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## **New AgilePM-Practitioner Exam Bootcamp, AgilePM-Practitioner New Questions**

It can be difficult to prepare for the APMG-International AgilePM-Practitioner exam successfully, but with actual and updated Agile Project Management (AgilePM) Practitioner Exam (AgilePM-Practitioner) exam questions, it can be much simpler. The difference between successful and failed AgilePM-Practitioner Certification Exam attempts can be determined by studying with real AgilePM-Practitioner exam questions.

# APMG-International Agile Project Management (AgilePM) Practitioner Exam Sample Questions (Q20-Q25):

## NEW QUESTION # 20

Which 2 actions should the Business Visionary take to implement the new Must Have requirement?

- A. Assess the impact of the new Must Have requirement on the original Business Case.
- B. Consolidate and circulate an agenda for the workshop.
- C. Ensure the marketing and sales teams are working together to deliver the most effective outcome.
- D. Source and hire a web developer with experience in developing online financial transaction functionality.
- E. Send a company-wide communication to explain the implications of the business change to all interested parties.

**Answer: C,E**

Explanation:

To implement the new Must Have requirement for the coffee shop insurance product website with financial transaction functionality, the Business Visionary should focus on actions that align with their role in guiding the project's vision and ensuring it meets business needs. The following actions are most appropriate for the Business Visionary:

Selected Actions for the Business Visionary:

A: Send a company-wide communication to explain the implications of the business change to all interested parties.

D: Ensure the marketing and sales teams are working together to deliver the most effective outcome.

A: As a Business Visionary, communicating the implications of significant business changes, such as the introduction of a new financial transaction functionality, is crucial. This helps in aligning all parts of the organization with the project's objectives and the strategic direction, ensuring everyone understands the change and its benefits.

D: The Business Visionary plays a key role in ensuring that different departments, such as marketing and sales, collaborate effectively to support the project's objectives. By ensuring these teams work together, the Business Visionary helps in maximizing the project's impact and effectiveness in meeting business goals.

Why Other Actions Are Less Suitable:

B: Assessing the impact of new requirements on the Business Case is important, but it's typically a responsibility shared with the Business Sponsor, who has a more direct role in managing the project's financial and strategic alignment.

C: Sourcing and hiring technical expertise is generally a task for the Project Manager or technical leads. The Business Visionary's role is more focused on strategic oversight rather than operational tasks.

E: Organizing and managing workshop details, such as circulating an agenda, might be supported by the Business Visionary, but it's often a task handled by the Project Manager or a designated coordinator to ensure efficient planning and execution of project activities.

## NEW QUESTION # 21

Using the information provided in the additional information, answer the following question on building a change analytics strategy. Do the measures to be monitored by the CEO represent appropriate 'leading', result-oriented measures for the effectiveness of the change interventions?

- A. No, because 'leading' metrics must be based on quantitative data.
- B. No, because these metrics are lagging, output-focused indicators.
- C. Yes, because these metrics monitor benefits realization at senior management level.
- D. Yes, because these indicators will identify if UniCo sales continue to decline.

**Answer: B**

Explanation:

Comprehensive and Detailed Step-by-Step Explanation:

Context from the UniCo Scenario:

The CEO is tasked with overseeing the change analytics strategy to assess the effectiveness of the transformation program at UniCo. The focus on market share, customer awareness, and sales performance represents metrics primarily indicative of past outcomes rather than predictive trends. These are "lagging indicators" because they measure results that have already occurred rather than helping to predict future performance.

Analysis of the Answer Options:

\* A. No, because 'leading' metrics must be based on quantitative data.

\* Why Incorrect: While leading indicators are often quantitative, this is not a definitive requirement. Leading indicators can include qualitative metrics, such as customer sentiment or readiness for change, which forecast future outcomes.

- \* B. No, because these metrics are lagging, output-focused indicators.
- \* Why Correct: The CEO's metrics—market share, customer awareness, and sales of mobile applications—are retrospective and assess the outcomes of past strategies rather than providing actionable insights for proactive decision-making. This makes them lagging indicators that are unsuitable as "leading, result-oriented measures." Leading indicators would include forward-looking metrics, such as staff readiness, customer pre-orders, or app engagement metrics.
- \* C. Yes, because these indicators will identify if UniCo sales continue to decline.
- \* Why Incorrect: While these metrics may identify declining sales, they are not suitable for preempting or preventing such issues. They lack predictive value and fail to inform actions needed to drive improvements proactively.
- \* D. Yes, because these metrics monitor benefits realization at senior management level.
- \* Why Incorrect: Although these metrics are useful for benefits realization, they are not sufficient as "leading" indicators. They reflect past performance rather than informing management on whether the change program is on track to achieve its intended future benefits.

