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## CIMA F3 Financial Strategy Sample Questions (Q318-Q323):

### NEW QUESTION # 318

Two listed companies in the same industry are joining together through a merger.

What are the likely outcomes that will occur after the merger has happened?

Select ALL that apply.

- A. Changes to supplier relationships owing to internal changes.
- B. Increase in customer base.
- C. Cost savings from synergistic benefits and economies of scale.
- D. Competition authorities step in to stop a potential price monopoly.
- E. Decrease in employee motivation due to internal changes.

**Answer: A,B,C,E**

Explanation:

In a merger of two listed companies in the same industry, CIMA F3 highlights several typical post-merger outcomes:

- A). Increase in customer base - The combined entity now serves the customers of both legacy firms, usually increasing total customer reach and market share.
- C). Decrease in employee motivation due to internal changes - Mergers often create uncertainty, restructuring, cultural clashes and role changes, which can reduce morale and motivation, at least in the short term
- D). Changes to supplier relationships owing to internal changes - A larger merged company often renegotiates supply contracts, consolidates suppliers or changes volumes, so relationships and terms are likely to change.
- E). Cost savings from synergistic benefits and economies of scale - This is one of the main motives for mergers: eliminating duplication, spreading fixed costs, consolidating operations, and gaining purchasing power.

Option B (competition authorities step in to stop a potential price monopoly) is not something that will necessarily or likely occur after the merger; it may happen in some extreme cases and typically occurs before completion, so it's not treated as a standard outcome.

So the most appropriate outcomes are: A, C, D and E.

### NEW QUESTION # 319

A company proposes to value itself based on the net present value of estimated future cash flows.

Relevant data:

- \* The cash flow for the next three years is expected to be £100 million each year
- \* The cash flow after year 3 will grow at 2% to perpetuity
- \* The cost of capital is 12%

The value of the company to the nearest \$ million is:

- A. \$889 million
- B. \$966 million
- C. \$1,260 million
- D. \$834 million

**Answer: B**

Explanation:

Cash flows:

Years 1-3: 100, 100, 100

From year 4: grow at 2% forever. Cost of capital = 12%.

PV of years 1-3:

$$PV_{1-3} = 100/1.12 + 100/1.12^2 + 100/1.12^3 = \frac{100}{1.12} + \frac{100}{1.12^2} + \frac{100}{1.12^3}$$

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