

# AP-205参考書 & AP-205勉強方法



P.S. ShikenPASSがGoogle Driveで共有している無料かつ新しいAP-205ダンプ：[https://drive.google.com/open?id=1uwhtuyC68JkCOBaaxM9qCRYG\\_an6k2E](https://drive.google.com/open?id=1uwhtuyC68JkCOBaaxM9qCRYG_an6k2E)

当社の製品には多くの面で多くのメリットがあり、AP-205練習エンジンの品質を保証できます。まず、経験豊富な専門家チームが実際の試験に基づいて入念に編集します。第二に、AP-205学習教材の言語と内容の両方がシンプルです。このコンテンツは焦点を強調し、洗練されたAP-205の質問と回答を使用するキーをつかみ、学習者が最小限の実践で最も重要な情報を習得できるようにします。3つ目は、学習者が教材を学習し、試験の準備をするのに役立つさまざまな機能を提供することです。

あなたは早くAP-205試験に合格したい場合、いい学習資料を選択しなければならないです。AP-205学習教材はあなたの最善の選択です。AP-205学習教材を利用したら、あなたはきっとAP-205試験に合格することに自信を持っています。そして、AP-205試験に合格することはそんなに難しくないと感じます。だから、躊躇しなくて、早くAP-205学習教材を買いましょう！

>> AP-205参考書 <<

## AP-205勉強方法、AP-205専門知識内容

我々ShikenPASSは一番行き届いたアフタサービスを提供します。Salesforce AP-205試験問題集を購入してから、一年間の無料更新を楽しみにしています。あなたにSalesforce AP-205試験に関する最新かつ最完備の資料を勉強させ、試験に合格させることだと信じます。もしあなたはAP-205試験に合格しなかったら、全額返金のことを承諾します。

## Salesforce Consumer Goods Cloud: Trade Promotion Management Accredited Professional 認定 AP-205 試験問題 (Q27-Q32):

### 質問 # 27

A client needs to calculate component-level revenue at the tactic level in the Shipment Time frame within the bill of material (BOM) Component Product of a key performance indicator (KPI).

What should a consultant enable to ensure that the KPI is calculated only for the specified periods?

- A. Object Scope as Promotion Tactic
- **B. Time Scope as Shipment**
- C. BOM Scope as Component

正解: B

解説:

This question focuses on the precise configuration of KPI Definitions within the Calculation Engine (Processing Services). Every KPI in TPM (like "Revenue" or "Volume") requires specific instructions on how and when to calculate.

The critical requirement in the prompt is that the calculation must occur in the "Shipment Time frame." In TPM, a promotion typically has multiple timeframes:

- \* Placement/In-Store: When the product is on the shelf.
- \* Shipment: When the product is delivered to the retailer (often weeks earlier).
- \* Consumption: When the shopper buys it.

If a KPI is configured with the default time scope (often "Promotion" or "Placement"), the engine will calculate revenue based on the dates the promotion is active in the store. However, financial recognition for the manufacturer usually happens at Shipment.

Therefore, to ensure the "Component-level revenue" reflects the financial reality of when goods were shipped, the Time Scope setting in the KPI configuration must be explicitly set to Shipment.

While "Object Scope" (Option A) and "BOM Scope" (Option C) control what is being calculated (the Tactic or the Component), they do not control the temporal aspect. Only the Time Scope determines the specific date range (Shipment Start to Shipment End) used for the data retrieval and calculation logic.

### 質問 # 28

What is the most critical factor to consider when leading executive level requirements gathering sessions to recommend an appropriate solution?

- **A. Focusing on the business's strategic objectives, such as market expansion and return on investment (ROI), and tailor the TPM tool's functionality to these goals**
- B. Prioritizing a user-friendly interface and experience to ensure quick adoption and operational continuity for the sales and marketing teams
- C. Ensuring the application incorporates the latest features and adheres to benchmark standards to maintain a competitive edge

正解: A

解説:

When conducting Discovery sessions, a consultant must tailor their approach to the audience. Executive-level stakeholders (VPs, C-Suite, Directors) are rarely concerned with the tactical nuances of button placement (User Interface - Option C) or the technical novelty of features (Benchmarks - Option B) in isolation. Their primary mandate is the financial and strategic health of the organization.

