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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q26-Q31):

### NEW QUESTION # 26

A customer needs to deploy IoT more securely. How can HPE Aruba Networking solutions help the customer achieve this objective?

- A. HPE Aruba Networking Central with AI for networking helps customers discover and monitor all the devices connected to their network.
- B. HPE Aruba Networking offers agents that can easily be installed on IoT devices to encrypt communications.
- C. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center.
- D. HPE Aruba Networking is the only vendor to offer IoT-centric security solutions without incorporating partnerships.

**Answer: A**

Explanation:

The correct option is B because HPE Aruba Networking Central, combined with AI-powered insights, provides visibility into all devices on the network, including IoT. This allows customers to discover, classify, and monitor IoT endpoints and enforce security policies. HPE emphasizes that IoT devices are often difficult to secure due to their diversity and lack of built-in protections, so network-based discovery and monitoring is critical.

Relevant extracts from official HPE Aruba Networking materials:

"Aruba Central provides AI-powered visibility that automatically identifies and profiles all devices- including IoT-connected to the network, enabling IT to apply consistent security and segmentation policies."

"IoT devices often lack inherent security; Aruba's approach leverages dynamic segmentation, policy enforcement, and AI-driven monitoring to ensure IoT traffic is visible and secured."

"By using AI-driven Central, organizations can quickly discover rogue, unknown, or misbehaving IoT devices and take automated action to reduce risk." Why the other options are incorrect:

A is inaccurate; HPE Aruba Networking works with an ecosystem of security and IoT partners and does not claim to be the only vendor with IoT-specific security.

C Fabric Composer is a data center automation tool and is not designed to create secure IoT tunnels.

D is incorrect because HPE Aruba Networking does not require agents to be installed on IoT devices, as most IoT endpoints cannot support agents. Instead, Aruba provides agentless discovery and monitoring.

References (HPE Aruba Networking Solutions / Study Guides):

Aruba Central "AI-powered Network Operations and Assurance" Solution Overview Aruba Dynamic Segmentation and Zero Trust Security White Paper Aruba ESP (Edge Services Platform) Technical Overview Aruba ClearPass Device Insight for IoT and Device Discovery

## NEW QUESTION # 27

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- C. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- D. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.

**Answer: C**

Explanation:

The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

\* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

\* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

\* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

\* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

\* B Fabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

\* C Aruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and

network-based enforcement.

\* DAruba does not market ICSCA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba ClearPass Device Insight - Solution Overview

\* Aruba Central Client Insights - Product Brief

\* Aruba ESP Zero Trust Security for IoT - White Paper

\* Aruba Dynamic Segmentation - Technical Guide

### NEW QUESTION # 28

What is a common challenge driving customers to upgrade their networks?

- A. The wired network does not support the correct Ethernet technologies for users and IoT devices.
- **B. The wireless network cannot deliver the performance users need.**
- C. Most network vendors only provide command line interfaces for network devices, not easy-to-use GUIs.
- D. The network core and the network edge cannot interoperate with each other.

**Answer: B**

Explanation:

The correct answer is B because one of the most common drivers for network upgrades is that legacy wireless infrastructure cannot meet the growing performance demands of users, IoT devices, and modern applications. With the proliferation of Wi-Fi 6, Wi-Fi 6E, and now Wi-Fi 7, enterprises are upgrading networks to deliver higher capacity, lower latency, and improved user experience.

Relevant extracts from HPE Aruba Networking documentation:

\* "Many customers are upgrading to Aruba Wi-Fi 6/6E to address performance gaps created by legacy Wi-Fi networks that cannot meet today's demand."

\* "Network modernization is primarily driven by the need for higher wireless throughput, improved efficiency for IoT and mobile devices, and support for cloud-based applications."

\* "As organizations embrace hybrid work and IoT, wireless networks that fail to deliver required performance have become a leading reason for infrastructure refresh."

\* "Aruba ESP and Aruba Central enable IT to modernize networks to ensure consistent high-performance wireless experiences."

Why the other options are incorrect:

\* A Core-to-edge interoperability is important, but not the most common driver compared to wireless performance issues.

\* C Ethernet technology gaps exist but are secondary compared to wireless upgrade demands.

\* D CLI vs GUI management is a usability concern, but not the primary driver of network refresh projects.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba ESP Networking Modernization Overview

\* Aruba Wi-Fi 6/6E/7 Upgrade Guide

\* Aruba Edge-to-Cloud Trends and Drivers - Study Guide

\* Aruba Central for Hybrid Work and IoT - Technical White Paper

### NEW QUESTION # 29

A customer has many small sites that connect over a wide area network (WAN) to the customer's data center and access the Internet from there. Due to changes in traffic patterns, the CIO now wants to stop sending Internet-bound traffic through the data center, but the Head of IT Security is concerned about potential security risks from that change. What benefit of HPE Aruba Networking solutions should you emphasize?

- A. HPE Aruba Networking Fabric Composer automatically establishes a secure fabric across all the customer's sites.
- B. HPE Aruba Networking solutions optimize network speeds to such a high degree that the company can continue sending all traffic through the data center.
- **C. HPE Aruba Networking offers SD-WAN solutions for branches with built-in next-generation firewall capabilities.**
- D. HPE Aruba Networking offers branch-in-the-box solutions with all the services branches require, so branch devices no longer need to send traffic to the Internet.

**Answer: C**

Explanation:

The correct answer is C because HPE Aruba Networking EdgeConnect SD-WAN provides secure local Internet breakout at branch sites with integrated next-generation firewall (NGFW) and security features.

This allows Internet-bound traffic to be securely routed directly from the branch instead of being backhauled through the data center,

while still ensuring full visibility and threat protection.

Relevant extracts from HPE Aruba Networking documentation:

\* "Aruba EdgeConnect SD-WAN enables local Internet breakout with integrated NGFW and IDS/IPS capabilities, reducing latency while ensuring strong security."

\* "This approach eliminates the inefficiencies of backhauling SaaS and Internet traffic to the data center, without compromising security posture."

\* "Built-in security services in Aruba SD-WAN address the CIO's need for performance and the CISO's need for risk mitigation."

\* "Aruba EdgeConnect integrates with SSE and SASE frameworks to extend security policies consistently across all branch sites."

Why the other options are incorrect:

\* A Keeping all traffic routed through the data center defeats the purpose of modern SD-WAN and SaaS- optimized architectures.

\* B While Aruba provides branch-in-a-box solutions, the specific concern here is security for Internet breakout, addressed by SD-WAN with NGFW.

\* D Fabric Composer is a data center fabric orchestration tool, not designed for WAN/branch security.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba EdgeConnect SD-WAN Technical Overview

\* Aruba Edge-to-Cloud Security White Paper

\* Aruba SASE and SD-WAN Integration Guide

\* Aruba ESP Branch Solutions Study Guide

### NEW QUESTION # 30

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- **A. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.**
- B. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- C. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.

**Answer: A**

Explanation:

The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

\* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

\* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

\* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:

\* B Location-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.

\* C While developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.

\* D Aruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba Location Services and GPS-Enabled APs - Technical Overview

\* Aruba Central Deployment Guide - Indoor Location and Mapping

\* Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities

\* Aruba ESP Value Differentiators - Location-Based Services

### NEW QUESTION # 31

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