Why B Is the Best Answer:

\* Distinction Between Leading and Lagging Indicators:

\* Leading indicators provide predictive insights to guide decision-making and corrective actions, while lagging indicators assess outcomes already achieved. The CEO's metrics fall into the latter category, as they focus on market share and customer awareness, which reflect results of past efforts.

\* Relevance to Change Analytics Strategy:

\* A robust change analytics strategy must include metrics that enable proactive adjustments. For example, measuring customer engagement during app trials or employee training completion rates would offer actionable insights into the program's progress.

\* Alignment with AgilePM and Change Management Practices:

\* AgilePM emphasizes continuous monitoring and adaptation using predictive metrics to guide successful delivery. The CEO's reliance on lagging indicators does not align with this proactive approach.

References to AgilePM Framework:

\* Metrics in Change Programs:

\* The AgilePM framework recommends using KPIs that drive decisions, emphasizing early indicators of potential issues. This ensures that leadership can take corrective actions during the program rather than after its completion. (AgilePM Practitioner Guide, Chapter 7: Governance and Control)

\* Benefits Realization and Leading Indicators:

\* Leading indicators are essential for tracking progress toward benefits realization. Focusing on lagging metrics risks missing early warning signs of misalignment. (AgilePM Practitioner Guide, Chapter 11: Measuring Success)

## NEW QUESTION # 22

Which 2 statements represent appropriate entries for the Development Approach Definition?

- A. Once deployed, the number of policies sold through traditional telephone sales will be compared with the number of sales processed online through the website.
- B. The Finance Director has requested a detailed report be produced after 12 weeks, showing costs to date and forecast cost to complete.
- C. The Sales Manager will introduce an awards or bonus scheme, designed to create competition between the sales assistants.
- D. Accessibility and performance of the new online quotation area is to be tested using a tool called Sitebeam.
- E. An easy to use web development tool called 'WebMatrix' is to be used to develop and maintain the website extension.

**Answer: D,E**

Explanation:

For the XAN Insurance Company Web Project, the Development Approach Definition document should outline the methodologies, tools, and techniques to be used during the development process of the project. It focuses on how the project will be executed in terms of technical and management practices.

Selected Statements for the Development Approach Definition:

C; An easy to use web development tool called 'WebMatrix' is to be used to develop and maintain the website extension.

E; Accessibility and performance of the new online quotation area is to be tested using a tool called Sitebeam.

C: This statement directly specifies a tool (WebMatrix) that will be used for web development and maintenance in the project. It is a clear choice regarding the technical approach and infrastructure, making it suitable for inclusion in the Development Approach Definition.

E: Mentioning Sitebeam as a tool for testing accessibility and performance outlines specific methods for ensuring quality and usability in the development process. It provides actionable information on how testing will be conducted, fitting the criteria for the Development Approach Definition.

Why Other Statements Are Excluded:

A: Introducing an awards or bonus scheme to create competition among sales assistants pertains more to internal sales team management and motivation strategies rather than the technical or methodological approach to developing the project.

B: Comparing traditional telephone sales with online sales is related to the project's performance measurement and post-implementation review, not the development approach or methodology used during the project.

D: The request from the Finance Director for a detailed cost report is related to project financial management and monitoring. While important, it does not detail the technical or methodological approach to developing the project's deliverables.

### NEW QUESTION # 23

(To keep Business Sponsor, Sarah, informed, Hira has set up a real-time dashboard displaying project progress, risks, and actions from planning events.

Will this meet Sarah ' s needs?)

- A. Yes, because she will have access to progress updates, removing all meeting dependency.
- B. No, because she will need Hira to compile and present the data in a physical report for sharing.
- C. Yes, because she can rely solely on the dashboard for all her updates.
- **D. No, because dashboards lack the context and detail required for strategic decision-making**

**Answer: D**

Explanation:

The correct answer is C .

In AgilePM, information radiators such as dashboards are very useful, but they are not sufficient on their own for senior governance and strategic decision-making , especially for a role like the Business Sponsor .

Sarah, as the Business Sponsor , is accountable for ensuring that the project remains viable, aligned with business objectives, and worthy of continued investment. That means she needs more than raw or near-real- time status information. She also needs:

- \* interpretation of what the information means,
- \* context behind risks and issues,
- \* insight into business impact,
- \* understanding of trade-offs,
- \* and confidence that the project is still aligned to strategic goals.

