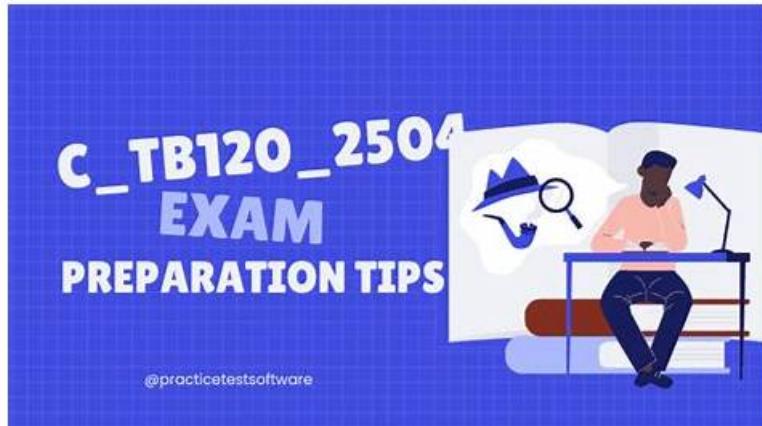


# SAP C-TB120-2504 Exam Questions - Quick Tips To Pass [2026]



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## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>

>> Exam C-TB120-2504 Format <<

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thousands of the candidates successfully passed the exam and achieved their dreams.

## SAP Certified Associate - SAP Business One Sample Questions (Q73-Q78):

### NEW QUESTION # 73

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. Using a UI configuration template, hide the Payment Wizard function.
- B. Remove authorization to the Payment Wizard in general authorizations.
- C. Using the form settings, hide the Payment Wizard menu.
- D. **In the general settings, hide the Payment Wizard function.**

**Answer: D**

### NEW QUESTION # 74

Which transaction would cause an increase to the balance of a revenue account?

- A. Incoming payment
- B. **A/R invoice**
- C. Capitalization
- D. A/R credit memo

**Answer: B**

### NEW QUESTION # 75

You are browsing documents and encounter a document with the status Draft for Document Update [Pending].

What does this mean in the context of an approval process?

- A. A document with status Draft for Document Update was approved and can now be added by the originator.
- B. Document was approved but has not yet been saved by the originator.
- C. **Originator has made a change to a document and document now meets criteria for an approval**
- D. Document in approval process was canceled by the originator and now cannot be added or updated.

**Answer: C**

### NEW QUESTION # 76

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?

Note: There are 2 correct answers to this question.

- A. **Vendor's balance increases.**
- B. Stock value increases.
- C. Journal entry reduces cash account.
- D. **Allocation account from GRRPO clears.**

**Answer: A,D**

### NEW QUESTION # 77

The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. **In the user defaults**
- B. In the general settings
- C. **In the print preferences**
- D. In the company details

**Answer: A,C**

## NEW QUESTION # 78

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