the CPQ setup, ensuring that product dependencies and compatibilities are respected.

* E. DefaultProductValidationImplementation - This implementation provides default validation for product configurations, ensuring that product selections meet predefined criteria without custom coding.

Options A, D, and F are either mislabeled (misspellings in the options) or not standard parts of Salesforce Industries CPQ as known functionalities.

NEW QUESTION # 285

In which sequence do rules execute to ensure a perfect order in the Cart?

- A. Context Rules Framework, Compatibility Rules Framework, Advanced Rules Framework.
- B. Advanced Rules Framework, Context Rules Framework, Compatibility Rules
- C. Eligibility Rules, Context Rules, Advanced Rules
- D. Context Rules Framework, Advanced Rules Framework.

Answer: A

Explanation:

To ensure a perfect order in the cart, rules should execute in a sequence that maintains logical dependencies and data integrity. The correct sequence is:

* Context Rules Framework: First, establish the context for the transaction based on customer data and product selection. This sets the stage for more detailed rule application.

* Compatibility Rules Framework: Next, ensure that the selected products are compatible with each other. This prevents conflicts in the cart and helps in maintaining a coherent order structure.

* Advanced Rules Framework: Finally, apply advanced rules that may include dynamic pricing adjustments, promotions, or complex business logic. This layer refines the order to meet specific business objectives and customer needs.

This sequence ensures that each rule framework builds upon the data and decisions of the previous step, leading to a consistent and accurate order process in the cart.

NEW QUESTION # 286

The developer notices that the Digital Commerce APIs are returning incorrect or no results.

Which cache should the developer refresh?

- A. VlocityAPIResponse cache
- B. CPQPartition cache
- C. CachedAPHtesponse cache
- D. VlodtyMetadata cache

Answer: D

Explanation:

When encountering issues with Digital Commerce APIs, such as returning incorrect or no results, the most likely cache to refresh is the VlocityMetadata cache. This cache manages the metadata configurations that underpin the operation of Salesforce Industries applications, including Digital Commerce. Refreshing this cache can resolve issues where outdated or corrupted metadata might be affecting the API responses, ensuring that the most current configurations are used in API operations.

NEW QUESTION # 287

Which of these describes the persistent cart used in Guided selling

- A. Designed for power user
- **B. A version of Vlocity Cart**
- C. A lightweight OmniScript component
- D. Designed for novice user

Answer: B

Explanation:

The persistent cart used in guided selling within Salesforce Industries CPQ is a specialized version of Vlocity Cart. This version is designed to remain active and retain user selections throughout the session, ensuring that data is not lost as users navigate through different stages of the guided selling process. It is tailored to support the dynamic nature of complex configurations and pricing adjustments that are characteristic of CPQ applications.

NEW QUESTION # 288

What is CpQAppHandler?

- A. An Angular directive within the persistent cart templates that contains CPQ logic
- B. An integration procedure invoked by the persistent cart that performs CPQ functions
- C. The remote method used to filter products from the shared catalog
- **D. A specialized global Apex class that includes methods to perform CPQ functions**

Answer: D

Explanation:

CpQAppHandler in Salesforce Industries CPQ is: C. A specialized global Apex class that includes methods to perform CPQ functions: This class provides a series of methods that can be used globally within the Salesforce environment to execute CPQ-specific tasks, such as calculations, data handling, and other CPQ logic. This Apex class is a key component in integrating complex CPQ functionalities within the Salesforce platform, making it possible to customize and extend CPQ capabilities throughout various custom applications and workflows.

References:

* Salesforce CPQ Developer Guide.

* Apex Programming in Salesforce Industries CPQ documentation.

NEW QUESTION # 289

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