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>> **Exam Advanced-Administrator Blueprint** <<

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Salesforce Advanced-Administrator (Salesforce Certified Advanced Administrator) Certification Exam is a highly sought-after certification that validates a candidate's expertise and skills in managing and administering Salesforce applications. It is an advanced-level certification that is designed for professionals who have a deep understanding of the Salesforce platform and are responsible for managing complex Salesforce environments. Advanced-Administrator Exam Tests the candidate's knowledge of advanced administration concepts, such as data management, security and access, automation, and analytics.

Salesforce Certified Advanced Administrator Sample Questions (Q30-Q35):

NEW QUESTION # 30

Which two deployment tools should be used to deploy metadata from a Developer Edition organization to another organization? Choose 2 answers

- A. Salesforce Extensions for Visual Studio Code
- B. Ant Migration Tool
- C. Data Loader
- D. Change sets

Answer: B,D

NEW QUESTION # 31

What permission is needed for customize entitlement , customize milestone , manage milestone and manage entitlement ?

- A. Customize Application
- B. Customize Entitlements
- C. Manage Application
- D. None
- E. Manage Entitlements

Answer: A,E

NEW QUESTION # 32

An administrator at Universal Containers has been asked to configure product schedules. What should the administrator consider before enabling this feature?

- A. To remove a product schedule completely, remove it from the standard price book.
- B. Customizable product schedule page layouts cannot be modified.
- C. Line Item Schedule is unavailable in Process Builder and Workflow.
- D. The Product Schedule is unavailable in Process Builder and Flow.

Answer: C

NEW QUESTION # 33

Universal Containers uses Salesforce to track job positions and applicants. Applicants can apply for multiple positions, and positions will have multiple applicants. The company wants to ensure that if an applicant is deleted, all association between applicant and the position (s) that he or she has applied for are removed. How can this be accomplished?

- A. Create a custom object between Applicants and Positions with lookup fields on the junction to both objects
- B. Create a many-to-many relationship using a junction object with both Positions and Applicants as masters
- C. Create a lookup relationship between Applicants and Positions with Applicants as the parent
- D. Create a master-detail relationship between Applicants and Positions with Applicants as the master

Answer: B

NEW QUESTION # 34

Cloud Kicks (CK) typically sells its products direct to consumer and tracks sales using the Order object in Salesforce. The head of sales has now decided that CK will also sell to retail locations for resale. The administrator wants to leverage opportunities and opportunity products for these new deals.

What should the administrator do to track accurate sales data on opportunities?

- A. Add a required lookup field from the Order to the opportunity.
- B. Create a new Price Book for the new retail pricing.
- C. Add a new Order Process for Orders generated from opportunities.
- D. Create new Products with the new retail pricing.

Answer: B

Explanation:

A price book is a list of products and their prices that can be added to an opportunity. A product can have different prices for different markets or segments, and these prices are stored in different price books. In this case, the administrator should create a new price book for the new retail pricing and add the products that are sold to retail locations for resale. This way, the users can select the appropriate price book and products for their opportunities based on the type of customer they are selling to. References: <https://help.salesforce.com/s>

https://help.salesforce.com/s/articleView?id=sf.products_pricebooks.htm&type=5 <https://help.salesforce.com/s/articleView?id=sf>

NEW QUESTION # 35

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Just like the saying goes, it is good to learn at another man's cost. In the process of learning, it is more important for all people to have a good command of the method from other people. The Salesforce Certified Advanced Administrator exam questions from our company will help you find the good study method from other people. Using the Advanced-Administrator Test Guide from our company, you can not only pass your exam, but also you will have the chance to learn about the different and suitable study skills. We believe these skills will be very useful for you near life.

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