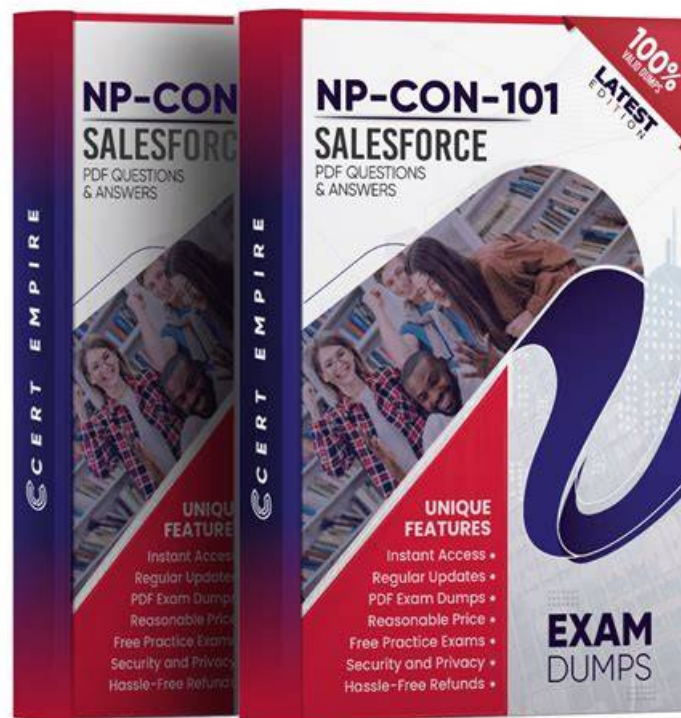


# Exam NP-Con-101 Format - Exam NP-Con-101 Price



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## Salesforce NP-Con-101 Exam Syllabus Topics:

| Section                         | Weight | Objectives                                                                                                                                                                                                                                                                                                                                              |
|---------------------------------|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Integration and Data Management | 15%    | <ul style="list-style-type: none"><li>- Data Handling<ul style="list-style-type: none"><li>• 1. Data quality and deduplication concepts</li><li>• 2. Data import and migration strategies</li></ul></li></ul>                                                                                                                                           |
| Domain Expertise                | 20%    | <ul style="list-style-type: none"><li>- Nonprofit Solution Identification<ul style="list-style-type: none"><li>• 1. Marketing and engagement solutions</li><li>• 2. Program and volunteer management solutions</li><li>• 3. Fundraising and donor management solutions</li><li>• 4. Trailhead, AppExchange, and Community resources</li></ul></li></ul> |
| Solution Design                 | 20%    | <ul style="list-style-type: none"><li>- Architecture Design<ul style="list-style-type: none"><li>• 1. Design scalable nonprofit data models</li><li>• 2. Align solutions to nonprofit business requirements</li></ul></li></ul>                                                                                                                         |
| Analytics                       | 5%     | <ul style="list-style-type: none"><li>- Reporting and Insights<ul style="list-style-type: none"><li>• 1. Salesforce reporting for nonprofits</li><li>• 2. Campaign tracking and engagement measurement</li></ul></li></ul>                                                                                                                              |

|                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Implementation Strategies and Best Practices | <ul style="list-style-type: none"> <li>- NPSP Configuration and Setup <ul style="list-style-type: none"> <li>• 1. Install and configure Nonprofit Success Pack</li> <li>• 2. Household Account Model implementation</li> </ul> </li> <li>- Project Delivery <ul style="list-style-type: none"> <li>• 1. Risk identification and mitigation</li> <li>• 2. Consulting best practices for nonprofit implementations</li> </ul> </li> </ul> |
|----------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

>> Exam NP-Con-101 Format <<

## Exam Salesforce NP-Con-101 Price | VCE NP-Con-101 Dumps

Almost everyone is trying to get the Salesforce Certified Nonprofit Success Pack Consultant (NP-Con-101) certification to update their CV or get the desired job. Every student faces just one problem and that is not finding updated study material. Applicants are always confused about where to buy real Salesforce NP-Con-101 Dumps Questions and prepare for the Salesforce Certified Nonprofit Success Pack Consultant (NP-Con-101) exam in less time. Nowadays everyone is interested in getting the Salesforce Certified Nonprofit Success Pack Consultant (NP-Con-101) certificate because it has multiple benefits for Salesforce career.

## Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q187-Q192):

### NEW QUESTION # 187

A volunteer manager at a nonprofit organization needs to be able to search for volunteers with landscaping skills who are available at a given time. The organization is using Volunteers for Salesforce. What should the consultant advise?

- A. Use the Volunteers Wizard to look for volunteers with landscaping skills and Volunteer Availability and choose those available at the given time
- B. Create a report with the report type Contacts with Volunteer Hours and Volunteer Jobs. Filter the report by the Volunteer Job for landscaping and Volunteer Availability at the time the Volunteer Manager needs them
- C. Create a list view on Contacts using a filter for those who have skills that include landscaping. Add the field for Volunteer Availability on the list view and sort by it to find those with landscaping skills who are available at the given time
- D. Click on the Find Volunteers tab and fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the values you're looking for and hit search

**Answer: D**

Explanation:

For a volunteer manager to search for volunteers with specific skills and availability using Volunteers for Salesforce, the following steps can be advised:

Use the Find Volunteers Tab:

Click on the "Find Volunteers" tab in Salesforce.

Filter Criteria:

Fill in the Volunteer Status, Volunteer Availability, and Volunteer Skills tabs with the required values:

Volunteer Status: Select the appropriate status (e.g., Active, Available).

Volunteer Availability: Specify the dates and times the volunteer is available.

Volunteer Skills: Include landscaping or other required skills.

Hit Search:

Click on the "Search" button to retrieve the list of volunteers matching the criteria.

Review and Contact Volunteers:

Review the list of volunteers who meet the criteria.

Use the contact information provided to reach out to the suitable volunteers for the specific task.

This method leverages the built-in search functionalities in Volunteers for Salesforce, providing an efficient way to find and manage volunteers based on specific needs.

Volunteers for Salesforce Documentation: Finding and Managing Volunteers Salesforce Trailhead: Volunteers for Salesforce

### NEW QUESTION # 188

A consultant has is encountering an issue when configuring Nonprofit Cloud Case Management and wants to know if it is a documented issue.

Where should the consultant look first to confirm if it is a known product issue?

- **A. Salesforce Help**
- B. Salesforce Trust Site
- C. AppExchange
- D. Trailblazer Community

**Answer: A**

Explanation:

When encountering an issue while configuring Nonprofit Cloud Case Management, the consultant should first check Salesforce Help to see if it is a documented issue. Salesforce Help provides extensive documentation, release notes, and known issues, making it a reliable source for troubleshooting.

Steps to Check:

Salesforce Help:

Navigate to Salesforce Help & Training.

Search for the specific issue or error message.

Review any available documentation, known issues, and suggested resolutions.

Additional Resources:

If the issue is not documented in Salesforce Help, the consultant can also check the Trailblazer Community for discussions and solutions provided by other users.

Salesforce Help & Training

Salesforce Trailhead: Salesforce Help Resources

### NEW QUESTION # 189

A nonprofit created a custom Opportunity Name for all In-kind gifts.

Which two considerations should the consultant discuss with the nonprofit?

Choose 2 answers

- **A. The nonprofit should change existing Opportunities to the new naming convention by running the Refresh All Opportunity Names utility.**
- B. The nonprofit should change existing Opportunities to the new naming convention through an upsert.
- **C. The Opportunity Name Format will only be applied to new Opportunities of the matching record type,**
- D. Click the Refresh Name button on one Opportunity record to update all relevant Opportunities.

**Answer: A,C**

Explanation:

When a nonprofit creates a custom Opportunity Name for all in-kind gifts, it is important to understand how this change impacts existing and new Opportunity records. The Refresh All Opportunity Names utility can be used to update the names of existing Opportunities to match the new naming convention. Additionally, the custom Opportunity Name Format will only apply to new Opportunities that match the specified record type.

