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## Oracle CX Sales 2024 Implementation Professional Sample Questions (Q223-Q228):

### NEW QUESTION # 223

Which Oracle Profitability and Cost Management Cloud Service feature allows users to allocate expenses according to different

dimensions, such as products, channels, and customers?

- A. Plan and Forecast
- B. Profitability Analysis
- **C. Allocation**
- D. Cost Calculations

**Answer: C**

Explanation:

Option 1: Correct: The Allocation feature in Oracle Profitability and Cost Management Cloud Service allows users to distribute or assign expenses to different dimensions, such as products, channels, and customers. Option 2: Incorrect: Cost Calculations in Oracle Profitability and Cost Management Cloud Service is responsible for calculating costs but not allocating expenses to different dimensions. Option 3: Incorrect: Profitability Analysis in Oracle Profitability and Cost Management Cloud Service focuses on analyzing the profitability of different dimensions but does not perform expense allocation. Option 4: Incorrect: Plan and Forecast in Oracle Profitability and Cost Management Cloud Service is used for financial planning and forecasting, but it does not handle expense allocation.

#### NEW QUESTION # 224

Which of the following is the best practice for integrating Oracle Profitability and Cost Management Cloud Service (PCMCS) with other applications?

- A. Develop custom integration processes using Java SDK
- B. Use Oracle Integration Cloud Service (ICS) to integrate PCMCS with other applications.
- **C. Utilize Oracle Data Integrator (ODI) for real-time integration between PCMCS and other applications.**
- D. Use file-based integration to import/export files between PCMCS and other applications.

**Answer: C**

Explanation:

Option 1: Incorrect. While using file-based integration can be a valid approach for simple integrations, it may not be the most efficient or scalable solution for real-time integration between PCMCS and other applications. Option 2: Incorrect. Developing custom integration processes using Java SDK can be time-consuming and require advanced programming skills. There are other integration solutions available that offer a more efficient and user-friendly approach. Option 3: Correct. Utilizing Oracle Data Integrator (ODI) is considered a best practice for real-time integration between PCMCS and other applications. ODI provides a comprehensive integration platform that allows for seamless data flow and transformations between systems. Option 4: Incorrect. While Oracle Integration Cloud Service (ICS) can be used to integrate PCMCS with other applications, it is not the best practice for real-time integration. Oracle Data Integrator (ODI) is the recommended solution for real-time integration with PCMCS.

#### NEW QUESTION # 225

Which functionality is used to load data into Oracle Profitability and Cost Management Cloud Service?

- **A. Data Load Rules**
- B. Data Integration
- C. Data Management
- D. Data Import Wizard

**Answer: A**

Explanation:

Option 1: Incorrect. Data Integration is not the functionality used to load data into Oracle Profitability and Cost Management Cloud Service. While it can be used for integration purposes, it is not specifically designed for data loading. Option 2: Correct. Data Load Rules is the functionality used to load data into Oracle Profitability and Cost Management Cloud Service. It allows you to define rules for mapping and loading data from source files or databases. Option 3: Incorrect. Data Management is a general term that encompasses various aspects of managing data, but it is not specifically used for loading data into Oracle Profitability and Cost Management Cloud Service. Option 4: Incorrect. Data Import Wizard is not the functionality used to load data into Oracle Profitability and Cost Management Cloud Service. While it can be used for importing data into other applications, it is not specifically designed for loading data into Oracle Profitability and Cost Management Cloud Service.

### NEW QUESTION # 226

Which feature of Oracle Profitability and Cost Management Cloud Service allows you to analyze the profitability of different customers?

- **A. Customer profitability reports**
- B. Cost allocation rules
- C. Cost allocation models
- D. Customer profitability analytics

**Answer: A**

Explanation:

Option 1: Incorrect. Cost allocation rules define the rules and logic for allocating costs to different objects or dimensions. They are not specifically designed for analyzing customer profitability. Option 2: Incorrect. Cost allocation models are used to allocate costs to different objects or dimensions based on specific allocation methods. They do not provide specific customer profitability analysis. Option 3: Correct. Oracle Profitability and Cost Management Cloud Service provides customer profitability reports that allow you to analyze the profitability of different customers. These reports provide insights into revenue, costs, and profitability metrics for individual customers. Option 4: Incorrect. Customer profitability analytics is not a specific feature of Oracle Profitability and Cost Management Cloud Service.

### NEW QUESTION # 227

What authentication method does Oracle Profitability and Cost Management Cloud Service support for integrating with other applications?

- **A. SAML 2.0**
- B. OAuth 1.0a
- C. Kerberos
- D. OpenID Connect

**Answer: A**

Explanation:

Option 1: SAML 0 is the correct answer. Oracle Profitability and Cost Management Cloud Service supports SAML 0 as the primary authentication method for integrating with other applications. Option 2: OAuth 0a does not apply to authentication with Oracle Profitability and Cost Management Cloud Service. It is a protocol for authorization. Option 3: OpenID Connect does not apply to authentication with Oracle Profitability and Cost Management Cloud Service. It is a protocol for user authentication, not application authentication. Option 4: Kerberos does not apply to authentication with Oracle Profitability and Cost Management Cloud Service. It is a protocol for secure authentication, but not for integrating with other applications.

### NEW QUESTION # 228

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