Therefore, the most critical factor is aligning the TPM solution with Strategic Objectives and ROI. Executives want to know how the system will help them grow revenue, improve trade spend efficiency (getting more sales for every dollar spent on promotions), or expand into new markets.

A consultant must frame the requirements gathering around questions like: "How do you currently measure the profitability of your trade spend?" or "What are your growth targets for the next fiscal year, and how does your current system hinder them?" By anchoring the solution recommendation in these strategic goals (Option A), the consultant ensures executive sponsorship. If the solution is technically perfect but fails to deliver the business insights required for market expansion or margin analysis, it will be deemed a failure by the executive leadership.

### 質問 # 29

During user acceptance testing, key users realize that not all products that have the KAM status for at least 1 day of the promotion period (Date From - Date Thru) can be added to the promotion.

Which setting in the promotion template configuration should the TPM consultant check?

- A. Timeframe Determination Policy
- B. Consider Product Definition Policy
- C. Consider Product KAM Status

正解: C

解説:

In Consumer Goods Cloud, Product KAM Status determines if a specific product is valid for a specific customer (e.g., "Listed," "Delisted," "Test"). A common issue arises when a product is only active for part of a promotion's duration.

The behavior of the product selector-whether it includes or excludes these "partially active" products-is controlled by the "Consider Product KAM Status" setting on the Promotion Template (Option A).

\* If configured strictly, the system might require the product to be active for the entire duration of the promotion.

\* If the users expect to see products that are active for "at least 1 day," this setting must be adjusted to apply the correct logic (e.g., "Overlap" logic rather than "Fully Contained" logic).

\* The Timeframe Determination Policy (Option B) controls dates (Shipment vs. Consumption), not product eligibility. Product Definition Policy (Option C) handles how products are defined in the hierarchy, not their status validity.

### 質問 # 30

A client is requesting a real-time report on the promotion detail to show key performance indicator (KPI) values at the Promotion Total level. The client wants this implemented to help the user gauge and understand the impact of the Planned Promotion instantaneously.

How should the consultant design this? 5

- A. Create a new Real-Time Reporting (RTR), which uses a Flatlist UI Component, add the required KPIs, and then embed the report on the Promotion record page.
- B. Create a custom Scorecard Real-Time Reporting (RTR) and enable the required KPIs as Report relevant and add them to RTR Config, then embed the report on the Promotion record page.
- C. Create a custom Lightning component that reads the value of the KPIs through the KPI Map functionality and embed the UI Component on the Promotion record page.

正解: B

解説:

To meet the requirement of showing "Promotion Total" values (aggregated scalars like Total ROI, Total Spend, or Total Uplift) rather than a time-series grid, the consultant should utilize the Scorecard component of the Real-Time Reporting (RTR) module.

\* Scorecard RTR: This UI component is specifically designed to display single, high-level summary metrics (KPIs) in a card format. It is ideal for "at a glance" impact analysis.

\* Configuration: The process involves:

\* Flagging the necessary KPIs (e.g., Total Volume, ROI) as "Report Relevant" in the KPI Set configuration so they are exposed to the reporting layer.

\* Adding these KPIs to the RTR Configuration JSON.

\* Embedding this specific Scorecard component on the Promotion Record Page in Lightning App Builder.

\* Why not Flatlist? A Flatlist (Option B) is typically used for tabular, time-phased data (e.g., a grid showing Volume Week 1, Week 2, Week 3). For a "Total Level" summary, a Flatlist is the wrong visualization tool.

### 質問 # 31

A manufacturer of health food snacks wants to better plan, manage, visualize, and monitor compliance with its trade promotions and use of offline capabilities.

Which Salesforce solutions form the basis for a consultant developing an agenda and content for running discovery workshops with a potential client?

