

NP-Con-101学習範囲 & NP-Con-101合格率



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>> NP-Con-101学習範囲 <<

Salesforce NP-Con-101合格率、NP-Con-101過去問題

社会と経済の発展につれて、多くの人はIT技術を勉強します。なぜならば、IT職員にとって、SalesforceのNP-Con-101資格証明書があるのは肝心の指標であると言えます。自分の能力を証明するために、NP-Con-101試験に合格するのは不可欠なことです。弊社のNP-Con-101真題を入手して、試験に合格する可能性が大きくなります。

Salesforce Certified Nonprofit Success Pack Consultant 認定 NP-Con-101 試験問題 (Q40-Q45):

質問 # 40

A nonprofit organization provides case management to its clients. There is a requirement for a score to be automatically assigned to each client based on several factors such as age, income and number of health conditions. The nonprofit also wants to automate the creation and assignment of follow up tasks related to the client.

Which combination of functions should the consultant recommend?

- A. Engagement Plans and Levels
- B. Volunteer Recurrence and Customizable Rollups
- C. Volunteer Wizard and Reports
- D. Activities and Customizable Rollups

正解: A

解説:

For a nonprofit organization providing case management and requiring automatic scoring of clients based on various factors like age, income, and health conditions, along with automating the creation and assignment of follow-up tasks, the best combination of functions is Engagement Plans and Levels.

Engagement Plans: These are used to automate the creation of tasks and follow-up activities based on predefined templates. This feature ensures that specific tasks are generated and assigned to relevant staff members as soon as certain criteria are met.

Steps to Set Up Engagement Plans:

Navigate to the "Engagement Plans" tab in NPSP.

Create a new Engagement Plan Template, defining the tasks and follow-ups that should be created.

Specify the conditions under which this Engagement Plan should be triggered (e.g., a new client intake).

Assign the Engagement Plan to the appropriate client records.

Levels: These are used to categorize clients (or any other records) based on numeric values or other criteria. In this case, Levels can be used to automatically assign a score to each client based on their age, income, and health conditions.

Steps to Set Up Levels:

Navigate to NPSP Settings > Levels.

Create a new Level, specifying the criteria for each level (e.g., age range, income bracket, number of health conditions).

Define the actions that should be triggered when a client reaches a specific level.

By using Engagement Plans and Levels, the nonprofit can automate both the scoring of clients and the creation of follow-up tasks, ensuring a streamlined case management process.

CertGod Nonprofit Cloud Consultant Guide:

質問 # 41

A nonprofit using NPSP performs m-person case management for new and existing clients in the field. When case managers return to the office, they need to enter over 100 contacts from a spreadsheet, and then create a Case for each.

What should the consultant recommend to meet the requirement?

- A. Create a web-to-case form that case managers will use to record the contact details.
- **B. Configure NPSP Data Importer to upsert Contacts with related Cases.**
- C. Use Data Import Wizard to insert Contacts and related Cases.
- D. Install Case Management to upsert Contacts and relate them to Cases.

正解: B

解説:

For entering a large number of contacts from a spreadsheet and creating related cases for each contact, the NPSP Data Importer is the best tool. It allows for configuring upserts (updates or inserts) for Contacts and linking them to related records such as Cases.

Steps:

Prepare the spreadsheet with the necessary data for Contacts and Cases, ensuring all required fields are included.

Open the NPSP Data Importer in Salesforce.

Map the fields in the spreadsheet to the appropriate Salesforce fields for Contacts and Cases.

Configure the importer to upsert Contacts and create related Cases based on the spreadsheet data.

Run the import process and verify the data in Salesforce to ensure all Contacts and Cases are correctly created and linked.

CertGod Nonprofit Cloud Consultant Guide: Describes the use of the NPSP Data Importer for bulk data operations and linking related records
Salesforce Documentation on NPSP Data Importer: Provides instructions on setting up and using the Data Importer for complex data migrations.

質問 # 42

Which function of the application development lifecycle does establishing a Center of Excellence address?

- A. Documentation
- B. Data management
- C. Testing
- **D. Governance**
- E. Deployment

正解: D

解説:

Establishing a Center of Excellence (CoE) addresses the governance function of the application development lifecycle. A CoE provides leadership, best practices, and oversight to ensure consistent and effective use of Salesforce across the organization:

Governance: Ensures that there are clear policies, standards, and guidelines for managing and using Salesforce.

Best Practices: The CoE promotes best practices for development, deployment, and ongoing management of Salesforce applications.

By focusing on governance, a CoE helps maintain the integrity, quality, and strategic alignment of Salesforce initiatives within the nonprofit.

Salesforce Governance Framework Documentation

Salesforce Trailhead: Center of Excellence

質問 # 43

A nonprofit organization uses a vendor for direct mail, and receives a monthly spreadsheet from it with donor information, donation amounts, and the solicitation campaign that the donation was in response to.