Steps:

Update the Opportunity Name Format settings to reflect the new naming convention for in-kind gifts.

Use the Refresh All Opportunity Names utility to apply the new naming convention to existing Opportunities. This ensures consistency across all records.

Inform users that the new naming convention will only be automatically applied to new Opportunities created with the matching record type going forward.

Monitor the changes and verify that the updated names meet the nonprofit's requirements.

CertGod Nonprofit Cloud Consultant Guide: Provides guidance on updating Opportunity names and using utilities for bulk updates.

Salesforce Documentation on Opportunity Name Formats: Details the steps for configuring and applying custom naming conventions.

### NEW QUESTION # 190

A consultant is migrating historic donation records into a nonprofit's Salesforce org. Many of these donations were paid in multiple installments.

What should the consultant do to correctly match the Payments to the Opportunities?

- A. Delete the automatically created payments.
- **B. heck the Do Not Automatically Create Payment field.**
- C. Change the Opportunity record type to an excluded value.
- D. Set the Stage field to "Closed Lost".

**Answer: B**

Explanation:

When migrating historic donation records into a nonprofit's Salesforce org where many of these donations were paid in multiple installments, it is important to ensure that the Payments are correctly matched to the Opportunities. The correct approach involves using the "Do Not Automatically Create Payment" field:

Check the Do Not Automatically Create Payment Field:

When importing historic donations, check the "Do Not Automatically Create Payment" field on the Opportunities.

This prevents Salesforce from automatically creating Payments for these Opportunities, which allows you to manually enter the correct Payments that match the historic installment records.

Manually Create Payments:

After importing the Opportunities with the "Do Not Automatically Create Payment" field checked, manually create Payment records that correspond to each installment.

Ensure each Payment is correctly associated with the corresponding Opportunity.

Validation:

Validate the imported data to ensure all Payments are correctly matched with the Opportunities.

This method ensures that the historic donation records with multiple installments are accurately represented in Salesforce.

Salesforce Nonprofit Success Pack (NPSP) Documentation: Managing Payments and Opportunities.

Salesforce Help: Data Import Guidelines.

#### NEW QUESTION # 191

A nonprofit has engaged a consultant to help export detailed accounting transactions to its existing external financial system using Accounting Subledger. The nonprofit requires export of all pledges when they are booked.

Which solution should the consultant recommend?

- A. Use Process Builder to create Ledger Entries on Opportunity update.
- B. Set "Pledged" stage to "Finalized" in Stage to State Mapping.
- C. Upgrade Accounting Subledger from Starter Edition to Growth Edition.
- **D. Set "Pledged" stage to "Committed" in Stage to State Mapping.**

**Answer: D**

Explanation:

<https://powerofus.force.com/s/article/ASL-Automate-Stage-to-State-Mappings> To export detailed accounting transactions, including pledges, to an external financial system using Accounting Subledger, the consultant should set the "Pledged" stage to "Committed" in Stage to State Mapping. Here's why:

Stage to State Mapping:

In Accounting Subledger, the Stage to State Mapping feature allows you to map Opportunity stages to accounting states.

By setting the "Pledged" stage to "Committed," you ensure that all pledges are recognized and exported as committed transactions in the accounting system.

This setting helps in accurately reflecting the financial commitments of the nonprofit organization.

Salesforce documentation on Accounting Subledger: Accounting Subledger

#### NEW QUESTION # 192

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Passing the Salesforce Certified Nonprofit Success Pack Consultant exam at first attempt is a goal that many candidates strive for. However, some of them think that good Salesforce NP-Con-101 study material is not important, but this is not true. The right NP-Con-101 preparation material is crucial for success in the exam. And applicants who don't find updated NP-Con-101 prep material ultimately fail in the real examination and waste money. That's why BraindumpsIT offers actual NP-Con-101 exam questions to help candidates pass the exam and save their resources.

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