

Revenue-Cloud-Consultant-Accredited-Professional Exam Practice, Revenue-Cloud-Consultant-Accredited-Professional Paper

REVENUE CLOUD CONSULTANT
ACCREDITED PROFESSIONAL



EXAM GUIDE

Last Updated: 24 Jun 2021
Exam Content covers up to: Summer '21 Release

Table of Contents

ABOUT THE REVENUE CLOUD CONSULTANT ACCREDITED PROFESSIONAL	2
AUDIENCE DESCRIPTION	2
PURPOSE OF THIS EXAM GUIDE	3
ABOUT THE EXAM	3
RECOMMENDED TRAINING AND REFERENCES	4
EXAM OUTLINE	4
EXAM CANDIDATE CODE OF CONDUCT	5
MAINTAINING YOUR ACCREDITED PROFESSIONAL STATUS	6

1

About the oncoming Revenue-Cloud-Consultant-Accredited-Professional exam, every exam candidates are wishing to utilize all intellectual and technical skills to solve the obstacles ahead of them to go as well as it possibly could. So the pending exam causes a panic among the exam candidates. The help of our Revenue-Cloud-Consultant-Accredited-Professional Exam prepare is just in time. In the present posture, our Revenue-Cloud-Consultant-Accredited-Professional study materials are your best choice. We provide you with excellent prepare materials for you to pass the exam and get the certification.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a highly sought-after certification exam for professionals who are interested in specializing in Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge and skills in the areas of revenue management, pricing, and product management. Revenue-Cloud-Consultant-Accredited-Professional Exam is intended for individuals who already have experience working with Salesforce and are looking to advance their skills and knowledge.

>> Revenue-Cloud-Consultant-Accredited-Professional Exam Practice <<

Revenue-Cloud-Consultant-Accredited-Professional Paper - Revenue-Cloud-Consultant-Accredited-Professional Dumps Torrent

The greatest product or service in the world comes from the talents in the organization. Talents have given life to work and have driven companies to move forward. Paying attention to talent development has become the core strategy for today's corporate development. Perhaps you will need our Revenue-Cloud-Consultant-Accredited-Professional Learning Materials. No matter what

your ability to improve, our Revenue-Cloud-Consultant-Accredited-Professional practice questions can meet your needs. And with our Revenue-Cloud-Consultant-Accredited-Professional exam questions, you will know you can be better.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification Exam is a highly regarded certification within the Salesforce community. It is recognized as a mark of expertise in revenue management within the Salesforce platform, and is highly valued by employers. Salesforce Revenue Cloud Consultant Accredited Professional certification also provides access to a community of certified professionals, who can share knowledge and best practices.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q14-Q19):

NEW QUESTION # 14

During user acceptance testing (UAT) a tester submits an incident because the invoice total did not match the expected results. Which 3 types of information should be included in the description of the incident and a quick resolution?

- A. steps to replace issue
- B. expected resolution date
- C. description of new requirements that will help fix the issue
- D. Expected results
- E. quote number order number or invoice number

Answer: A,D,E

Explanation:

During User Acceptance Testing (UAT), when an incident is submitted due to a discrepancy in the invoice total, the following information should be included in the description of the incident for a quick resolution:

B) Quote number, order number, or invoice number: This information is crucial as it helps identify the specific transaction that has caused the issue.

D) Steps to reproduce the issue: Providing a clear and detailed step-by-step process to reproduce the issue is essential. This allows the team to understand the exact scenario under which the issue occurs, making it easier to diagnose and resolve.

E) Expected results: Clearly stating what the expected results should be provides a benchmark against which the actual results can be compared. This helps in understanding the deviation and the impact of the issue.

Reference

Learn About User Acceptance Testing Unit | Salesforce Trailhead

User Acceptance Testing Strategies for Large Data Volume Scenarios | Salesforce Education
Resolve an Incident - Salesforce Steps to Implement Incident Management in Your Salesforce Org

NEW QUESTION # 15

Universal Containers has recently implemented and released CPQ to users in their production environment. After an extensive testing Cycle in a sandboxed environment.

