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### NEW QUESTION 32

In which of the following section of a specification, requirements for training to use the equipment will be set out?

- A. Implementation
- B. Issue reference
- C. Performance
- D. Consultation requirements

**Answer: A**

Explanation:

Implementation is a substantive requirement which covers the following areas:

- Will there be a need to train the staff to use the equipment?
- Are there integration requirements with other systems or processes?
- How will this work?
- What are the timescales?
- Are detailed method statements required?

Consultation requirements regards to explicitness of compliance with any national or local legal requirements Reference:

LO 2, AC 2.1

### NEW QUESTION 33

Which of the following is regulated by standard ISO 14001?

- A. Information security management
- B. Environmental management
- C. Quality management systems
- D. Energy management

**Answer: B**

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### CIPS Commercial Contracting Sample Questions (Q69-Q74):

#### NEW QUESTION # 69

When a supplier signs an insurance policy with an insurance company, which of the following is transferred to insurance company?

- A. Contractual obligation
- **B. Risk**
- C. Right
- D. Legal responsibility

**Answer: B**

Explanation:

An insurance policy transfers a specific set of risks such as the fire and flood risk for a particular asset.

The legal liability does not transfer to the insurance company (known as insurer).

Reference:

LO 3, AC 3.2

#### NEW QUESTION # 70

Which of the following would be steps in the preparation of an invitation to tender? Select TWO that apply.

- **A. Creating a detailed specification**
- B. Publishing your company's financial reports
- **C. Re-writing a model form contract**
- D. Learning International Standards
- **E. Advertising the requirement**

**Answer: A,C,E**

Explanation:

Creating a detailed specification and publicly advertising the requirement are key preparatory steps in issuing an ITT (Invitation to Tender). These ensure that suppliers understand the requirement and have the opportunity to respond, promoting transparency and competition.

Reference:CIPS L4M3 Commercial Contracting Study Guide, Chapter 2, Section 2.2.1 - ITT preparation and issuing.

#### NEW QUESTION # 71

Which of the following is a benefit to the buyer of using model form contracts?

- A. The terms used are advantageous to the buyer
- **B. It reduces time and costs in developing a formal contract**
- C. No legal advice is required as variations are not accepted
- D. Most suppliers are unfamiliar with the terms used

**Answer: B**

Explanation:

Model form contracts streamline procurement processes by providing pre-agreed and widely understood terms, which reduce the time and legal costs of contract drafting. These are especially useful in complex industries and promote consistency and fairness. Reference: CIPS L4M3 Commercial Contracting Study Guide, Chapter 3, Section 3.1.3 - Model form contracts and efficiency.

### NEW QUESTION # 72

Which of the following will be included in a conformance specification?

1. Brand names
  2. Description of the operating environments
  3. Chemical formulae
  4. Required safety level
- A. 1 and 2 only
  - B. 2 and 3 only
  - C. 1 and 3 only
  - D. 1 and 4 only

**Answer: B**

Explanation:

According to CIPS, there are two main types of specification:

- Conformance specification - is more output driven as it outlines the product details exactly which may include the material, dimensions, tolerances, source, ingredients, packaging, storage of the part or material.

- Performance specification - is more output driven in terms of what the part or material must achieve.

Among the four options, only 2. 'Description of the operating environments' and 3. 'Chemical formulae' are possible components of a conformance specification. Brand names can be a part of a performance specification, according to a document published by CIPS and NIGP.

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**Element 1.2.2: Brand name descriptions**

A brand name description is a title, term, symbol, design, or any combination thereof used to describe a product by a unique identifier and its producer. Performance specifications may use brand names to describe the desired output and quality levels of a commodity.

**Element 1.2.2a: Advantages of brand name descriptions**

- Allow for agency standardization (e.g., fleet standardization for purposes of training and maintenance)
- Meet the expectations of the end user by providing the exact commodity needed
- Reduce the time required to develop the specification

3

Specifications

Reference:

- CIPS study guide page 8-10
  - Knowledge Byte - Specification Development
  - Principles and Practices of Public Procurement: Specifications
- LO 1, AC 1.1

### NEW QUESTION # 73

Which of the following is a true statement on express and implied terms?

- A. Implied terms may derive from oral negotiations
- B. Express terms always take precedent over implied terms
- C. Express terms must be prepared by the party with expert knowledge
- D. Express terms must always be in writing

**Answer: A**

Explanation:

Express terms are the terms of the agreement which are expressly agreed between the parties. Ideally, they will be written down in a contract between the parties but where the contract is agreed verbally, they will be the terms discussed and agreed between the

