

Rev-Con-201参考書、Rev-Con-201試験問題集



ほとんどの労働者の基準はますます高くなっています。Rev-Con-201ガイドの質問にも高い目標を設定しました。私たちのトレーニング資料は、顧客の関心を他のポイントよりも前面に置き、高度なRev-Con-201学習資料に常に取り組んでいます。これまで、最も複雑なRev-Con-201ガイドの質問を簡素化し、簡単な操作システムを設計しました。Rev-Con-201試験問題の自然でシームレスなユーザーインターフェイスは、より流暢に成長しました。使いやすさ。

Pass4Test SalesforceのRev-Con-201試験問題集は完全な無制限のダンプが含まれていますから、Pass4Testを利用したら気楽に試験に受かることができます。製品検定合格の証明書あるいは他の人気がある身分検定によって、Pass4Test SalesforceのRev-Con-201試験トレーニング資料の長所を完璧に見せることができます。依頼だけでなく、指導のことも最高です。Pass4Test SalesforceのRev-Con-201試験トレーニング資料に含まれている問題と解答を利用して、SalesforceのRev-Con-201認定試験に合格することができます。

>> Rev-Con-201参考書 <<

最高Rev-Con-201 | 最新のRev-Con-201参考書試験 | 試験の準備方法 Salesforce Certified Revenue Cloud Consultant試験問題集

Salesforce Rev-Con-201学習教材を選んだら、Rev-Con-201試験に落ちた人は少ないです。何故かというと、Rev-Con-201学習教材の合格率が高いからです。Rev-Con-201学習教材は多くの人から好評をもらいました。そのほかに、Rev-Con-201学習教材は三種類があります。自分の好みによって選択できます。とても便利で、使い安いです。

Salesforce Certified Revenue Cloud Consultant 認定 Rev-Con-201 試験問題 (Q76-Q81):

質問 # 76

A business is undergoing a digital transformation. As part of the process, sales leadership wants the contracting process fully digitized, including clause generation, redlining, e-signature, and related activities.
Which capability should the implementation consultant use?

- A. OmniStudio Document Generation
- B. Document Builder
- C. Salesforce Contracts Connector for Word

正解: C

解説:

Comprehensive and Detailed Explanation From Exact Extract:

Salesforce Revenue Lifecycle Management provides a modern contract lifecycle management experience using Salesforce Contracts Connector for Word, which enables:

- * Contract document generation
- * Clause insertion and management
- * Redlining within Microsoft Word
- * Integration with e-signature providers
- * Tracking and syncing changes back to Salesforce

From the RLM Implementation Guide:

* "Salesforce Contracts Connector for Word allows users to generate agreements, manage clauses, and perform redlining directly within Microsoft Word."

* "Supports digital negotiation workflows and integrates with DocGen and e-signature." Why other options are incorrect:

* OmniStudio Document Generation is a legacy document output tool and does not support clause redlining or contracting workflows.

* Document Builder (older CPQ add-on) does not provide full CLM capabilities such as clause libraries, redlining, or negotiations.

References: Salesforce Revenue Lifecycle Management Implementation Guide - Contract Lifecycle Management; Contracts Connector for Word.

質問 # 77

A customer wants to remove the option to override the renewal term during an asset renewal process initiated from the Account > Managed Assets view.

How should a Revenue Cloud Consultant fulfill this requirement?

- A. Modify the flow Renew Assets screen component for renewal term and remove the option for early renewal.
- B. Modify the Lightning web component corresponding to the renew assets page and remove the option for early renewal.
- C. Modify the flow Amend, Renew, and Cancel Assets screen component for renewal term and remove the option for early renewal.

正解: A

解説:

Exact Extracts from Salesforce Subscription Management Implementation Guide:

* "The Renew Assets flow controls the behavior and UI elements displayed during the renewal process initiated from the Managed Assets view."

* "Administrators can modify the Renew Assets screen flow to remove or adjust user options, such as overriding renewal term or early renewal."

* "The Amend, Renew, and Cancel Assets flow is used when multiple asset management actions are combined, not for direct renewal-only cases." Step-by-Step Reasoning:

* Requirement: Prevent users from overriding the renewal term in Managed Assets # Renew process.

* Flow in Use: The Renew Assets screen flow controls this experience.

* Solution: Modify the Renew Assets flow # remove or hide the "Renewal Term" input element or variable that supports overrides.

* Why C is Correct:

* Directly targets the correct renewal flow invoked from the Managed Assets page.

* Why Others Are Incorrect:

* A: Modifying the LWC is not required - Salesforce recommends modifying the underlying flow.

* B: "Amend, Renew, and Cancel Assets" combines multiple asset management actions, not the standard renewal-only process.

