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Exam : **HPE2-W12**

Title : **Selling HPE Aruba
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HP Selling HPE Aruba Networking Solutions Sample Questions (Q50-Q55):

NEW QUESTION # 50

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- B. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- C. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.
- D. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.

Answer: C

Explanation:

The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

NEW QUESTION # 51

What is one way that HPE Aruba Networking Central helps to simplify protecting the network?

- A. By providing policy recommendations that admins can quickly preview and apply
- B. By automatically adding rules to role-based access control policies in response to new types of threats
- C. By providing a "sandbox" environment, in which traffic can be safely inspected for malware
- D. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices

Answer: A

Explanation:

The correct answer is C because Aruba Central leverages AI-powered insights and automation to recommend security and access policies that administrators can preview and apply directly. This helps simplify policy management and ensures consistent enforcement without requiring manual configuration for every change.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central provides AI-powered policy recommendations that reduce configuration complexity and allow IT administrators to preview and apply them quickly."

* "With automated policy enforcement across wired, wireless, and WAN, Aruba Central simplifies protecting the network by ensuring consistent access control for users and devices."

* "Central's role-based policy recommendations align with Aruba's Zero Trust security framework, minimizing risk while reducing administrative overhead."

* "By integrating AI/ML insights, Aruba Central helps IT move from reactive troubleshooting to proactive security policy enforcement." Why the other options are incorrect:

* A While Aruba does integrate with private 5G, this is not the primary way Aruba Central simplifies security.

* B A sandbox environment for malware inspection is not a feature of Aruba Central; this is typically delivered by third-party security integrations.

* D Aruba Central provides policy recommendations, but it does not automatically create and add rules without admin oversight.

Admin approval is required for changes, maintaining operational control.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central Security and Policy Automation - Solution Overview

* Aruba ESP Zero Trust Security - Technical White Paper

* Aruba AI-Powered Policy Recommendations - Product Brief

* Aruba Central AI Ops and Automation - Deployment Guide

NEW QUESTION # 52

A customer has many small sites that connect over a wide area network (WAN) to the customer's data center and access the Internet from there. Due to changes in traffic patterns, the CIO now wants to stop sending Internet-bound traffic through the data center, but the Head of IT Security is concerned about potential security risks from that change. What benefit of HPE Aruba Networking solutions should you emphasize?

- A. HPE Aruba Networking Fabric Composer automatically establishes a secure fabric across all the customer's sites.
- B. HPE Aruba Networking solutions optimize network speeds to such a high degree that the company can continue sending all traffic through the data center.
- C. HPE Aruba Networking offers branch-in-the-box solutions with all the services branches require, so branch devices no longer need to send traffic to the Internet.
- D. HPE Aruba Networking offers SD-WAN solutions for branches with built-in next-generation firewall capabilities.

Answer: D

Explanation:

The correct answer is C because HPE Aruba Networking EdgeConnect SD-WAN provides secure local Internet breakout at branch sites with integrated next-generation firewall (NGFW) and security features.

This allows Internet-bound traffic to be securely routed directly from the branch instead of being backhauled through the data center, while still ensuring full visibility and threat protection.

Relevant extracts from HPE Aruba Networking documentation:

* "Aruba EdgeConnect SD-WAN enables local Internet breakout with integrated NGFW and IDS/IPS capabilities, reducing latency while ensuring strong security."

* "This approach eliminates the inefficiencies of backhauling SaaS and Internet traffic to the data center, without compromising security posture."

* "Built-in security services in Aruba SD-WAN address the CIO's need for performance and the CISO's need for risk mitigation."

* "Aruba EdgeConnect integrates with SSE and SASE frameworks to extend security policies consistently across all branch sites."

Why the other options are incorrect:

* A Keeping all traffic routed through the data center defeats the purpose of modern SD-WAN and SaaS-optimized architectures.

* B While Aruba provides branch-in-a-box solutions, the specific concern here is security for Internet breakout, addressed by SD-WAN with NGFW.

* D Fabric Composer is a data center fabric orchestration tool, not designed for WAN/branch security.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba EdgeConnect SD-WAN Technical Overview

* Aruba Edge-to-Cloud Security White Paper

* Aruba SASE and SD-WAN Integration Guide

* Aruba ESP Branch Solutions Study Guide

NEW QUESTION # 53

A senior IT manager tells you that she wants network admins to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking Central with AI for Networking accelerates IT troubleshooting by providing ML-based, real-time insights, and recommendations.
- B. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- C. HPE Aruba Networking APs and switches rely on the Network Analytics Engine (NAE) to automate the onboarding of devices.
- D. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.

Answer: A

Explanation:

The correct answer is A because Aruba Central with AI for Networking leverages machine learning-driven analytics and insights to automatically identify and resolve network performance issues. This minimizes the time IT teams spend on manual troubleshooting, allowing them to focus on strategic initiatives.

NEW QUESTION # 54

What is one way that HPE Aruba Networking Central Client Insights helps customers minimize risks?

- A. It acts as a central repository for security events, logs, metrics, and other information collected by HPE Aruba Networking devices and third-party security solutions.
- B. It enables zero trust security for a remote workforce by replacing the traditional virtual private network (VPN).
- **C. It helps customers implement a ZTNA strategy by applying least-privilege access controls to each device, based on high confidence in device.**
- D. It integrates with HPE Aruba Networking Fabric Composer to automatically configure the correct distributed firewall policies for a particular customer's environment.

Answer: C

Explanation:

The correct answer is B because HPE Aruba Networking Central Client Insights provides advanced device discovery, profiling, and classification, giving IT high confidence in the identity of each connected endpoint. This enables enforcement of least-privilege access policies, which are foundational to Zero Trust Network Access (ZTNA).

NEW QUESTION # 55

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