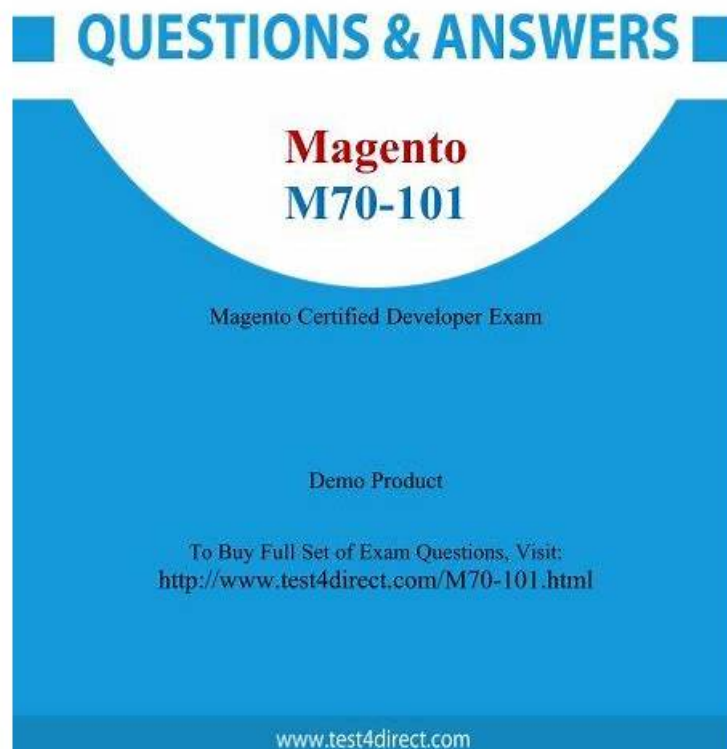# Perfect NP-Con-101 Braindumps Torrent | 100% Free Practice NP-Con-101 Test Online

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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q230-Q235):

NEW QUESTION # 230
A consultant is assisting a nonprofit in its data integration and mapping between two systems. The consultant is unsure when a particular field was added to NPSP.
Where can the consultant find the NPSP version number for the field in question?

- A. NPSP Data Dictionary
- B. NPSP package details
- C. Schema Builder
- D. Custom field definition detail

Answer: A

Explanation:
https://powerofus.force.com/s/article/NPSP-Which-Version-Am-I-Using
When a consultant is unsure when a particular field was added to NPSP, they can find the NPSP version number for the field in the NPSP Data Dictionary. Here's why:
NPSP Data Dictionary:
The NPSP Data Dictionary provides comprehensive details about all fields, objects, and components within the NPSP package.
It includes information on when fields were introduced, their data types, descriptions, and related objects, making it the best resource for tracking the history of specific fields.
Salesforce NPSP Data Dictionary Documentation
Salesforce Nonprofit Success Pack Release Notes

NEW QUESTION # 231
A nonprofit using NPSP has just implemented the Program Management Module. The nonprofit wants to migrate its client and program data.
Which two steps should the consultant use to import and deduplicate the data against existing records?
Choose 2 answers

- A. Upload the program data using the Data Import Wizard.
- B. Upload the program data using the NfSP Data Importer.
- C. Upload the client data using the Data Import Wizard.
- D. Upload the client information using the NPSP Data Importer.

Answer: A,D

Explanation:
https://powerofus.force.com/s/article/NPSP-BP-Getting-Started-Program-Management#week4 When migrating client and program data to the Program Management Module (PMM) in NPSP, it is important to use the appropriate tools for data import and deduplication to ensure data integrity and avoid duplication. The NPSP Data Importer is specifically designed for importing client information, including deduplication against existing records. The Data Import Wizard can be used for uploading program data, which may not require the same level of deduplication as client data.
Steps:
Prepare the client data, ensuring all necessary fields are included and formatted correctly.
Use the NPSP Data Importer to upload the client information, which includes built-in deduplication features to match against existing records.
Prepare the program data similarly, ensuring proper formatting and completeness.
Use the Data Import Wizard to upload the program data. This tool is suitable for handling bulk data uploads and does not inherently include deduplication, which is less critical for program data compared to client data.
CertGod Nonprofit Cloud Consultant Guide: Discusses best practices for data migration and the tools available in NPSP for importing and deduplicating data.
Salesforce Documentation on NPSP Data Importer and Data Import Wizard: Provides detailed instructions on using these tools for data import.