A dashboard can show progress, risks, and actions, but it usually does not fully provide the narrative, business context, rationale, escalations, and decision support that an executive stakeholder needs.

AgilePM values transparency, but transparency is not the same as complete understanding.

Why C is correct:

A real-time dashboard is helpful as a supporting mechanism, but it does not fully meet Sarah's needs because:

- \* strategic stakeholders need context , not just data,
- \* they often need explanation of why something matters ,
- \* they need help understanding whether intervention is required,
- \* and they require communication tailored to business decisions, not just operational tracking.

So the dashboard is useful, but not enough by itself .

Why the other options are incorrect:

A). Yes, because she will have access to progress updates, removing all meeting dependency.

This is incorrect because AgilePM does not suggest that dashboards replace all direct engagement.

Communication with senior stakeholders still matters. Meetings, conversations, reviews, and decision forums remain important for clarifying implications and making timely decisions.

B). Yes, because she can rely solely on the dashboard for all her updates.

This is also incorrect. "Solely" is the problem. In AgilePM, relying on only one communication channel is risky, particularly for a sponsor role. Sponsors need summaries, discussions, escalations, and interpretation in addition to visible status information.

D). No, because she will need Hira to compile and present the data in a physical report for sharing.

This is incorrect because AgilePM does not require formal physical reporting as the preferred solution.

AgilePM favors timely, transparent, and fit-for-purpose communication , not unnecessary documentation.

The problem is not the absence of a physical report; the problem is the need for decision-making context.

From an AgilePM perspective:

AgilePM encourages rich communication , stakeholder engagement, and visible progress tracking.

Dashboards are excellent for transparency and ongoing awareness, but executive roles such as the Business Sponsor need communication that supports governance and strategic control. That often includes:

- \* regular reviews,
- \* exception-based escalation,
- \* discussions on risk exposure,

\* alignment to business case and priorities,

\* and recommendations from the Project Manager and key business roles.

In this scenario, Hira has done something valuable by introducing a real-time dashboard. However, to truly meet Sarah's needs, Hira should combine the dashboard with targeted sponsor communication, highlighting key decisions, risks, dependencies, and whether the increment remains aligned to business objectives.

Therefore, from an AgilePM viewpoint, C is the best answer because dashboards support transparency, but they do not on their own provide the full context and insight required for strategic decision-making.

#### NEW QUESTION # 24

Which 2 statements represent appropriate entries for the plan for Post-Project activities?

- A. Before the product is deployed, the Sales Manager will circulate a copy of the revised sales procedure for processing coffee shop insurance sales.
- B. Once the new system has been deployed, the time it takes to process sales online will be compared with the time it takes to process new policies sold through telephone sales.
- C. A report showing the number of application forms completed online through the website for coffee shop insurance policies will be produced weekly.
- D. The Sales Manager will create a company-wide email showing the number of policies sold weekly by each of the sales assistants.
- E. The Project Manager will attend Daily Stand-up meetings to observe progress.

**Answer: B,C**

Explanation:

For the XAN Insurance Company Web Project, the plan for Post-Project activities should include actions and measures that will be undertaken after the project's deliverables have been implemented to ensure sustained benefits, monitor performance, and facilitate continuous improvement.

Selected Statements for the Plan for Post-Project Activities:

D). A report showing the number of application forms completed online through the website for coffee shop insurance policies will be produced weekly.

E). Once the new system has been deployed, the time it takes to process sales online will be compared with the time it takes to process new policies sold through telephone sales.

D). Producing a weekly report on the number of application forms completed online is a clear post-project activity. It provides ongoing monitoring of the project's impact and the effectiveness of the online system in attracting coffee shop insurance policies.

E). Comparing the processing times of online sales to telephone sales after the new system's deployment is an essential post-project activity. It evaluates the efficiency and effectiveness of the new online system, offering insights into improvements and adjustments that may be needed.

Why Other Statements Are Excluded:

A). Creating a company-wide email to show the number of policies sold by each sales assistant weekly is more related to internal sales performance monitoring and motivation rather than a specific post-project activity tied to the project's objectives.

B). Circulating a copy of the revised sales procedure before product deployment is a preparation step for the transition to the new system, rather than a post-project activity.

C). The Project Manager attending Daily Stand-up meetings is part of the ongoing project management and team coordination activities during the project, not a post-project activity.

#### NEW QUESTION # 25

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