

# B2B-Commerce-Administrator Web-based Practice Exam



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The Salesforce Accredited B2B Commerce Administrator (B2B-Commerce-Administrator) Exam Questions offered by Exams4sures provide you with a good idea of what you can expect in the B2B-Commerce-Administrator exam from Salesforce. All the B2B-Commerce-Administrator exam topics and objectives are well covered by our product. Thus, Exams4sures Salesforce B2B-Commerce-Administrator Practice Questions are considered a very good resource that will help you in your practicing by focusing on your weak points and strengthening them to easily pass the B2B-Commerce-Administrator exam.

Salesforce B2B-Commerce-Administrator Certification Exam covers a range of topics that are essential for an administrator to master in order to manage a successful Salesforce B2B Commerce implementation. B2B-Commerce-Administrator exam includes questions on B2B Commerce functionality, configuration, user management, security, and integration with other Salesforce products. B2B-Commerce-Administrator Exam is divided into multiple-choice questions, and you must answer all questions within the allotted time.

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## Salesforce Accredited B2B Commerce Administrator Sample Questions (Q62-Q67):

### NEW QUESTION # 62

In which order do Page Configuration values roll-up?

- A. Global All > Global Page > Storefront All > Storefront Page
- B. Global Page > Global All > Storefront Page > Storefront All
- C. Storefront All > Storefront Page > Global All > Global Page
- D. Storefront Page > Storefront All > Global Page > Global All

**Answer: A**

**NEW QUESTION # 63**

A company is creating a B2B storefront and wants to use images housed in an external host. How should an Administrator implement this?

- A. Create a connected app for the image host.
- **B. Create an External Content Host record for the image host.**
- C. Add the image host as a Media Host in the B2B Administration panel.
- D. Add the image host as a trusted site.

**Answer: B**

Explanation:

To use images housed on an external host for a B2B storefront, an Administrator should A. Create an External Content Host record for the image host. This record specifies the external domain where the images are stored, allowing Salesforce B2B Commerce to securely access and display these images within the storefront.

**NEW QUESTION # 64**

Which three Pricing Adjustment Methods can be utilized for Tiered Pricing? Choose 3 answers

- A. Quote Price
- **B. Percentage Adjustment**
- C. Price Adjustment
- **D. Absolute Price**
- **E. Discount Price**

**Answer: B,D,E**

Explanation:

According to the Pricing Strategies in Salesforce B2B Commerce module, there are three pricing adjustment methods that can be utilized for tiered pricing: percentage adjustment, absolute price, and discount price. Percentage adjustment applies a percentage discount or markup to the base price. Absolute price sets a fixed price for the product regardless of the base price. Discount price applies a fixed amount of discount or markup to the base price. Therefore, options B, D, and E are correct. Option A is false because quote price is not a pricing adjustment method, it is a pricing strategy that allows customers to request a quote for a product. Option C is false because price adjustment is not a specific method, it is a general term that refers to any change in the base price. Reference: Pricing Strategies in Salesforce B2B Commerce, Tiered Pricing

**NEW QUESTION # 65**

What is the fastest route to setting up a B2B Commerce Store as a developer?

- A. Import a previously exported store archive
- B. Set up B2B Commerce on Lightning Experience manually
- C. Create a new store in the Commerce app
- **D. Use sfdx setup scripts**

**Answer: D**

Explanation:

The fastest route to setting up a B2B Commerce Store as a developer is to use sfdx setup scripts. Sfdx is a command-line tool that allows developers to create, manage, and deploy Salesforce applications using source-driven development<sup>2</sup>. Sfdx setup scripts are preconfigured commands that automate the process of creating and configuring a B2B Commerce Store in a scratch org<sup>3</sup>. A scratch org is a temporary Salesforce org that can be used for development and testing purposes<sup>4</sup>. Using sfdx setup scripts, a developer can quickly set up a B2B Commerce Store with sample data and customizations, without having to manually create a store in the Commerce app or import a previously exported store archive. The developer can also use sfdx commands to push and pull source code changes between the scratch org and the local project folder<sup>5</sup>. To use sfdx setup scripts, the developer needs to install

Salesforce CLI, Visual Studio Code, and Git on their machine, and clone the B2B Commerce on Lightning Experience repository from GitHub6. Then, the developer can run the setup scripts from the command line or from Visual Studio Code7. Reference: Salesforce CLI, SFDX Setup Scripts, Scratch Orgs, Source-Driven Development, Set Up Your Development Environment, Create Your First Store

### NEW QUESTION # 66

Northern Trail Outfitters (NTO) has a B2B Commerce store for its resellers. It has received many customer service calls involving questions about the delivery date of customer orders.

How should a developer expose delivery time estimates to NTO's customers in the storefront to reduce call volume?

- A. Add the Expected Delivery Date field to the order confirmation email.
- B. Configure an email alert to the customer when the Expected Delivery Date changes.
- C. Display the Expected Delivery Date on the order page with a Lightning web component.
- D. Add a Desired Delivery Date input field during the checkout flow.

**Answer: C**

Explanation:

A developer can expose delivery time estimates to NTO's customers in the storefront by displaying the Expected Delivery Date on the order page with a Lightning web component. This way, the customers can see the delivery date of their orders in real time, without having to wait for an email confirmation or contact customer service. A Lightning web component is a custom HTML element that can render dynamic data from Salesforce B2B Commerce using Apex and JavaScript1. The developer can use the `ccrz.cc_api_DeliveryDate.getDeliveryDates` method to get the expected delivery date for an order, based on various factors such as inventory availability, shipping method, and requested delivery date2. The developer can then display the expected delivery date on the order page using a Lightning web component template and style3. Reference: 1: Build Lightning Web Components - Trailhead, 2: Set Up the Requested Delivery Date Picker on the Checkout Page - Salesforce, 3: Create and Use Lightning Web Components in B2B Commerce - Trailhead

### NEW QUESTION # 67

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