- A. Trade Promotion Management, Field Service, Retail Execution
- B. CRM Analytics, Retail Execution, Trade Promotion Management
- C. Retail Execution, Marketing Cloud, Trade Promotion Management

正解: A

解説:

To address the client's needs comprehensively:

\* Plan and Manage Trade Promotions: This is covered by Trade Promotion Management (TPM).

\* Monitor Compliance and Offline Capabilities: This is the core function of Retail Execution (RE), which allows field reps to check compliance (audits) in stores.

\* Field Service: In the Salesforce Consumer Goods Cloud architecture, Field Service (specifically the dispatcher and scheduling engines) often serves as the backend infrastructure that powers the Retail Execution visits, routing, and mobile offline capabilities. Therefore, the combination of TPM (Planning), Field Service (Routing/Scheduling infrastructure), and Retail Execution (Compliance/Offline execution) is the correct solution set.

## 質問 # 32

.....

天帝様は公平ですから、人間としての一人一人は完璧ではないです。私のように、以前が努力しなかったの  
で、今は無駄に悩んでいます。現在のIT領域で競争が激しくなっていることは皆は良く知っていますから、み  
んなはIT認証を通じて自分の価値を高めたいです。私もそう思いますが、IT認証は私にとって大変難しいで  
す。でも、幸い私はインターネットでShikenPASSのSalesforceのAP-205試験トレーニング資料を見つけました。  
それを手に入れてから私は試験に合格する自信を持つようになります。ShikenPASSのSalesforceのAP-205試験ト  
レーニング資料のカバー率がとても高いですから、自分で勉強するよりずっと効率が高いです。あなたもIT業  
種の一人としたら、ためらわずにShikenPASSのSalesforceのAP-205試験トレーニング資料をショッピングカート  
に入れましょう。ShikenPASSはきっとあなたが成功への良いアシスタントになります。

**AP-205勉強方法:** <https://www.shikenpass.com/AP-205-shiken.html>

AP-205日本語 関連復習関連勉強資料は絶対あなたがよく試験に準備して、しかも自分を向上させる一番良い選  
択です、ソフトウェアバージョンごとにAP-205勉強方法 - Consumer Goods Cloud: Trade Promotion Management  
Accredited Professional試験の雰囲気事前に感じることができます、AP-205学習教材を利用すれば、AP-205試験  
に合格できます、シラバスの変更および理論と実践の最新の進展に応じて、AP-205勉強方法 - Consumer Goods  
Cloud: Trade Promotion Management Accredited Professionalガイドドレントを修正およびShikenPASS AP-205勉強方法  
更新します、Salesforce AP-205参考書 オンラインテストエンジンはどんな電子設備で利用されます

(Windows/Mac/Android/iOS対応)、私たちのスペシャリストは、AP-205学習資料の3つのバージョン (アプリの  
バージョン、ソフトウェアおよびPDFバージョン) をうまく開発しました。

二十代半ばにもなって、人に髪を拭いてもらうとか、しかもこんなに密着した状態で上半身裸の恋人に髪を拭  
いてもらうとか、恥ずかしくなって当然だ、天命てんめいなるかな、AP-205日本語 関連復習関連勉強資料は絶  
対あなたがよく試験に準備して、しかも自分を向上させる一番良い選択です。

## AP-205 | ハイパスレートのAP-205参考書試験 | 試験の準備方法 Consumer Goods Cloud: Trade Promotion Management Accredited Professional勉強方法 Salesforce Consumer Goods Cloud: Trade Promotion Management Accredited Professional

ソフトウェアバージョンごとにConsumer Goods Cloud: Trade Promotion Management Accredited Professional試験の雰  
囲気を事前に感じることができます、AP-205学習教材を利用すれば、AP-205試験に合格できます、シラバスの変  
更および理論と実践の最新の進展に応じて、Consumer Goods Cloud: Trade Promotion Management Accredited  
Professionalガイドドレントを修正およびShikenPASS更新します。

