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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q16-Q21):

NEW QUESTION # 16

A nonprofit using NPSP manages scholarship funds for students. A donor indicates they want to split their gift between two scholarship funds.

Which solution should the consultant recommend to meet the requirement?

- A. Partial Soft Credit
- **B. GAU Allocations**
- C. Automated Soft Credits
- D. Campaign Hierarchy

Answer: B

Explanation:

When a donor wants to split their gift between two scholarship funds, the consultant should recommend using GAU Allocations: GAU Allocations:

General Accounting Unit (GAU) Allocations in NPSP (Nonprofit Success Pack) allow for the distribution of a single donation across multiple funds or purposes. This feature supports detailed tracking and reporting on how donations are allocated.

NEW QUESTION # 17

A consultant is setting up several integrations for a nonprofit.

What strategy could the consultant implement to help prevent interruptions between the integration and Salesforce?

- A. Create the integration using the SOAP API with My Domain enabled.
- B. Use the System Admin's user account for integrations.
- **C. Create a user account solely for integrations.**
- D. Use the REST API with the REST Explorer to set up the integration.

Answer: C

Explanation:

To help prevent interruptions between integrations and Salesforce, creating a user account solely for integrations is a recommended strategy. Here's why and how to set it up:

Create a Dedicated Integration User:

Navigate to Setup > Users > Users.

Create a new user specifically for integration purposes.

Assign an appropriate profile with the necessary permissions for the integrations.

Benefits of a Dedicated Integration User:

Isolation of Permissions: The integration user can be given only the permissions required for the integrations, enhancing security.

Minimized Risk of Interruption: If individual user credentials are changed or users leave the organization, the integrations remain unaffected.

Audit and Monitoring: It is easier to monitor and audit integration activities when they are tied to a dedicated user account.

Set API Access for the Integration User:

Ensure that the profile assigned to the integration user has API access enabled.

Configure any necessary OAuth settings if using OAuth for authentication.

Test the Integration:

Use the integration user credentials to set up and test the integrations.

Ensure that the integrations are functioning correctly and that data is being transferred as expected.

By creating a dedicated integration user, you can ensure more stable and secure integration processes between Salesforce and other systems.

Salesforce Integration Best Practices: Integration Best Practices.

Salesforce User Management Guide: User Management.

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NEW QUESTION # 18

A nonprofit wants to migrate millions of Contact records from a legacy system. Most records fail to import with the following error: "npsp.TDTM_Address: System.LimitException: Apex CPU time limit exceeded".

Which three actions could a consultant take to successfully import this data?

Choose 3 answers

- **A. Disable all automation and load the Address object separately.**
- **B. Reduce the batch size significantly when addresses are included.**
- C. Enable 'Simple Address Change Treated as Update' in Address Settings.
- **D. Disable 'ADDR_Addresses_TDTM' Handler in Trigger Configuration.**
- E. Check 'User Managed' on the Address TDTM record.

Answer: A,B,D

Explanation:

When migrating millions of Contact records and encountering the error "npsp.TDTM_Address: System.LimitException: Apex CPU time limit exceeded," you can take the following actions:

Disable Automation:

Go to NPSP Settings.

Navigate to "TDTM" (Table Driven Trigger Management).

Disable all automation triggers temporarily to ensure they do not interfere with the data load process.

Load Address Object Separately:

Split the data load into two parts: first load Contacts without address data, then load address data separately.

This reduces the complexity and processing required for each batch.

Disable ADDR_Addresses_TDTM Handler:

In NPSP Settings, go to "Trigger Configuration."

Locate the 'ADDR_Addresses_TDTM' handler.

Disable this specific handler to prevent it from executing during the data import process.

Reduce Batch Size:

When using Data Loader or any import tool, set the batch size to a significantly lower number (e.g., 100 or 200 records per batch).

This helps in managing CPU limits and ensures smoother processing.

