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**SAP Certified Associate - SAP Business One Sample Questions (Q15-Q20):**

#### NEW QUESTION # 15

A sales representative should be able to inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally, the sales manager wants to be notified when a credit limit has been exceeded. How can you implement this? Note: There are 2 correct answers to this question.

- A. Activate the credit deviation alert with the sales manager as the recipient.
- B. Enable credit limit restrictions on sales orders in the general settings.
- C. Define a user alert with a query to check the sales order value against the credit limit.
- D. Set up an approval process for credit deviation with the sales manager as the approver.

Answer: C,D

#### NEW QUESTION # 16

What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. Interest should be defined in the dunning terms.
- B. The open debt exceeds the customer's credit limit.
- C. A level 1 letter has already been issued.
- D. The dunning level of a customer is 2 or higher.

Answer: C

#### NEW QUESTION # 17

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- A. Business Partner Master
- B. Marketing Document
- C. Item Master
- D. Pricelist

Answer: A,C

#### NEW QUESTION # 18

While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.

Which action should be taken in order to connect the two invoices with the payment?

- A. External reconciliation for the vendor master data record
- B. External reconciliation for the bank account
- C. Internal reconciliation for the vendor master data record
- D. Internal reconciliation for the bank account

Answer: C

#### NEW QUESTION # 19

Which definition is mandatory for setting an asset master data as a virtual item?

- A. Define numbering series for the asset master data.
- B. Define a serial number for this asset master data.
- C. Define the asset master data as an inventory item.
- D. Define the asset master data as a sales item.

Answer: D

## NEW QUESTION # 20

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