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Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is designed to validate the skills and knowledge of professionals who are involved in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification exam is intended for individuals who have experience in sales, marketing, and operations related to consumer goods. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the candidates' understanding of the consumer goods industry and the role of Salesforce in it.

The Consumer Goods Cloud is a powerful platform that is designed to help businesses within the consumer goods industry to improve their sales and marketing efforts. This platform is designed to provide businesses with a comprehensive view of their customers and their sales data, allowing them to make data-driven decisions that can help to improve their bottom line.

>> **Guaranteed Consumer-Goods-Cloud-Accredited-Professional Questions Answers** <<

## **Guaranteed Consumer-Goods-Cloud-Accredited-Professional Questions Answers - 2026 First-grade Consumer-Goods-Cloud-Accredited-Professional: Salesforce Consumer Goods Cloud Accredited Professional Valid Braindumps Ppt**

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Salesforce Consumer Goods Cloud Accredited Professional Exam is an important certification program for professionals working in the consumer goods industry. It is designed to test the skills and knowledge of individuals who work with Salesforce's Consumer Goods Cloud, and provides a valuable credential for those looking to demonstrate their expertise in this area. Whether you are a sales manager, account planner, or retail execution specialist, the Salesforce Consumer Goods Cloud Accredited Professional Exam can help you take your career to the next level.

## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q123-Q128):

### NEW QUESTION # 123

Which User persona manages day-to-day Retail Execution processes such as creating visits, creating tasks, and assigning visits to Field Representatives?

- A. Category Manager
- B. Store Manager
- C. Sales Manager
- D. Divisional Manager

**Answer: C**

### NEW QUESTION # 124

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Model Metrics
- B. Object Metrics
- C. Planogram Metrics
- D. Goods Metrics
- E. Shelf Metrics

**Answer: A,E**

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

### NEW QUESTION # 125

Which are the two primary use cases for performing an in-store survey?

- A. Gathering feedback from customers, consumers shoppers, and staff
- B. Saving time for the Field Rep
- C. Gathering point of sale data
- D. Gathering data on promotions, inventory requirements and product quality
- E. Gathering data on inventory reconciliation

**Answer: A,D**

Explanation:

[https://help.salesforce.com/s/articleView?id=sf.retail\\_concept\\_user\\_survey.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.retail_concept_user_survey.htm&type=5)

### NEW QUESTION # 126

When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding
- B. Quip Documents, Einstein Predictions, and Price Optimization
- C. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding
- D. Quip Documents, Einstein Predictions, and Custom Object Task List

**Answer: D**

Explanation:

Quip Documents, Einstein Predictions, and Custom Object Task List are three components that can be added to a new page for the

Consumer Goods Cloud mobile application. These components provide additional functionality and information for users in the field. They are:

Quip Documents, which allows users to access and collaborate on Quip documents within the app. Quip documents are cloud-based documents that can include text, images, spreadsheets, charts, and more.

Einstein Predictions, which allows users to see predictions and recommendations from Einstein AI based on their data and actions.

For example, users can see predictions for sales revenue, product demand, or visit outcomes.

Custom Object Task List, which allows users to create and complete tasks related to custom objects within the app. Custom objects are objects that are defined and configured to suit specific business needs. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 40-41

### NEW QUESTION # 127

United Telecom is moving its assets to Communications Cloud as part of its digital transformation. During the asset migration process, a Consultant includes a step to create a No change MACD order.

Why is it necessary to have this step in the migration process?

- A. To validate if MACD works on migrated assets
- B. To validate if decomposition works on migrated assets
- C. To validate if migrated asset data aligns with asset data model
- D. To create Inventory Items to be used in subsequent MACD

**Answer: A**

Explanation:

When assets are migrated into Communications Cloud, Salesforce best practices require performing a "No-Change MACD Order" after data loading. This process creates a technical MACD order that does not modify any service, but instead tests whether the MACD orchestration, decomposition, and asset-based ordering logic work correctly with the migrated asset records.

Salesforce documentation explains that migrated assets must be fully compatible with:

Order decomposition mappings

Technical product relationships

Association to Service Accounts, Billing Accounts, Premises

Child/parent asset hierarchies

Fulfillment Request Line generation

Change order processing (A → B transitions)

A no-change MACD validates that the migrated assets are structurally correct and "MACD-ready." If this test fails, the migration did not properly map assets to the Communications Cloud asset data model.

Options A and C overlap with validation but do not address MACD execution. Option B (Inventory Items) is not created through MACD and is unrelated.

### NEW QUESTION # 128

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