References :

* Salesforce Subscription Management Implementation Guide - Renew Assets Flow Configuration

* Salesforce Billing Implementation Guide - Asset Management UI Customization

質問 # 78

A Salesforce Consultant has been asked to identify and extract contract details and clauses from a PDF that holds the information of

a historical signed contract. The consultant will use Contracts AI to achieve this requirement. A prerequisite to using Contracts AI is to set up a contract extraction template.

When creating a contract extraction template, which template details does the consultant need to fill in to allow the selection of an existing context definition?

- A. Record Type and Field Mapping
- B. Attribute Definition and Field Mapping
- C. Attribute Definition and Context Mapping

正解: C

解説:

Explanation (150-250 words)

Contracts AI in Salesforce Revenue Cloud leverages AI-based document parsing to extract key data elements (clauses, values, terms) from uploaded contract files, such as PDFs. To configure this, an administrator creates a Contract Extraction Template, which determines how AI-extracted data maps into Salesforce fields.

In order to associate the template with an existing context definition (so extracted data aligns with the correct objects and relationships), the consultant must define both:

* Attribute Definitions - specify the data elements to extract (e.g., Start Date, Term, Renewal Clause).

* Context Mapping - links the extracted attributes to the appropriate fields and nodes within the selected context definition.

Without Attribute and Context mapping, Contracts AI cannot correctly populate contextual Salesforce data structures.

Exact Extract from Salesforce Contracts AI Implementation Guide:

"To use an existing context definition with a contract extraction template, specify attribute definitions and context mappings that associate extracted data with the context nodes." References:

Salesforce Contracts AI Implementation Guide - Contract Extraction Templates and Context Definitions Salesforce Revenue Cloud

Platform Concepts - Context Service and Context Mapping Salesforce Solution Architect Handbook - AI-Assisted Contract

Extraction Design

質問 # 79

A company is implementing Revenue Cloud. The company uses complex and varying tax calculations, so some of its existing products have tax calculated in a custom application. A business decision was made to keep using the custom application for the existing products and use Revenue Cloud for any new product introductions.

How should the company generate and post invoices, including the taxes for the existing products?

- A. Import External Tax Lines into Billing from the custom application via CSV.
- B. Integrate the custom app with the Billing TaxEngineAdapter Apex interface.
- C. Integrate AppExchange apps of partners with the Billing TaxEngineAdapter Apex interface.

正解: B

解説:

Explanation (150-250 words)

In Salesforce Billing, tax computation can be handled internally using the Salesforce Tax Engine or externally via integration through the Billing TaxEngineAdapter Apex interface.

When a company uses a custom tax application and wants Salesforce Billing to respect its calculated taxes, the correct and scalable approach is to integrate the custom app directly with this interface.

The TaxEngineAdapter allows Salesforce Billing to call an external system during invoice generation to retrieve tax amounts and details, which are then automatically included in the Invoice Line Tax records. This ensures taxes are calculated, stored, and posted correctly for both existing and new products without manual CSV imports.

Exact Extract from Salesforce Billing Implementation Guide:

"Use the TaxEngineAdapter Apex interface to integrate external tax calculation engines with Salesforce Billing. The adapter is invoked automatically during invoice generation to compute and apply taxes." References:

Salesforce Billing Implementation Guide - Tax Engine Integration and TaxEngineAdapter Interface Salesforce Revenue Cloud

Developer Guide - External Tax Service Integration Salesforce Billing Data Model - Invoice and Tax Line Relationships

質問 # 80

Sales users do not want to select a catalog every time they choose products from Product Discovery because they only have one catalog.

What should a consultant do using out-of-the-box capabilities?

- A. Skip creating catalogs and use Product records directly.
- **B. Select a default catalog under Product Discovery Settings.**
- C. Customize the Product Discovery flow.

正解: B

解説:

Comprehensive and Detailed Explanation From Exact Extract:

Revenue Cloud Product Discovery provides a Default Catalog option in Product Discovery Settings so that:

- * If there is only one primary catalog, it can be preselected automatically.
- * Users are not prompted to choose a catalog each time.

Customizing flows (A) is unnecessary. Skipping catalogs (C) would bypass key Product Catalog Management features and is not aligned with the recommended architecture.

References:

Product Discovery and Catalog Management Guide - Default Catalog Setting

質問 #81

.....