How can this information be entered and de-duplicated against existing individuals in the Nonprofit Success Pack (NPSP)?

- **A. Upload the spreadsheet using the NPSP Data Importer and associate the individuals with Opportunities and Campaigns.**
- B. Use the Salesforce Data Loader to upload the spreadsheet and then manually check for duplicates and use the NPSP Contact Merge tool to de-duplicate records.
- C. Upload the spreadsheet using the NPSP Data Importer and associate the individuals with Opportunities and Recurring Donations.
- D. Use the Salesforce Import Wizard to upload the spreadsheet and then de-duplicate records using the NPSP Contact Merge tool.

正解: A

解説:

To efficiently enter and de-duplicate donor information received from a vendor's monthly spreadsheet, the NPSP Data Importer is the recommended tool. This tool helps in importing data and associating individuals with Opportunities and Campaigns while handling deduplication. Here's how to do it:

Prepare the Spreadsheet:

Ensure the spreadsheet contains columns for donor information, donation amounts, and solicitation campaign details.

Access NPSP Data Importer:

Go to the App Launcher.

Search for and open "NPSP Data Importer".

Configure the Data Importer:

Map the columns in your spreadsheet to the corresponding fields in Salesforce, such as Contact, Opportunity, and Campaign fields.

Ensure the NPSP Data Importer settings are configured to check for duplicates based on criteria like email or name.

Upload the Spreadsheet:

Upload the prepared spreadsheet to the NPSP Data Importer.

Review and confirm the data mapping.

Run the Import:

Run the import process.

The Data Importer will create new records and update existing ones, associating Opportunities with Contacts and linking them to the appropriate Campaigns.

Verify and Clean Up:

Use the NPSP Contact Merge tool to handle any potential duplicates that might have been missed.

Verify that all data has been imported correctly.

"NPSP Data Importer" from Salesforce Help: NPSP Data Importer

"Managing Duplicates with NPSP" from Salesforce.org: Managing Duplicates

質問 # 44

A volunteer manager at a nonprofit organization needs to be able to search for volunteers with landscaping skills who are available at a given time. The organization is using Volunteers for Salesforce. What should the consultant advise?

- A. Use the Volunteers Wizard to look for volunteers with landscaping skills and Volunteer Availability and choose those available at the given time
- **B. Click on the Find Volunteers tab and fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the values you're looking for and hit search**
- C. Create a report with the report type Contacts with Volunteer Hours and Volunteer Jobs. Filter the report by the Volunteer Job for landscaping and Volunteer Availability at the time the Volunteer Manager needs them

- D. Create a list view on Contacts using a filter for those who have skills that include landscaping. Add the field for Volunteer Availability on the list view and sort by it to find those with landscaping skills who are available at the given time

正解: B

解説:

For a volunteer manager to search for volunteers with specific skills and availability using Volunteers for Salesforce, the following steps can be advised:

Use the Find Volunteers Tab:

Click on the "Find Volunteers" tab in Salesforce.

Filter Criteria:

Fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the required values:

Volunteer Status: Select the appropriate status (e.g., Active, Available).

Volunteer Availability: Specify the dates and times the volunteer is available.

Volunteer Skills: Include landscaping or other required skills.

Hit Search:

Click on the "Search" button to retrieve the list of volunteers matching the criteria.

Review and Contact Volunteers:

Review the list of volunteers who meet the criteria.

Use the contact information provided to reach out to the suitable volunteers for the specific task.

This method leverages the built-in search functionalities in Volunteers for Salesforce, providing an efficient way to find and manage volunteers based on specific needs.

Volunteers for Salesforce Documentation: Finding and Managing Volunteers Salesforce Trailhead: Volunteers for Salesforce

質問 # 45

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NP-Con-101合格率: <https://www.tech4exam.com/NP-Con-101-pass-shiken.html>

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じゃあ、奈木は俺と帰ろう いえ、奈木さんはうちの近所なので、俺と一緒にタクシーで帰りますよ 井関がまたも口を挟んだ、あ、でも私はエンジ君の腸詰めが— うるさい、あなたはSalesforceのNP-Con-101問題集について、何の質問があると、メールで我々のメールアドレスに送ったりすることができます。

NP-Con-101試験の準備方法 | 一番優秀なNP-Con-101学習範囲試験 | 真実的なSalesforce Certified Nonprofit Success Pack Consultant合格率

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- NP-Con-101対応内容 ☐ NP-Con-101赤本勉強 ☐ NP-Con-101ウェブトレーニング ☐ **【 www.xhs1991.com で ☐ NP-Con-101 ☐を検索し、無料でダウンロードしてくださいNP-Con-101資格試験**

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