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ASQ Certified Manager of Quality/Organizational Excellence Exam Sample Questions (Q600-Q605):

NEW QUESTION # 600

Constructive methods to address resistance to change include

- A. Providing opportunities for participation
- B. Providing incentives and awards
- C. Allowing people to be complacent
- D. Avoiding talking about the change

Answer: A

NEW QUESTION # 601

Which of the following financial summaries is used to indicate a company's total business performance over a specific period of time?
'Which of the following financial summaries is used to indicate a company's total business performance over a specific period of time?'

- A. Cash flow statement
- B. Owners' equity
- C. Income statement
- D. Balance sheet

Answer: C

NEW QUESTION # 602

A good tool to use in managing multiple-customer requirements is a

- A. process control chart
- B. customer segmentation study
- C. house of quality matrix
- D. Pareto chart by customer type

Answer: C

Explanation:

The house of quality matrix is a powerful tool for managing multiple-customer requirements. Here's how it works:

* Customer Needs: Begin by identifying and capturing customer needs, desires, and expectations. These can be gathered through surveys, interviews, feedback, and market research.

* Translation to Technical Requirements: The house of quality matrix translates customer needs into specific technical requirements. These requirements are often related to product features, performance, reliability, safety, and other aspects.

* Matrix Structure:

* The matrix has two main sections: the left side (customer requirements) and the top side (product features or characteristics).

* Each cell in the matrix represents the relationship between a specific customer requirement and a product feature.

* The strength of the relationship is indicated using symbols (e.g., +, ++, -) or numerical values (e.

g, 1, 2, 3).

* Prioritization and Alignment:

* Cross-functional teams collaborate to prioritize the technical requirements based on their impact on customer satisfaction.

* The matrix helps align different departments (such as design, engineering, marketing, and manufacturing) around common goals.

* Action Plans:

* Once the matrix is complete, teams develop action plans to address each requirement.

* These action plans guide product development, process improvement, and resource allocation.

* Continuous Improvement:

* The house of quality matrix is revisited throughout the product lifecycle to ensure ongoing alignment with customer needs.

* It supports continuous improvement efforts by allowing teams to track progress and make adjustments.

In summary, the house of quality matrix provides a structured approach to managing customer requirements, fostering collaboration, and ensuring that products or services meet customer expectations.

References:

ASQ Certified Manager of Quality/Organizational Excellence Body of Knowledge.

ASQ Certified Manager of Quality/Organizational Excellence study guide and handbook.

NEW QUESTION # 603

A cross-functional team has been working on a process improvement project that affects departments A, B, C, and D.

Once the project is completed, which of the following people associated with the team is responsible for ensuring that the changes are integrated into the processes of the affected departments?

- A. Coach
- B. Member
- C. Facilitator
- D. Sponsor

Answer: A

NEW QUESTION # 604

Two employees separately submitted the same idea to a company's formal suggestion system on the same date. Under the rules of the system the employee who submits an idea is to receive a portion of the financial savings in the first year, which for this idea will be a very substantial amount. However, each employee claims to have come up with the idea and insists that the other stole it and submitted it after a conversation they'd had about a processing problem in their department. Neither wants to share the reward. The company should:

- A. Insist that the two employees negotiate with each other until they reach an agreement.
- B. Change the suggestion system to be available only to teams.
- C. Ask others in the department how they believe the reward should be distributed.
- D. Call in an arbitrator to settle the issue.

Answer: A

NEW QUESTION # 605

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