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## Salesforce

Plat-Admn-201 Exam

Salesforce Certified Platform Administrator

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### Salesforce Plat-Admn-202 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• <b>Data Modeling and Management:</b> This section of the exam measures the skills of Data Analysts and Salesforce Administrators and covers the core principles of designing and maintaining Salesforce data structures. It requires selecting the correct data model in various scenarios and understanding relationship types and how they influence reporting, record access, and the user interface. It also tests knowledge of field data types and the operational impact of changing them. The section includes evaluating the use of Schema Builder and understanding the considerations involved in importing and exporting data across internal and external sources.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>User Interface:</b> This section of the exam measures the skills of Salesforce UI Designers and Lightning App Builders and covers the ways in which Salesforce interfaces can be customized to improve usability. It includes understanding available options for UI customization and demonstrating when to apply custom buttons, links, and actions. The domain also distinguishes between declarative and programmatic methods for incorporating Lightning components in applications, ensuring that the right approach is selected for different user interface needs.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Salesforce Fundamentals:</b> This section of the exam measures the skills of Salesforce Administrators and Junior Salesforce Consultants and covers the essential concepts needed to understand how Salesforce works at a foundational level. It focuses on recognizing when to use declarative tools versus programmatic customization, determining when AppExchange apps extend org capabilities, and understanding key methods for managing object, record, and field access. It also evaluates your ability to choose the right sharing model based on business needs and to apply reporting tools effectively, including report types and dashboards. Additionally, the domain reviews how to optimize the mobile experience through actions and layouts, and how Chatter can be used to support collaboration.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>App Deployment:</b> This section of the exam measures the skills of Release Managers and Salesforce Administrators and covers the application lifecycle from planning through deployment. It requires determining the appropriate strategy when working with different sandboxes and managing milestones during development. Candidates must know when to use change sets and how to troubleshoot deployment issues. The section also includes understanding the implications of using unmanaged versus managed packages and selecting the correct deployment plan for various business scenarios.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>Business Logic and Process Automation:</b> This section of the exam measures the skills of Process Automation Specialists and Salesforce Administrators and covers the key tools Salesforce provides to automate and enforce business logic. It focuses on using formula fields, roll-up summary fields, and validation rules to meet defined requirements. Candidates must also understand approval processes and know how to select the right automation tool to prevent conflicts or errors. The domain emphasizes evaluating business requirements and recommending automation solutions that maintain system stability and accuracy.</li> </ul>

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### Salesforce Certified Platform App Builder Sample Questions (Q122-Q127):

#### NEW QUESTION # 122

Universal Containers uses a custom object called Projects. When managers assign projects they set a custom field on the project called Estimated Hours. Once set, users should be able to decrease but not increase the value How can an app builder meet this requirement?

- A. Create a formula field that uses the PREVGROUPVAL function
- B. Create a formula default value for the custom field.
- C. Create a validation rule that uses the PRIOR VALUE function.
- D. Create a validation rule that uses the ISCHANGED function

**Answer: C**

Explanation:

Create a validation rule that uses the PRIORVALUE function is how an app builder can meet the requirement of preventing users from increasing the value of Estimated Hours after it is set. According to the Salesforce documentation, "PRIORVALUE returns the previous value of a field." The validation rule can compare the current value and the prior value of Estimated Hours and display an error message if the current value is greater than the prior value. Creating a formula default value for the custom field, creating a formula field that uses the PREVGROUPVAL function, and creating a validation rule that uses the ISCHANGED function are not valid or correct solutions for this requirement.

#### NEW QUESTION # 123

DreamHouseRealty (DR) is expanding into subsidized housing by partnering with local government entities. DR uses Sales Cloud and has enabled field history tracking on the Opportunity object. Due to increased Information requirements, the App Dev team is changing Text Area (Long) fields to Rich Text fields to allow for up to 1,000 characters and better descriptions.

Which two considerations should be made by the team?

Choose 2 answers

- A. Field History Tracking records value changes of 255 characters or less.
- B. Rich text field values of all lengths are displayed fully in reports.
- C. Data loss may occur when changing custom field types.
- D. Audit Trail is available through REST API extracts.

**Answer: A,C**

Explanation:

Changing custom field types may result in data loss if the new field type is incompatible with the old one. For example, changing a text field to a number field may cause text values to be deleted. Field history tracking records value changes of 255 characters or less. If a rich text field value exceeds this limit, only the first 255 characters are tracked.

#### NEW QUESTION # 124

The marketing team at UVC has a list of 400 leads it wants to upload to Salesforce. The team need to avoid creating duplicate records. Which two actions should be taken to meet this requirement? Choose 2 answers

- A. Upload the lead list using the import wizard and select a Matching type to prevent duplicate lead creation.
- B. Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.
- C. Use Data Loader's update function to import lead and match to existing records based on e-mail address.
- D. Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to\_Lead scenario.

**Answer: A,B**

Explanation:

The best actions to take to avoid creating duplicate leads when uploading a list of 400 leads are to utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads, and to upload the lead list using the import wizard and select a Matching type to prevent duplicate lead creation. The Lead Matching Rule defines the criteria for identifying duplicate leads, and the Duplicate Rule defines the actions to take when a duplicate is detected. The import wizard allows users to choose a Matching type based on the Lead Matching Rule and block or allow duplicates. Using Data Loader's update function or enabling Duplicate Matching in the Data Management section will not prevent duplicate lead creation.

#### NEW QUESTION # 125

A customer service representative at a call center wants to be able to collect information from customers using a series of question prompts.

What should an app builder use to accomplish this?

- A. Validation Rule
- B. Approval Process
- C. Path
- **D. Flow**

**Answer: D**

Explanation:

For a customer service representative to collect information through a series of question prompts:

B . Flow. Salesforce Flows allow for the creation of guided interactions that can prompt users for information in a step-by-step manner.

Steps to create a flow for this purpose:

Navigate to Setup → Flows.

Click on 'New Flow' and select a Screen Flow to interactively prompt users.

Design the flow with Screen elements for each question.

Add logic to process responses as necessary.

Save and activate the flow.

Embed or link the flow in a relevant location accessible to the service representative, such as on a record page or in the utility bar.

Flows provide a flexible and powerful way to interactively gather and process customer data in real time.

For detailed guidance on creating Flows, see Salesforce's Flow Builder documentation.

### NEW QUESTION # 126

What is the process to upgrade an unmanaged package that is currently installed in production?

- A. Uninstall the current version and install the new version.
- **B. Click the update link on the Installed Packages page.**
- C. Install the new version to a Developer org then deploy to production.
- D. Use the Install Wizard to install the upgrade to production.

**Answer: B**

Explanation:

The correct method to upgrade an unmanaged package that is installed in a production environment is to use the update link provided on the Installed Packages page. This process ensures that any modifications or additions in the package are properly integrated without the need to uninstall the previous version, thus preserving existing customizations and data.

A: Uninstalling removes all associated data and customizations, which is not advisable.

B: The Install Wizard is used for initial installations, not upgrades.

### NEW QUESTION # 127

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