

Quiz 2026 Trustable Salesforce Revenue-Cloud-Consultant-Accredited-Professional: New Salesforce Revenue Cloud Consultant Accredited Professional Test Vce



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Salesforce Revenue Cloud Consultant Accredited Professional Exam is a valuable certification for professionals who have experience working with Salesforce Revenue Cloud. It demonstrates their expertise in implementing Revenue Cloud solutions and advising clients on revenue management best practices. Salesforce Revenue Cloud Consultant Accredited Professional certification can open up new career opportunities and enhance an individual's credibility in the field of revenue management.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.
Topic 2	<ul style="list-style-type: none">New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.
Topic 3	<ul style="list-style-type: none">Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is divided into various sections that focus on different aspects of Revenue Cloud. Some of the key areas covered in the exam include revenue recognition, pricing and discounting, products and product families, order management, and forecasting. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge of these areas and their ability to apply them in real-world scenarios.

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Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q24-Q29):

NEW QUESTION # 24

What planning strategies should be taken to make user acceptance testing (UAT) Efficient?

- A. Train UAT testers on the new functionality
- **B. Define and agree on acceptance criteria with customer**
- C. Issue change orders for all incidents that arise during testing
- D. Execute all tests on behalf of the customer
- E. Finalize test plans before the build Phase completes

Answer: B

Explanation:

For User Acceptance Testing (UAT) to be efficient, it's crucial to have clear and agreed-upon acceptance criteria with the customer. This ensures that both parties have a mutual understanding of what constitutes a successful test outcome. Defining these criteria upfront helps streamline the testing process, as it focuses efforts on verifying that the system meets the business requirements and expectations. While the specific document reference for this answer isn't available in the provided Salesforce Revenue Cloud documents, this approach is widely recognized best practice in UAT planning and execution in software development and implementation projects.

NEW QUESTION # 25

Which Revenue Cloud Feature can be customized to provide an aggregated view of the current goods and services on a contract?

- A. Renewals
- B. Orders
- **C. Subscriptions**
- D. Customer Asset LifeCycle Management (CALM)
- E. Amendments

Answer: C

Explanation:

Customer Asset LifeCycle Management (CALM) is a feature of Salesforce Revenue Cloud that enables businesses to manage the entire lifecycle of their customer assets, from creation to renewal to termination. Customer assets are the goods and services that customers have purchased or subscribed to, and they can be tracked and updated on a single platform. CALM provides an aggregated view of the current customer assets on a contract, as well as their history, status, and future changes. CALM also allows businesses to automate the creation and activation of orders, amendments, and renewals based on the customer asset data. With CALM, businesses can gain visibility and control over their revenue streams, optimize their customer relationships, and reduce manual errors and inefficiencies. Reference:

<https://www.salesforce.com/au/products/revenue-lifecycle-management/>

<https://www.g2.com/products/salesforce-salesforce-revenue-cloud/features>

NEW QUESTION # 26

How can a Revenue Cloud Consultant create a new payment Method for a credit card that will be saved for future Payments?

- A. From the Payment credit cards related list, click the new credit card button.
- **B. From the Account, Payment Method related list, then click the new Payment Method Credit Card button.**
- C. Enter the credit card details into a new payment Method record Click the Tokenize button
- D. Enter the credit card details into a new payment method record. salesforce users should use platform encryption for PCI Compliance.

Answer: B

Explanation:

To create a new payment method for a credit card that will be saved for future payments, the Revenue Cloud Consultant should follow these steps:

Navigate to the account record that needs the new payment method.

Find the Payment Methods related list, and then click New Payment Method Credit Card. This button opens a form that allows entering the credit card details, such as card number, expiration date, cardholder name, and billing address.

Optionally, select a payment gateway record to associate the payment method with a specific gateway. If no payment gateway is selected, the default gateway for the org is used.

Optionally, select the Autopay checkbox to make this payment method the default one for all transactions on this account.

Click Save. This action creates a new payment method record and also sends a request to the payment gateway to tokenize the credit card information. Tokenization is a process that replaces sensitive data with a unique identifier that can be used for payment processing without exposing the original data.

Once the payment gateway returns a token, the payment method record is updated with the token value in the Payment Gateway Token field. This token is used to process payments with this payment method in the future.

Reference:

Create a Credit Card Payment Method

Payment Methods

Payments and Credits

NEW QUESTION # 27

A Revenue Cloud Consultant needs to add clauses to a Master Subscription Agreement (MSA) document template. The consultant already has the DocGen Designer and Clause Designer User permission sets assigned.

Which additional permission set assignment does the consultant need to begin building this document template?

- **A. Microsoft 365 Word Designer**
- B. OmniStudio Admin
- C. Obligation Assignee

Answer: A

NEW QUESTION # 28

Universal Containers (UC) sells complex Enterprise Connectivity Suites made up of physical hardware, cloud software, and services. Each component demands a unique fulfillment process, but UC's current system's uniform order treatment leads to delays and errors in tailored delivery. UC needs to break down these complex orders, apply custom fulfillment plans for each distinct product, and ensure a tailored delivery experience.

Which Revenue Cloud capability should solve UC's problems with accurate order fulfillment?

- A. Salesforce Experience Cloud for customer portals
- B. Product Configurator
- **C. Dynamic Revenue Orchestrator (DRO)**

Answer: C

NEW QUESTION # 29

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