By following these steps, you can mitigate the Apex CPU time limit issue and successfully import large volumes of data into NPSP.

Salesforce documentation on managing Apex CPU time limits.

Nonprofit Success Pack (NPSP) documentation on Trigger Management and Data Import.

NEW QUESTION # 19

The development director at a nonprofit needs to track grant lifecycles using NPSP, including assigning actions to staff members, tracking applications, reporting deadlines, and summarizing the total amount awarded with payments.

How should the consultant model payments, applications, reporting deadlines, and actions in NPSP for the grant seeking institution?

- A)
□
- B)
□
- C)
□
- D)
□

- A. Option B
- B. Option A
- C. Option D
- D. Option C

Answer: A

Explanation:

To track grant lifecycles using the Nonprofit Success Pack (NPSP), including assigning actions to staff members, tracking applications, reporting deadlines, and summarizing the total amount awarded with payments, the consultant should model the components as follows:

Payments = Opportunities with Payments:

Use the Opportunities object in Salesforce to track each grant awarded.

For each Opportunity, create related Payment records to track individual disbursements or installments of the grant amount.

Applications = Deliverables:

Utilize the Deliverables object to track the application process for grants.

Create Deliverable records to capture key details such as submission deadlines, requirements, and statuses.

Reporting Deadlines = Deliverables:

Similar to applications, use the Deliverables object to track reporting deadlines.

Create Deliverable records for each required report, specifying due dates and completion statuses.

Actions = Activities:

Use the Activities object to assign tasks and actions to staff members.

Create Task records for actions related to the grant, such as follow-ups, meetings, and communications.

This configuration ensures that all aspects of the grant lifecycle are tracked effectively within Salesforce, leveraging NPSP's capabilities to manage opportunities, payments, deliverables, and activities.

Salesforce Nonprofit Success Pack Documentation: Detailed instructions on using Opportunities, Payments, Deliverables, and Activities in NPSP.

Salesforce Help Documentation: Opportunities, Activities, Payments, Deliverables.

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<https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2020-09-19.q37/the-development-director-at-a-nonprofit-needs-to-track-grant-lifecycles-using-the-nfsp-including-assignin>

NEW QUESTION # 20

A consultant is planning to use Accounting Subledger and migrate 20 years of donation data into NPSP for a nonprofit that receives more than 200,000 donations each year.

Which two features should the consultant consider implementing to improve search performance?

Choose 2 answers

- A. Custom Index
- B. Skinny Tables
- C. Salesforce Optimizer
- D. Salesforce Object Search Language (SOSL)

Answer: A,B

Explanation:

https://trailhead.salesforce.com/en/content/learn/modules/search_solution_basics/search_solution_basics_optimizing To improve search performance when migrating a large volume of donation data into the Nonprofit Success Pack (NPSP) for a nonprofit, the consultant should consider implementing Skinny Tables and Custom Index. Here is a detailed explanation:

Skinny Tables:

Skinny tables are a performance optimization technique in Salesforce used to improve the performance of read-only operations. They are highly effective in environments with large volumes of data, such as the scenario described with 20 years of donation data and over 200,000 donations each year.

A skinny table contains frequently accessed fields and can significantly reduce query time.

Skinny tables are maintained by Salesforce and do not require changes to the custom object schema or existing queries.

They are particularly useful for scenarios involving complex reports and list views.

Custom Index:

Custom indexes enhance the performance of search queries in Salesforce.

Creating custom indexes on fields that are frequently used in search filters and conditions can drastically improve search performance.

Salesforce allows up to 25 custom indexes per object, which can be leveraged to optimize searches on key fields such as donor names, donation dates, and amounts.

Custom indexes should be applied to fields involved in frequently used WHERE clauses in SOQL queries.

Salesforce documentation on Skinny Tables: Skinny Tables

Salesforce documentation on Custom Index: Custom Index

NEW QUESTION # 21

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