

Financial-Services-Cloud試験復習 & Financial-Services-Cloud資格専門知識



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努力する人生と努力しない人生は全然違いますので、あなたはのんびりした生活だけを楽しみしていき、更なる進歩を求めるのではないかと、スマートを一方に置いて、我々SalesforceのFinancial-Services-Cloud試験問題集をピックアップします。弊社のFinancial-Services-Cloud試験問題集によって、あなたの心と精神の満足度を向上させながら、勉強した後Financial-Services-Cloud試験資格認定書を受け取って努力する人生は素晴らしいことであると認識られます。

Salesforce Financial Services Cloud (FSC) は、クラウドベースの顧客関係管理 (CRM) ソリューションであり、金融サービス業界向けに設計されています。ファイナンシャルアドバイザーや機関が、クライアントの金融ポートフォリオを管理し、運用を合理化し、あらゆるデバイスでパーソナライズされたアドバイスとサービスを提供するのに役立ちます。Salesforce FSC認定プロフェッショナル認定試験は、Salesforce Financial Servicesクラウドを使用して卓越した顧客体験を提供する知識と専門知識を検証しようとしている専門家向けに設計されています。

FSCの認定専門的認定試験は、Salesforce Financial Services Cloudの卓越性と専門知識のマークとしてグローバルに認識されています。この認定プログラムは、専門家がキャリアの見通しを強化し、金融サービス業界で競争力を獲得できるように設計されています。認定プログラムは、専門家が自分の職業へのコミットメントと、最新の業界トレンドとベストプラクティスに最新の状態を維持することへの献身を実証する素晴らしい方法でもあります。

>> Financial-Services-Cloud試験復習 <<

Financial-Services-Cloud資格専門知識、Financial-Services-Cloud参考書内容

Financial-Services-Cloud認定資格を取得して、専門能力を高めてください。認定資格を取得すると、より良い仕事の機会とより高い給料を得ることができます。それでは、Financial-Services-Cloud試験トレーニングガイドから準備を始めましょう。PassTestが提供するFinancial-Services-Cloud実践PDFは、すべてのお客様に適した最新かつ有効なものです。無料デモは、特に購入前に無料でダウンロードして試してみることができます。Financial-Services-Cloud模擬試験ダンプから多くを取得し、Financial-Services-Cloud認定を簡単に取得できます。

Salesforce Financial Services Cloud (FSC) Accredited Professional 認定 Financial-Services-Cloud 試験問題 (Q67-Q72):

質問 # 67

Planter Farm Credit Union provides loan and insurance products to farmers who operate individually as well as in collaboration with other neighboring farms & farmers. The collaboration can be seasonal or for a limited timeframe. What construct in Financial

Services Cloud is most appropriate to represent such collaborative customer business operations?

- A. Account with Record Type = Business
- **B. Custom Relationship Group**
- C. Standard Household
- D. Contact-Contact Relationship

正解: B

解説:

Explanation

A Custom Relationship Group is a construct in Financial Services Cloud that allows you to model complex and dynamic relationships between clients and accounts. You can use it to represent collaborative customer business operations that are not captured by standard household or account structures. Verified References: :

Salesforce Financial Services Cloud Implementation Guide, page 67.

質問 # 68

Which of the following statements are correct when creating Financial Goals?

- **A. Users can create goals for paying down debt**
- B. Users can only create savings oriented goals.
- C. Users require the Financial Goals permission set to work with Financial Goals
- D. Users can associate a goal with a specific Financial Account.

正解: A

質問 # 69

What steps does the Salesforce Administrator have to take to create a new Business Milestone Type?

- A. In the Lightning Page Editor add the new Milestone Type to the Life Events & Business Milestones Lightning component
- B. In the Object Manager go to the Business Milestone object and create a new field using the name of the new milestone.
- C. Find Person Life Event using the Object Manager and add a new picklist value on the Milestone Type Field.
- **D. Find Business Milestone using the Object Manager and add a new picklist value on the Milestone Type Field**

正解: D

解説:

To create a new Business Milestone Type, you need to add a new picklist value on the Milestone Type field of the Business Milestone object. This field is used to categorize the different types of business milestones that can be tracked for a client. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 57.

質問 # 70

An insurance company aims to improve a call center's productivity. A detailed analysis discovered that agents spend a lot of time capturing data while adding and updating beneficiary details. Capturing premium payment details (payment date and frequency) is another time-consuming task. Which action should a Financial Services Cloud consultant take to resolve the issue?

- **A. Utilize Insurance Flow Templates.**
- B. Provide a better user interface by building Lightning web components for beneficiary data and payment information.
- C. Create an Action Plan Template for capturing beneficiary data and payment information.
- D. Install an Insurance Data AppExchange package.

正解: A

解説:

Explanation

A Financial Services Cloud consultant can suggest utilizing Insurance Flow Templates to resolve the issue of improving the call center's productivity and reducing the time spent on capturing data for beneficiary details and premium payment details. Insurance Flow Templates are prebuilt flow templates that guide users through the steps of creating or updating insurance policies and

beneficiaries in Financial Services Cloud. The templates can be customized to suit the specific needs and requirements of the insurance company. By using Insurance Flow Templates, the call center agents can streamline their data entry process and provide better service to their customers.

References:

[Insurance Flow Templates]

[Customize Insurance Flows]

質問 # 71

Which three objects should a Financial Services Cloud administrator use when planning to use the Mortgage Data Model to integrate with external Loan Origination and Customer Onboarding applications to accurately track the pipeline?

- A. Case
- **B. Opportunity**
- **C. Financial Account**
- **D. Account**
- E. Assets & Liabilities

正解: B、C、D

解説:

Explanation

The following objects should be used when planning to use the Mortgage Data Model to integrate with external Loan Origination and Customer Onboarding applications to accurately track the pipeline:

Opportunity: An Opportunity is a standard object that represents a potential sale or deal for your products or services. You can use the Opportunity object to track and manage the stages, amounts, probabilities, and expected revenue of your deals. You can also use the Opportunity object to associate products, price books, quotes, contracts, orders, or assets with your deals.

Account: An Account is a standard object that represents a person or an organization that has a business relationship with your company. You can use the Account object to store information about your customers, such as name, address, phone number, website, industry, or rating. You can also use the Account object to associate contacts, opportunities, activities, cases, or notes with your customers.

Financial Account: A Financial Account is a custom object in Financial Services Cloud that represents a financial product or service that is owned by an account holder or related to an account holder's financial goal. You can use the Financial Account object to store information about your customers' financial accounts, such as type, balance, status, or interest rate. You can also use the Financial Account object to associate financial transactions, financial account roles, or financial goals with your customers' financial accounts. Verified References: : Salesforce Help Article [6] : Salesforce Help Article [7] :

Salesforce Help Article [8]

質問 # 72

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今日の社会では、能力を高めるために証明書を取得することを優先する人がますます増えています。Salesforce まったく新しい観点から、PassTestのFinancial-Services-Cloud学習資料は、Financial-Services-Cloud認定の取得を目指すほとんどのオフィスワーカーに役立つように設計されています。当社のFinancial-Services-Cloudテストガイドは、現代の人材開発に歩調を合わせ、すべての学習者を社会のニーズに適合させます。Salesforce Financial Services Cloud (FSC) Accredited Professionalの最新の質問が、関連する知識の蓄積と能力強化のための最初の選択肢になることは間違いありません。

Financial-Services-Cloud資格専門知識: <https://www.passtest.jp/Salesforce/Financial-Services-Cloud-shiken.html>

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