オンラインテストエンジンはどんな電子AP-205設備で利用されます (Windows/Mac/Android/iOS対応)。

- AP-205難易度  AP-205模試エンジン  AP-205難易度  URL  [jp.fast2test.com](http://jp.fast2test.com)  をコピーして開き、  
☀ AP-205  ☀  を検索して無料でダウンロードしてくださいAP-205専門知識訓練
- AP-205日本語認定対策  AP-205 PDF  AP-205テスト対策書  “[www.goshiken.com](http://www.goshiken.com)”の無料ダウンロー  
ド  AP-205  ページが開きますAP-205難易度
- 一生懸命にAP-205参考書 - 合格スムーズAP-205勉強方法 | 有効的なAP-205専門知識内容 Consumer Goods  
Cloud: Trade Promotion Management Accredited Professional  URL ⇒ [www.passtest.jp](http://www.passtest.jp) ⇐ をコピーして開き、  
➡ AP-205  を検索して無料でダウンロードしてくださいAP-205資格認証攻略
- AP-205専門知識訓練  AP-205試験過去問  AP-205 PDF  サイト  [www.goshiken.com](http://www.goshiken.com)   で ➡ AP-  
205  問題集をダウンロードAP-205日本語版参考書
- AP-205日本語認定対策  AP-205合格率書籍  AP-205試験番号  検索するだけで  [www.passtest.jp](http://www.passtest.jp)   
から《 AP-205 》を無料でダウンロードAP-205日本語版参考書
- AP-205受験体験  AP-205資格認証攻略  AP-205問題例   [www.goshiken.com](http://www.goshiken.com)  サイトで  AP-205

☐✓☐の最新問題が使えるAP-205試験番号

- AP-205最新テスト ☐ AP-205テスト対策書 ☐ AP-205受験体験 ☐ ➡ AP-205 ☐☐☐の試験問題は ➤ [www.xhs1991.com](http://www.xhs1991.com) ☐で無料配信中AP-205受験体験
- 試験の準備方法-高品質なAP-205参考書試験-効率的なAP-205勉強方法 ☐ ➡ [www.goshiken.com](http://www.goshiken.com) ☐で【AP-205】を検索して、無料でダウンロードしてくださいAP-205最新テスト
- AP-205日本語認定対策 ☐ AP-205試験関連情報 ☐ AP-205受験体験 ☐ ▷ [www.japancert.com](http://www.japancert.com) ◁に移動し、 ➡ AP-205 ☐☐☐を検索して、無料でダウンロード可能な試験資料を探しますAP-205 PDF
- AP-205難易度 ☐ AP-205受験体験 ☐ AP-205受験体験 ☐ ( [www.goshiken.com](http://www.goshiken.com) ) を入力して“AP-205”を検索し、無料でダウンロードしてくださいAP-205日本語版受験参考書
- 試験の準備方法-正確的なAP-205参考書試験-更新するAP-205勉強方法 ➡ ➡ [www.japancert.com](http://www.japancert.com) ☐で使える無料オンライン版 ➡ AP-205 ☐ の試験問題AP-205最新テスト
- [bookmarkusers.com](http://bookmarkusers.com), [heathfiqo223804.wikiparticularization.com](http://heathfiqo223804.wikiparticularization.com), [joshmvs427082.wikihearsay.com](http://joshmvs427082.wikihearsay.com), [roxannzabu293545.blogspotapp.com](http://roxannzabu293545.blogspotapp.com), [bookmarkinginfo.com](http://bookmarkinginfo.com), [thesocialintro.com](http://thesocialintro.com), [deannartfv325174.blogdal.com](http://deannartfv325174.blogdal.com), [lilliliox417707.ktwiki.com](http://lilliliox417707.ktwiki.com), [blakeezox956993.wannawiki.com](http://blakeezox956993.wannawiki.com), [matheqjdw120039.ttblogs.com](http://matheqjdw120039.ttblogs.com), Disposable vapes

無料でクラウドストレージから最新のShikenPASS AP-205 PDFダンプをダウンロードする：[https://drive.google.com/open?id=1uwhuuyC68JkCOBaxM9qCRYG\\_an6k2E](https://drive.google.com/open?id=1uwhuuyC68JkCOBaxM9qCRYG_an6k2E)