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## CIPS L5M5 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Understand the impact of ESG (Environmental, Social, and Governance) considerations on ethical and sustainable supply chains: This section of the exam measures the skills of Procurement Managers and covers how ESG principles are applied to secure ethical and sustainable supply chains. It looks at the role of environmental, social, and governance factors in procurement decisions, alongside risks and benefits of ESG adoption. Learners also explore issues such as modern slavery, bribery, and human rights, as well as the importance of diversity, inclusion, and stakeholder management. The section highlights how globalization, culture, and labour practices shape supply strategies and examines potential conflicts that may arise when balancing ESG priorities with business demands.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Understand the importance of compliance with ESG (Environmental, Social, and Governance) factors to achieve ethical and sustainable procurement and supply arrangements: This section of the exam measures skills of Supply Chain Specialists and covers methods to ensure compliance with ESG standards in procurement. It includes the use of supply chain mapping, risk management, stakeholder engagement, and contractual terms to secure sustainable practices. Candidates also learn how to monitor supplier performance, handle non-compliance, and utilize third-party auditors to maintain ethical standards. Relationship management strategies, corrective actions, and escalation processes are emphasized as part of ensuring suppliers meet ESG expectations.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Understand initiatives and standards related to ESG (Environmental, Social, and Governance) that support ethical and sustainable procurement and supply: This section of the exam measures the skills of Procurement Leaders and covers the global frameworks and standards that shape ethical supply practices. It explores international labour standards set by organizations such as the UN and ILO, and labour codes like the Ethical Trading Initiative and SA8000. Candidates also examine external environmental frameworks, industry accreditations, and their role in meeting ESG goals. Finally, this section addresses fair trade principles, organizations such as WFTO and Fairtrade International, and the need to align internal governance with global standards.</li> </ul>

## CIPS Managing Ethical Procurement and Supply (L5M5) Sample Questions (Q22-Q27):

### NEW QUESTION # 22

Which of the following statements best describes the potential risks associated with adopting ESG considerations?

- A. Adopting ESG practices eliminates all regulatory scrutiny and compliance requirements
- B. Implementing ESG considerations guarantees immediate financial returns and market leadership
- C. ESG initiatives are primarily concerned with social factors and do not impact environmental or governance aspects
- D. Greenwashing can lead to a loss of consumer trust and brand reputation when companies falsely claim to be environmentally friendly**

**Answer: D**

Explanation:

Choice D- Greenwashing involves misleading claims about a company's environmental practices, which can result in significant backlash from consumers and stakeholders. If consumers discover that a company is not genuinely committed to sustainability, it can lead to a loss of trust, negative publicity, and a damaged brand reputation. Thus is the correct answer.

Incorrect answer:

Choice A- ESG initiatives encompass environmental, social, and governance factors, and all three components are interconnected. Ignoring any of these aspects can undermine the overall effectiveness of ESG strategies and fail to address comprehensive sustainability goals.

Choice B- While adopting ESG practices can lead to long-term benefits, such as improved brand loyalty and risk mitigation, it does not guarantee immediate financial returns or market leadership. The transition to sustainable practices often requires time and investment before yielding significant financial benefits.

Choice C- This option is incorrect. Implementing ESG practices does not eliminate regulatory scrutiny; in fact, it may increase it, as regulators are becoming more focused on corporate sustainability and accountability. Companies still need to comply with existing regulations and may face additional reporting requirements related to their ESG efforts.

Reference:

LO-1.1; Page 27; The risks and rewards of adopting ESG considerations in securing ethical and sustainable procurement and supply

arrangements

### NEW QUESTION # 23

Ms. Nabila plans to create a CSR plan by involving all internal and external stakeholders of the company. Which TWO key components should she prioritize for the CSR plan?

- A. Financial Analysis
- B. Philanthropic responsibility
- C. CSR Strategy
- D. Introduction
- E. Refinement

**Answer: C,E**

Explanation:

Key components of a CSR plan

- \* CSR assessment
- \* CSR strategy
- \* CSR commitment to stakeholder engagement
- \* Implementation plan and activities
- \* Verification and evaluation of results
- \* Refinement

Reference:

LO-1.1; Page 8; Analyze the application of ethical and ESG (Environmental, Social and Governance) factors in supply chains

### NEW QUESTION # 24

Contracts contain different types of clauses. What is the name given to a clause that, if breached, allows damages but not termination of a contract?

- A. Condition
- B. Innominate term
- C. Representation
- D. Warranty

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

The L5M5 study guide (p.190) explains that a warranty is a contractual term where breach allows the injured party to claim damages, but the contract continues. By contrast, conditions are fundamental terms-breach may allow termination and damages. Representations are statements made in negotiation, not binding terms, and innominate terms may be treated as conditions or warranties depending on the breach. Understanding the difference is crucial for procurement professionals when drafting and managing contracts, as it affects remedies and supplier relationships.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.190

### NEW QUESTION # 25

Ruben is buying new machinery for his factory. He chooses a more expensive option after considering ESG factors. Why might this be?

- A. The higher-priced item is from a more reputable company
- B. The higher-priced item will be of better quality
- C. In terms of life-cycle costing, the more expensive item may be cheaper in the long term
- D. The more expensive item will be more environmentally friendly

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

Procurement often considers Whole Life Cycle Costing (WLCC) rather than upfront cost alone. The L5M5 study guide (p.7) explains that while a product may be more expensive initially, it may be cheaper in the long term due to lower maintenance costs, greater durability, and reduced energy use. This approach supports sustainability by balancing financial and environmental impacts. Options A, B, and D cannot be assumed from the scenario since no evidence supports them. WLCC ensures procurement delivers long-term value, aligning with sustainability goals.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.7

#### NEW QUESTION # 26

Mahfuz, a Procurement Officer at GreenLine Industries, manages a contract with a supplier of key raw materials. He recently noticed the supplier's non-compliance with the company's CSR (Corporate Social Responsibility) policy. Despite addressing the issue in a meeting, no significant improvements have been made. What should Mahfuz do next?

- A. Terminate the contract
- B. Make a financial claim
- C. Escalate the issue to a senior manager
- D. Issue an ultimatum

**Answer: C**

Explanation:

Choice C - This is the correct answer. Escalating the issue allows for higher-level intervention, which may lead to more significant pressure on the supplier to comply with the CSR policy. Senior managers can also provide strategic direction on how to handle the situation.

Incorrect answer:

Choice A - This is a drastic step and should typically be a last resort. Terminating the contract without giving the supplier an adequate opportunity to improve or exhausting internal escalation processes may damage the business relationship and disrupt the supply chain.

Choice B - While this might push the supplier to act, it can come across as confrontational and may not lead to a constructive resolution. A more collaborative approach, such as involving senior management, is usually preferable.

Choice D- This option is not suitable unless the supplier's non-conformance has directly resulted in financial damages that can be substantiated. The scenario does not indicate such damages, so this is not an appropriate action at this stage.

Reference:

LO-2.4; Page 233-234; Escalating non-compliance and making exit arrangements

#### NEW QUESTION # 27

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