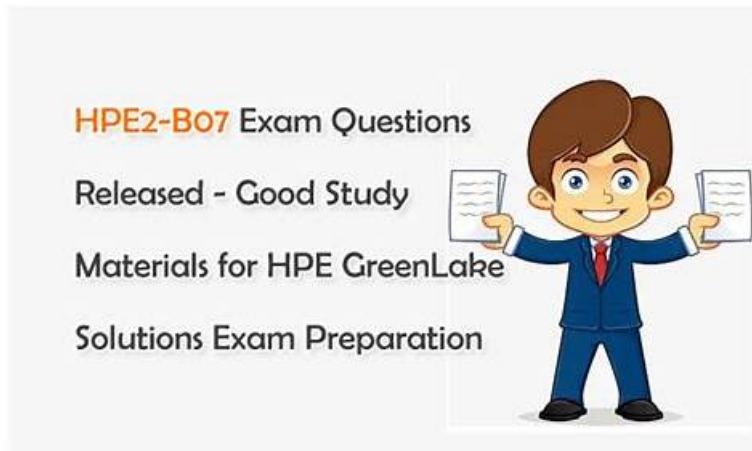


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HPE GreenLake Solutions Sample Questions (Q107-Q112):

NEW QUESTION # 107

What are critical components of a GreenLake change order?

(Select two.)

Response:

- A. Avoiding scalability updates
- B. Standardizing new configurations
- C. Details of new requirements
- D. Documentation of associated costs

Answer: C,D

NEW QUESTION # 108

What are important considerations when designing GreenLake solutions?

(Select two.)

Response:

- A. Fixed infrastructure configurations
- B. Customer workload requirements
- C. Scalability needs
- D. Standardized IT environments

Answer: B,C

NEW QUESTION # 109

How can partners validate GreenLake opportunities?

(Select two.)

Response:

- A. Using pre-configured solution templates
- B. Conducting customer use case analysis
- C. Matching needs with the Mapbook
- D. Limiting solutions to SaaS models

Answer: B,C

NEW QUESTION # 110

What best practices should partners follow during the proposal process?

(Select two.)

Response:

- A. Highlighting the benefits of consumption-based pricing
- B. Limiting proposals to on-premises workloads
- C. Avoiding scalability discussions
- D. Ensuring solutions align with customer goals

Answer: A,D

NEW QUESTION # 111

What are critical steps in configuring a GreenLake solution?

(Select two.)

Response:

- A. Avoiding collaboration with HPEFS
- B. Understanding the customer's workload requirements
- C. Limiting the solution to on-premises deployments
- D. Using the Integrated Quoting Process

Answer: B,D

NEW QUESTION # 112

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