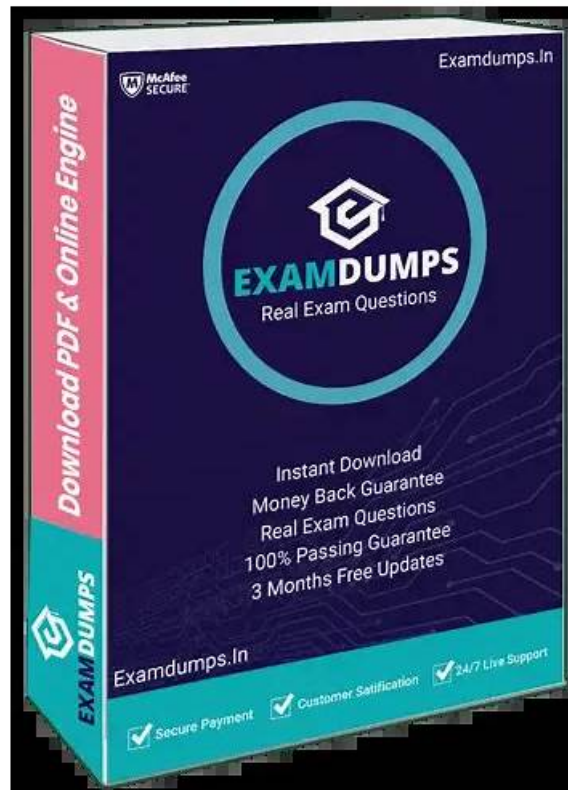


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## IASP Strategy Planning Professional Exam Sample Questions (Q37-Q42):

### NEW QUESTION # 37

Which of the following is the best strategy for integrating feedback?

- A. Ignore feedback because the organization is the expert in the field
- **B. Involve the stakeholders in innovation and feedback**
- C. Continue to innovate in isolation and eventually everyone will catch up with it
- D. Stop the innovation process until feedback is fully integrated

**Answer: B**

Explanation:

The best strategy for integrating feedback is to actively involve stakeholders in the innovation process, ensuring their insights shape development and increase acceptance. The IASP SPP curriculum highlights participatory innovation as key to relevance, responsiveness, and sustainable change. Ignoring or isolating feedback leads to disconnects and failure. #IASP SPP Study Guide - Innovation and Feedback###Pralhad & Ramaswamy, Co-creation of Value#

### NEW QUESTION # 38

Once integrity is lost, how can it BEST be regained?

- A. By apologizing
- B. It can never be regained
- **C. Through consistent, honest actions over time**
- D. Through repentance and acknowledgement of errors

**Answer: C**

Explanation:

Integrity, once compromised, is best regained through consistent, honest actions over time. Apologies or acknowledgment of errors are initial steps but must be followed by sustained behavior demonstrating reliability, transparency, and ethical standards. The IASP SPP curriculum emphasizes that rebuilding trust requires time and perseverance, as stakeholders need evidence that integrity is restored through actions, not just words. This gradual process strengthens credibility, restores relationships, and rebuilds organizational culture centered on trust. #IASP SPP Study Guide - Leadership Integrity###Covey, The Speed of Trust#

### NEW QUESTION # 39

Who must have the skills necessary to implement the strategic planning initiative?

- A. Board of directors
- **B. Change agents**
- C. Customers
- D. Stakeholders

**Answer: B**

Explanation:

Change agents are individuals equipped with the skills to drive and facilitate the adoption of new strategies.

They manage resistance, communicate vision, and align organizational processes with strategic goals. The IASP SPP curriculum underscores the importance of skilled change agents who serve as catalysts bridging strategic planning and execution, actively guiding teams through transitions. While customers, board members, and stakeholders play important roles, the tactical and operational responsibility for implementation rests with change agents who possess expertise in managing organizational change. #IASP SPP Study Guide - Change Management###Kotter, Leading Change#

### NEW QUESTION # 40

Which of the following is NOT a benefit of portfolio planning?

- A. Gives organization-wide visibility concerning strategic performance
- B. Yields higher-quality strategies

- C. Decentralizes control strategy
- D. Provides framework that can be adapted to each organization's needs

**Answer: C**

Explanation:

Portfolio planning does not decentralize control strategy; rather, it enables centralized oversight and coordination of multiple projects or initiatives to optimize resource allocation and strategic alignment. The IASP SPP curriculum explains that portfolio management provides higher-quality strategies, transparency across the organization, and adaptable frameworks, but control remains structured to ensure coherence. #IASP SPP Study Guide - Portfolio Management##PMI, Standard for Portfolio Management#

#### NEW QUESTION # 41

Which of the following steps is MOST appropriate when further defining the actions of a strategic plan?

- A. Identify which items should be completed in years 1, 2, and 3
- B. Determine success indicators for the 1, 2, and 3-year horizons
- C. Contain depiction of the long-term strategic plan to a 3-year horizon
- D. Break down long-term strategic plans into annual and project plans

**Answer: D**

Explanation:

Further defining strategic actions involves breaking long-term plans into annual and project-specific plans to operationalize strategy, assign responsibilities, and track progress. The IASP SPP curriculum emphasizes this step for translating vision and goals into manageable, time-bound activities, enabling effective monitoring and resource allocation. #IASP SPP Study Guide - Strategy Implementation##Kaplan & Norton, Balanced Scorecard#

#### NEW QUESTION # 42

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