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Salesforce ADM-201 Salesforce Certified Administrator



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This domain entails such skills as defining the relevant automation solution on the basis of the workflow capabilities depending on a scenario as well as explaining the use cases and capacities for the approval process.

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Salesforce Certified Administrator Sample Questions (Q44-Q49):

NEW QUESTION # 44

To log into the Data Loader, the IP address must be a trusted IP or the User must know their security token.

- A. True
- B. False

Answer: A

Explanation:

Section: Volume G

NEW QUESTION # 45

The administrator at Aw Computing wants Account Details, related list and chatter feeds to each appear on separate tabs when reviewing an account.

Which type of page should the administrator create?

- A. Lightning record page.
- B. Lightning page Tab.
- C. Lightning app page.
- D. Lightning page Component.

Answer: A

Explanation:

Lightning record page is a type of page that should be created to meet this requirement. Lightning record page allows an administrator to customize the layout and components for a specific object record page in Lightning Experience or the Salesforce mobile app. To create tabs for account details, related lists, and chatter feeds, use the Tabs component in the Lightning App Builder and drag the desired components to each tab. References:

https://help.salesforce.com/s/articleView?id=sf.app_builder_record_page.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.app_builder_tabs.htm&type=5

NEW QUESTION # 46

A new list view can be created from within the console

- A. False
- B. True

Answer: A

NEW QUESTION # 47

Which one is the following is a salesforce.com definition for an opportunity?

- A. An organization, individual or company involved with your business such as customers, competitors and partners
- B. Any potential revenue-generating event i.e. "sales deal"
- C. Any person, organization or company that may be interested in your products and services, not yet customers
- D. Any individual or influencer associated with an account

Answer: B

Explanation:

NEW QUESTION # 48

An opportunity that reaches the threshold with 80% probability will trigger additional alerts if the probability subsequently goes higher to 85%.

- A. Yes
- **B. No**
- C. Depends on the Settings

Answer: B

NEW QUESTION # 49

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