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Salesforce Consumer Goods Cloud Accredited Professional exam covers a range of topics related to the Consumer Goods Cloud, including managing accounts and contacts, creating and managing orders, managing product catalogs, and analyzing sales

performance. Consumer-Goods-Cloud-Accredited-Professional Exam also tests candidates' knowledge of Salesforce best practices, industry trends, and regulatory requirements.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q82-Q87):

NEW QUESTION # 82
Northern Trail Outfitters (NTO) has their Field Reps perform regular activities, including promotion and inventory activities, as well as check the function of their computer display units that are placed in stores, to help customers ensure the backpacks fit properly. What should be done to support NTO Field Reps to ensure they are able to capture these KPIs?

- A. Create an Asset record named 'Backpack Fit' for the Computer Display Units and link it to the Assessment Task via a lookup field.
- B. Create an Assessment Task Record type called 'Backpack Fit' for the Computer Display Units to capture the KPIs.
- C. Create an asset called 'Computer Display Unit' and capture KPI called 'Backpack fit properly' using an assessment task.
- D. Add 'Backpack Fit' for the Computer Display Units checkbox to the In-Store Survey Assessment Task.

Answer: B

Explanation:
This approach allows Field Reps to specifically assess and record the KPI related to the functionality of the Computer Display Unit and its effectiveness in assisting customers with backpack fitting.

NEW QUESTION # 83
How can admins review the performance of the Object Detection Model?

- A. Through Einstein Bots
- B. By enabling Custom Object Detection
- C. Through Detected Objects
- D. By creating a Custom Object

Answer: C

Explanation:
https://help.salesforce.com/s/articleView?id=sf.industries_einstein_object_detection_review_detected_objects.htm&type=5
Admins can review the performance of the Object Detection Model through Detected Objects, which are records that store the results of the object detection process. Detected Objects contain information such as the confidence score, the number of detections, and the bounding box coordinates for each object in an image.
Admins can use reports and dashboards to analyze the Detected Objects data and evaluate the accuracy and performance of the Object Detection Model. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 84
Northern Trail Outfitters (NTO) has a 7-tier product hierarchy that they use to track products in their Enterprise Resource Planning (ERP) platform. Assuming this functionality is available in the Consumer Goods Cloud, what should a consultant at NTO determine which tier of data contains the information required to set up products in Consumer Goods Cloud INTO wishes to measure share-of-shelf?

- A. Which tier has the data you trust most?
- B. There is no need to ask a question choose level 7
- C. What tier has data describing the product with?
- D. Which tier describes stock keeping units (SKL)?

Answer: D

Explanation:
A consultant at NTO should determine which tier of data contains the information required to set up products in Consumer Goods Cloud by asking which tier describes stock keeping units (SKU). A SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. SKU is the level of data that is needed to measure share of shelf, which is the percentage of space

occupied by a product or brand on a shelf.
Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 19.

NEW QUESTION # 85

Universal Containers is using Communications Cloud Order Management and just onboarded their enterprise sellers and regional champions from various regions. After adding these sellers, the volume of orders has gone up considerably and orchestration is failing because the number of Apex jobs queued is exceeding the maximum allowed.
What should a Consultant suggest to mitigate the orchestration errors?

- A. Enable Platform Events processing for orchestration.
- B. Create an Apex class that splits the orders into multiple orders and submit them asynchronously.
- C. Raise a support case to increase the limit of Apex jobs.
- D. Optimize the number of orchestration auto tasks and use manual tasks.

Answer: A

Explanation:
In Salesforce Communications Cloud Order Management, orchestration steps execute through Apex-based orchestration jobs. When order volume rises sharply-as happens when additional sellers or regional teams begin submitting orders-the system may hit Salesforce's platform limit for queued Apex jobs (50 × number of licensed Salesforce users). Once this limit is reached, orchestration fails.
Salesforce's official scalability recommendation is to enable Platform Events for Orchestration. This switches Order Management from synchronous Apex-queue processing to asynchronous, event-driven orchestration, which drastically reduces reliance on Apex jobs. Platform Events allow OM to process far more concurrent orchestration steps without hitting queue limits and provide better throughput and resilience for enterprise-scale flows.
Options A and B are incorrect because Salesforce does not increase Apex job limits, and splitting orders is not a best-practice.
Option D reduces automation and violates OM design principles.

NEW QUESTION # 86

Northern Trail Outfitters (NTO) has their Field Reps perform regular activities, including promotion and inventory activities, as well as check the function of their computer display units that are placed in stores, to help customers ensure the backpacks fit properly.
What should be done to support NTO Field Reps to ensure they are able to capture these KPIs?

- A. Create an Asset record named 'Backpack Fit' for the Computer Display Units and link it to the Assessment Task via a lookup field.
- B. Create an asset called 'Computer Display Unit' and capture KPI called 'Backpack fit properly' using an assessment task.
- C. Create an Assessment Task Record type called 'Backpack Fit' for the Computer Display Units to capture the KPIs.
- D. Add 'Backpack Fit' for the Computer Display Units checkbox to the In-Store Survey Assessment Task.

Answer: D

Explanation:
https://help.salesforce.com/s/articleView?id=sf.retail_concept_user_survey.htm&type=5
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NEW QUESTION # 87

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