One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks. Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

Revenue Cloud SP23

- A. The User did not execute post-installation scripts upon their first login to CPQ.
- B. The User did not have the proper access to the Quote Line object.
- C. The User did not have the proper access to the Opportunity Product object.
- D. The User did not have the proper access to the Quote Object.

Answer: A

NEW QUESTION # 16

After a Contract has been created and activated, what is an appropriate use of automation to support renewals?

- A. Renewal Forecasted should be checked as early as possible, and Renewal Quoted should be checked near Contract End Date
- B. Check both Renewal Forecasted and Renewal Quoted fields simultaneously, as soon as the contract is activated
- C. Check both Renewal Forecasted and Renewal Quoted fields simultaneously, closest to the renewal date
- D. Renewal Quoted should be checked as early as possible, and Renewal Forecasted should be checked when the quote is due for renewal

Answer: A

Explanation:

Salesforce Revenue Cloud allows businesses to automate key processes related to recurring revenue models¹. The 'Renewal Forecasted' field should be checked as early as possible to allow for accurate forecasting and planning. This helps businesses anticipate future revenue and make informed decisions about resource allocation and strategy. On the other hand, the 'Renewal Quoted' field should be checked closer to the Contract End Date. This is because the quote for renewal is typically generated and sent to the customer near the end of the contract term, allowing for any changes in pricing, terms, or services to be included².
Reference Revenue Cycle Management Software by Revenue Cloud - Salesforce
Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel - Salesforce
Sales Manage Contracts and Renewals Unit | Salesforce Trailhead
A Guide to Recurring Revenue Enablement with Salesforce

NEW QUESTION # 17

Which three options might cause incorrect future invoicing for an amended order product?

- A. Not contracting the Amendment Order
- B. Having a subscription on the Contract be linked to an Order Product with one or more unpaid invoice lines
- C. Having a subscription on the Contract be linked to an Order Product with one or more invoice lines in draft
- D. Having a subscription on the Contract be linked to an unallocated Payment
- E. Contracting from the Amended Opportunity

Answer: A,B,C

Explanation:

Incorrect future invoicing for an amended order product might be caused by the following scenarios:

A) Not contracting the Amendment Order: If the amendment order is not contracted, the changes made in the amendment order will not be reflected in the future invoices. This is because the contract is the legal agreement that specifies the terms of the sale, including the products, quantities, and prices. If the amendment order is not contracted, the original terms of the sale remain in effect, which may result in incorrect future invoicing¹.

B) Having a subscription on the Contract be linked to an Order Product with one or more unpaid invoice lines: If there are unpaid invoice lines linked to the order product, it may cause discrepancies in the future invoices. This is because the unpaid invoice lines may still be pending for payment, and if they are not resolved before the amendment order is contracted, the future invoices may not accurately reflect the changes made in the amendment order².

C) Having a subscription on the Contract be linked to an Order Product with one or more invoice lines in draft: If there are invoice lines in draft status linked to the order product, it may cause inaccuracies in the future invoices. This is because the draft invoice lines have not yet been finalized and may still be subject to changes. If these changes are not finalized before the amendment order is contracted, the future invoices may not accurately reflect the changes made in the amendment order².

NEW QUESTION # 18

A revenue cloud customer has posted a cash payment that was created on account A by mistake. what are the steps to apply this to the correct invoice on account B?

- A. Allocate the payment to an invoice on account B
- B. Set the payment status to canceled and create a new payment on account B
- C. Allocate the payment if allocated, create a refund and then create a new payment for account B
- D. Allocate the payment if allocated and reparent the payment to account B

Answer: C

NEW QUESTION # 19

.....

Revenue-Cloud-Consultant-Accredited-Professional Paper: <https://www.practicetorrent.com/Revenue-Cloud-Consultant-Accredited-Professional-practice-exam-torrent.html>

