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Salesforce Certified Platform App Builder Sample Questions (Q244-Q249):

NEW QUESTION # 244
Universal Containers (UC) has large data volumes and is nearing data storage limits. The planned solution is to archive historical data

to reduce data storage in Salesforce; however, UC would still like to use reports, queries, and lookups on the archived information. Which two options could meet this requirement?
Choose 2 answers

- A. External objects
- B. Related objects
- C. Custom objects
- D. Big objects

Answer: A,D

Explanation:
Big objects and external objects can be used to archive historical data and reduce data storage in Salesforce, while still allowing users to access the archived data using reports, queries, and lookups. Big objects store data within Salesforce, while external objects store data outside Salesforce and integrate it with Salesforce using an external data source

NEW QUESTION # 245
The CRM Manager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

- A. Existing list views that reference the field may be deleted.
- B. All data should be backed up before converting a text field.
- C. Field references will be removed in Visualforce pages
- D. Changing a field type will remove existing field history.

Answer: B,D

Explanation:
All data should be backed up before converting a text field to a picklist, as some data may be lost or truncated during the conversion. Changing a field type will remove existing field history, as the history tracking values are not converted

NEW QUESTION # 246
Sales reps at Cloud Kicks (CK) forget to submit for approval when CK needs orders reviewed before close won. CK wants to automatically submit opportunities into the Secure Commitment Stage to eliminate manual submission.
Which three features would meet the business requirements?
Choose 3 answers

- A. Workflow
- B. Process Builder
- C. Chatter action
- D. Apex
- E. Flow

Answer: B,D,E

Explanation:
The app builder should use three features to meet the business requirements:
Process Builder: This is a type of automation tool that can execute actions based on certain criteria. In this case, the process builder can have a criteria that evaluates if an opportunity is in the Secure Commitment Stage, and then execute an action that submits it for approval.
Apex: This is a programming language that allows developers to execute complex logic on the Salesforce platform. Apex can be used to create triggers that run before or after certain events, such as insert, update, delete, or undelete of records. In this case, Apex can be used to create a trigger that runs before an opportunity is updated and submits it for approval if it is in the Secure Commitment Stage.
Flow: This is another type of automation tool that can guide users through a series of screens and perform actions based on user input. Flow can also be triggered by certain events, such as when a record is created or updated. In this case, Flow can be used to create a record-triggered flow that runs after an opportunity is updated and submits it for approval if it is in the Secure Commitment Stage. Option A and D are not features that can meet the business requirements.

NEW QUESTION # 247

Universal Containers require different fields to be filled out at each stage of the Opportunity sates process.
What configuration steps can an app builder use to meet this requirement?

- A. Create a Process Builder to prompt the User for field information.
- B. Define record types and page layouts for each stage.
- C. Add the Path component to the Lightning record page.
- D. Set page layout required fields based on the current stage.

Answer: C

Explanation:
The app builder should use the Path component to meet the requirement of tracking different fields at each stage of the Opportunity sales process. The Path component is a Lightning component that displays the key fields and guidance for each stage of a standard or custom picklist field, such as the Opportunity Stage field. The app builder can configure the Path component to show the fields that need to be filled out and provide recommendations and sales strategies for each stage3. Option A, B, and C are not configuration steps that can meet this requirement.

NEW QUESTION # 248

Cloud Kicks has three types of customer support processes: Platinum, Diamond, and Bronze. The app builder created separate record types for each process on the Case object. The customer support team should be unable to create new cases with the Bronze record type.
How should this requirement be met?

- A. Update the organization-wide defaults to private for Case.
- B. Make the record type hidden to support users; update sharing roles to private.
- C. Create permission set group for Case that includes Platinum and Diamond record types.
- D. Update the support team profile to remove the Bronze record type.

Answer: D

Explanation:
The solution that should meet this requirement is updating the support team profile to remove the Bronze record type. This way, the support team users will not be able to create new cases with the Bronze record type, as it will not appear in their record type selection list. Option A is incorrect because updating the organization-wide defaults to private for Case does not affect the record type availability, but rather the record access level. Option C is incorrect because creating permission set group for Case that includes Platinum and Diamond record types does not prevent the support team users from creating new cases with the Bronze record type, as they may still have access to it through their profile. Option D is incorrect because making the record type hidden to support users and updating sharing roles to private does not prevent the support team users from creating new cases with the Bronze record type, as they may still have access to it through their profile.

NEW QUESTION # 249

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