NEW QUESTION # 232

A development associate received a corporate matching gift that the original donor did not indicate was to be matched.
Which solution should the consultant recommend?

- A. Create a Lightning quick action declaratively.
- B. Select Find Matched Gifts and click on the Find More Gifts button.
- C. Create a Contact lookup field on the Opportunity object.
- D. Select Manage Soft Credits and change the Role for the donor.

Answer: B

Explanation:
When a corporate matching gift is received and the original donor did not indicate that it was to be matched, the consultant should recommend using the "Find Matched Gifts" feature. This feature helps in identifying and linking the matching gift to the original donation:
Select Find Matched Gifts: This option is available within the Nonprofit Success Pack (NPSP) and is designed to help match donations.
Click on the Find More Gifts button: This button will allow the development associate to search for and match the original donation with the corporate matching gift.
This process ensures that all matched gifts are accurately recorded and credited appropriately.
Salesforce Nonprofit Success Pack Documentation
Salesforce Trailhead: Matching Gifts in NPSP

NEW QUESTION # 233
A nonprofit organization uses a vendor for direct mail, and receives a monthly spreadsheet from it with donor information, donation amounts, and the solicitation campaign that the donation was in response to.
How can this information can be entered and de-duplicated against existing individuals in the Nonprofit Success Pack (NPSP)?

- A. Use the Salesforce Data Loader to upload the spreadsheet and then manually check for duplicates and use the NPSP Contact Merge tool to de-duplicate records.
- B. Use the Salesforce Import Wizard to upload the spreadsheet and then de-duplicate records using the NPSP Contact Merge tool.
- C. Upload the spreadsheet using the NPSP Data Importer and associate the individuals with Opportunities and Recurring Donations.
- D. Upload the spreadsheet using the NPSP Data Importer and associate the individuals with Opportunities and Campaigns.

Answer: D

Explanation:
To efficiently enter and de-duplicate donor information received from a vendor's monthly spreadsheet, the NPSP Data Importer is the recommended tool. This tool helps in importing data and associating individuals with Opportunities and Campaigns while handling deduplication. Here's how to do it:
Prepare the Spreadsheet:
Ensure the spreadsheet contains columns for donor information, donation amounts, and solicitation campaign details.
Access NPSP Data Importer:
Go to the App Launcher.
Search for and open "NPSP Data Importer".
Configure the Data Importer:
Map the columns in your spreadsheet to the corresponding fields in Salesforce, such as Contact, Opportunity, and Campaign fields.
Ensure the NPSP Data Importer settings are configured to check for duplicates based on criteria like email or name.
Upload the Spreadsheet:
Upload the prepared spreadsheet to the NPSP Data Importer.
Review and confirm the data mapping.
Run the Import:
Run the import process.
The Data Importer will create new records and update existing ones, associating Opportunities with Contacts and linking them to the appropriate Campaigns.
Verify and Clean Up:
Use the NPSP Contact Merge tool to handle any potential duplicates that might have been missed.
Verify that all data has been imported correctly.
"NPSP Data Importer" from Salesforce Help: NPSP Data Importer

"Managing Duplicates with NPSP" from Salesforce.org: Managing Duplicates

NEW QUESTION # 234
A nonprofit wants to use Customizable Rollups in its NPSP org.
What should the consultant advise1?

- A. After Customizable Rollups are enabled, it is irreversible.
- B. Customizable Rollups can only be used in orgs using the Household Account model.
- C. Existing User Defined Rollups need to be re-created as Customizable Rollups.
- D. Advanced Currency Management is unsupported by Customizable Rollups.

Answer: A

Explanation:
Customizable Rollups in NPSP provide a flexible way to manage rollup calculations for donations and other records. However, once Customizable Rollups are enabled, the action is irreversible. This means you cannot revert to the standard rollup settings after enabling Customizable Rollups.
Steps to Enable:
Enable Customizable Rollups:
Navigate to NPSP Settings -> Donations -> Customizable Rollups.
Enable the Customizable Rollups feature.
Configure Rollups:
Set up the necessary rollup rules and configurations to match the nonprofit's data tracking and reporting needs.
Salesforce Nonprofit Success Pack Documentation
Salesforce Trailhead: Configure Customizable Rollups in NPSP

NEW QUESTION # 235
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