- Newest Revenue-Cloud-Consultant-Accredited-Professional Exam Practice – Pass Revenue-Cloud-Consultant-Accredited-Professional First Attempt ☐ Copy URL ➡ www.prepawayexam.com ☐ open and search for ✓ Revenue-Cloud-Consultant-Accredited-Professional ☐ ✓ ☐ to download for free ☐ Exam Revenue-Cloud-Consultant-Accredited-Professional Vce Format
- Revenue-Cloud-Consultant-Accredited-Professional Pdf Torrent ☐ Revenue-Cloud-Consultant-Accredited-Professional Valid Test Guide ☐ Reliable Revenue-Cloud-Consultant-Accredited-Professional Test Guide ☐ Search on ➡ www.pdfvce.com ☐ for ☐ Revenue-Cloud-Consultant-Accredited-Professional ☐ to obtain exam materials for free download ☐ Real Revenue-Cloud-Consultant-Accredited-Professional Questions
- Newest Revenue-Cloud-Consultant-Accredited-Professional Exam Practice – Pass Revenue-Cloud-Consultant-Accredited-Professional First Attempt ☐ Open ➡ www.testkingpass.com ☐ and search for ⇒ Revenue-Cloud-Consultant-Accredited-Professional ⇐ to download exam materials for free ☐ Test Revenue-Cloud-Consultant-Accredited-Professional Registration
- Revenue-Cloud-Consultant-Accredited-Professional Reliable Exam Simulator ☐ Revenue-Cloud-Consultant-Accredited-Professional Valid Test Camp ☐ Test Revenue-Cloud-Consultant-Accredited-Professional Registration ☐ ☀ www.pdfvce.com ☐ ☀ ☐ is best website to obtain ☀ Revenue-Cloud-Consultant-Accredited-Professional ☐ ☀ ☐ for free download ☐ Valid Revenue-Cloud-Consultant-Accredited-Professional Test Labs
- 100% Pass Quiz 2026 Salesforce Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional – Efficient Exam Practice ☐ Open website [www.examcollectionpass.com] and search for « Revenue-Cloud-Consultant-Accredited-Professional » for free download ☐ Revenue-Cloud-Consultant-Accredited-Professional Valid Test Camp
- Test Revenue-Cloud-Consultant-Accredited-Professional Registration ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Test Camp ☐ Revenue-Cloud-Consultant-Accredited-Professional Exam Cram Pdf ☐ Immediately open (www.pdfvce.com) and search for ☀ Revenue-Cloud-Consultant-Accredited-Professional ☐ ☀ ☐ to obtain a free download ☐ Test Revenue-Cloud-Consultant-Accredited-Professional Registration
- Pass Guaranteed Quiz 2026 Salesforce Reliable Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional Exam Practice ☐ The page for free download of ✓ Revenue-Cloud-Consultant-Accredited-Professional ☐ ✓ ☐ on “ www.examcollectionpass.com ” will open immediately ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Exam Simulator
- Pass Guaranteed Quiz 2026 Salesforce Reliable Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional Exam Practice ☐ Open website [www.pdfvce.com] and search for [Revenue-Cloud-Consultant-Accredited-Professional] for free download ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Exam Simulator
- 2026 Fantastic Salesforce Revenue-Cloud-Consultant-Accredited-Professional: Salesforce Revenue Cloud Consultant Accredited Professional Exam Practice ☐ Immediately open ☐ www.dumpsquestion.com ☐ and search for 【 Revenue-Cloud-Consultant-Accredited-Professional 】 to obtain a free download ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Exam Simulator
- Test Revenue-Cloud-Consultant-Accredited-Professional Registration ☐ Exam Revenue-Cloud-Consultant-Accredited-Professional Questions Answers ☐ Test Revenue-Cloud-Consultant-Accredited-Professional Registration ☐ Go to website ► www.pdfvce.com ◀ open and search for [Revenue-Cloud-Consultant-Accredited-Professional] to download for free ☐ ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Study Questions
- Revenue-Cloud-Consultant-Accredited-Professional Pass4sure ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Study Questions ☐ Exam Revenue-Cloud-Consultant-Accredited-Professional Vce Format ☐ Copy URL ☐ www.practicevce.com ☐ open and search for « Revenue-Cloud-Consultant-Accredited-Professional » to download for free ☐ Revenue-Cloud-Consultant-Accredited-Professional Reliable Study Questions
- www.shippingexplorer.net, telegra.ph, anoj.in.net, telegra.ph, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.slideshare.net, app.intigriti.com, www.slideshare.net, scalar.usc.edu, www.slideshare.net, Disposable vapes