我々の承諾だけでなく、お客様に最も全面的で最高のサービスを提供します。SalesforceのRev-Con-201の購入の前にあなたの無料の試してから、購入の後での一年間の無料更新まで我々はあなたのSalesforceのRev-Con-201試験に一番信頼できるヘルプを提供します。SalesforceのRev-Con-201試験に失敗しても、我々はあなたの経済損失を減少するために全額で返金します。

Rev-Con-201試験問題集: <https://www.pass4test.jp/Rev-Con-201.html>

Salesforce Rev-Con-201参考書 20~30時間の練習後に試験に参加できます、無論Pass4TestのSalesforceのRev-Con-201問題集が一番頼りになります、Salesforce Rev-Con-201参考書 お客様が事前に当社の製品について理解を深めることができます、Salesforce製品を購入する前に、無料でダウンロードして試用できるため、Rev-Con-201テスト準備を十分に理解できます、当社の専門家および教授は、すべてのお客様向けのRev-Con-201試験問題に関するオンラインサービスシステムを設計しました、Salesforce Rev-Con-201参考書 そうしたらあなたは心理的なストレスを減らせるだけでなく、気楽に試験に受かることもできます、そうしたら、お客様はRev-Con-201問題集を購入する前にデモをダウンロードしてやってみることができます。

私たちは最近、この研究シリーズの別の研究を終了しました、何、合鍵って、20~30時間の練習後に試験に参加できます、無論Pass4TestのSalesforceのRev-Con-201問題集が一番頼りになります、お客様が事前に当社の製品について理解を深めることができます。

Salesforce Rev-Con-201参考書: Salesforce Certified Revenue Cloud Consultant - Pass4Test クリア試験をアシスト

Salesforce製品を購入する前に、無料でダウンロードして試用できるため、Rev-Con-201テスト準備を十分に理解できます、当社の専門家および教授は、すべてのお客様向けのRev-Con-201試験問題に関するオンラインサービスシステムを設計しました。

- 更新するRev-Con-201参考書と権威のあるRev-Con-201試験問題集 □ ウェブサイト▷ www.passtest.jp ◁を開き、➡ Rev-Con-201 □を検索して無料でダウンロードしてくださいRev-Con-201オンライン試験
- Rev-Con-201日本語版テキスト内容 □ Rev-Con-201模擬練習 □ Rev-Con-201日本語学習内容 □ 《www.goshiken.com》で使える無料オンライン版➡ Rev-Con-201 □の試験問題Rev-Con-201対応受験
- 信頼できるRev-Con-201参考書 - 資格試験のリーダー - 有効的なRev-Con-201試験問題集 □ Open Webサイト⇒ www.xhs1991.com ⇐検索▷ Rev-Con-201 ◀無料ダウンロードRev-Con-201参考書
- Rev-Con-201ソフトウェア □ Rev-Con-201真実試験 □ Rev-Con-201模擬練習 □ ➡ www.goshiken.com □にて限定無料の（Rev-Con-201）問題集をダウンロードせよ Rev-Con-201問題と解答
- Rev-Con-201日本語版テキスト内容 ④ Rev-Con-201オンライン試験 □ Rev-Con-201試験勉強過去問 □ {www.mogixam.com}に移動し、✱ Rev-Con-201 □✱□を検索して、無料でダウンロード可能な試験資料を探しますRev-Con-201オンライン試験
- 試験の準備方法-認定するRev-Con-201参考書試験-100%合格率のRev-Con-201試験問題集 □ ➡ www.goshiken.com □に移動し、[Rev-Con-201]を検索して無料でダウンロードしてくださいRev-Con-201日本語版テキスト内容
- 効率的なRev-Con-201参考書 - 合格スムーズRev-Con-201試験問題集 | 権威のあるRev-Con-201日本語版復習

指南 □ 《 www.jpexam.com 》 サイトにて最新（ Rev-Con-201 ） 問題集をダウンロードRev-Con-201対応受験

- 試験の準備方法-真実的なRev-Con-201参考書試験-権威のあるRev-Con-201試験問題集 □ ▶ www.goshiken.com ◀を開いて ➡ Rev-Con-201 □□□を検索し、試験資料を無料でダウンロードしてください Rev-Con-201真実試験
- 更新するRev-Con-201参考書と権威のあるRev-Con-201試験問題集 □ （ Rev-Con-201 ） を無料でダウンロード ➡ www.mogixam.com ⇐ウェブサイトを入力するだけRev-Con-201資格練習
- Rev-Con-201テスト資料 □ Rev-Con-201模擬練習 □ Rev-Con-201対応受験 ♣ ▶ Rev-Con-201 ◀の試験問題は ▶ www.goshiken.com ◀で無料配信中Rev-Con-201試験対策書
- 試験の準備方法-最高のRev-Con-201参考書試験-有効的なRev-Con-201試験問題集 □ 《 www.mogixam.com 》 から簡単に { Rev-Con-201 } を無料でダウンロードできますRev-Con-201資格取得講座
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, dorahacks.io, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, Disposable vapes