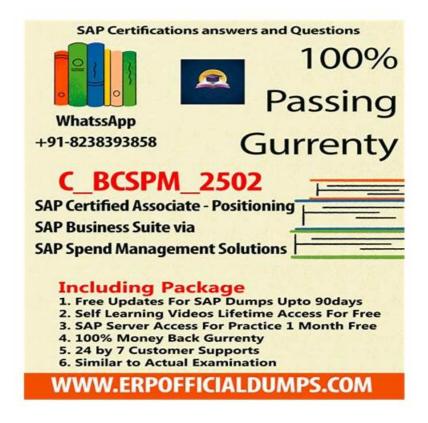
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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	 Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q25-Q30):

NEW OUESTION #25

What is the main benefit of using SAP Business Technology Platform (BTP) for procurement?

- A. Tailor services for business transformation goals
- B. Optimize procurement processes using seamless integration and automation
- C. Enhance procurement and expense management across the organization
- D. Improve manual procurement processes

Answer: B

NEW QUESTION #26

Why is Spend Management critical for organizations today?

- A. It enables improved compliance, cost savings, and alignment with sustainability goals.
- B. It prioritizes short-term savings over long-term strategic benefits.
- C. It focuses on reducing the need for supplier collaboration for increased efficiency.
- D. It eliminates the need for automation in procurement processes.

Answer: A

NEW QUESTION #27

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated resume analysis
- B. Conventional role-change entries
- C. Traditional manager referrals
- D. AI-generated work statements

Answer: A

NEW OUESTION #28

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

• A. Workforce payments

- B. Data privacy regulation issues
- C. Time-consuming onboarding
- D. Fragmented labor management

Answer: C,D

NEW QUESTION #29

What are the advantages of using SAP Fieldglass? Note: There are 3 correct answers to this question.

- A. Increases agility and cost reduction
- B. Streamlines the management of external workforce
- C. Improves internal employee management
- D. Automates internal recruitment processes
- E. Helps companies adapt quickly to changing market demands

Answer: A,B,E

NEW QUESTION #30

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