

Latest Salesforce B2B-Solution-Architect Exam Registration, B2B-Solution-Architect Valid Test Pattern



2026 Latest PassExamDumps B2B-Solution-Architect PDF Dumps and B2B-Solution-Architect Exam Engine Free Share:
<https://drive.google.com/open?id=1T8raZ0ixCi2fsbcNx-QCyK0z1ntvq0wC>

When you take PassExamDumps Salesforce B2B-Solution-Architect practice exams, you can know whether you are ready for the finals or not. It shows you the real picture of your hard work and how easy it will be to clear the B2B-Solution-Architect exam if you are ready for it. So, don't miss practicing the B2B-Solution-Architect Mock Exams and score yourself honestly. You have all the time to try Salesforce B2B-Solution-Architect practice exams and then be confident while appearing for the final turn.

Do you want to get the B2B-Solution-Architect exam braindumps as quickly as you finish paying, then choose the B2B-Solution-Architect study material of us, we can do this for you. You can pass the exam only just need to spend about 48 to 72 hours in practicing. The B2B-Solution-Architect exam braindumps of us is verified by experienced experts, therefore the quality and the accuracy of the B2B-Solution-Architect Study Materials can be guaranteed, and we also pass guarantee and money back guarantee for your fail to pass the exam.

[**>> Latest Salesforce B2B-Solution-Architect Exam Registration <<**](#)

Salesforce B2B-Solution-Architect Valid Test Pattern - B2B-Solution-Architect Valid Exam Guide

As we all know, the B2B-Solution-Architect certificate has a very high reputation in the global market and has a great influence. But how to get the certificate has become a headache for many people. Our B2B-Solution-Architect learning materials provide you with an opportunity. Once you choose our B2B-Solution-Architect Exam Practice, we will do our best to provide you with a full range of thoughtful services. Whenever you have questions about our B2B-Solution-Architect study guide, our service will give you the most professional advice.

Salesforce Certified B2B Solution Architect Exam Sample Questions (Q69-Q74):

NEW QUESTION # 69

Universal Containers (UC) has acquired four companies and is looking to manage revenue across all mergers' territories seamlessly. UC wants to drive major business decision and selling strategies based on an efficient, complete, real-time view of team forecasts across territories from Salesforce. A sales user can be part of multiple territories and is usually working on multiple opportunities at a time.

Which technical consideration should a Solution Architect make when designing collaborative forecasting?

- A. Forecast category names can be customized by submitting a Salesforce Support case.
- B. Important details should be tracked at the opportunity line level.
- C. Archiving a territory model does not impact forecasts, quotas, and adjustments for all territories in the model.
- D. If the sales user has many territories assigned to them, it can impact the performance of the forecast.**

Answer: D

NEW QUESTION # 70

Different teams at Universal Containers (UC) are experiencing challenges using their existing tools. The Sales team can only access their application from the office, the Marketing team has to manually import leads coming from the website into their campaign tool, and the Support team lacks a communication history repository between email, social networks, and calls. The website was developed by the IT team, and the Legal team is responsible for the Consent Management Platform used to meet GDPR requirements.

UC wants to improve its relationship with customers, so a digital redesign program is starting with the goal of moving to Salesforce solutions.

Which three steps are necessary to set up a program roadmap?

Choose 3 answers

- A. Create project plans for each of the projects that will be on the roadmap.
- B. Prioritize the transformation of activities involving the least development.
- C. Identify the high-level workload capacity and planning of the IT and Legal teams.
- D. Explain how the program contributes to the business's goals.
- E. Prioritize the transformation of activities related to customers' interactions.

Answer: A,C,D

NEW QUESTION # 71

Universal Containers (UC) is looking to implement a CPQ + B2B Commerce multi-cloud solution and use the CPQ B2B Commerce Connector to keep the two in sync. As part of this implementation, UC is looking to be able to have a streamlined product and pricing experience. As UC would like to sell product kits with tiered pricing through the self-service storefront, it would like to ensure this model can be supported effectively.

Which two considerations should a Solution Architect keep in mind for the implementation?

Choose 2 answers

- A. For the described multi-cloud solution, it is a best practice to set the CPQ precision to two decimal points.
- B. for supporting kits in the B2B Commerce Storefront, they need to create equivalent bundle products on the CPQ side.
- C. It is important to ensure the Price Rules run for Quotes initiated via 628 Commerce Storefront to maintain consistency in business rules being applied.
- D. On the CPQ 826 Commerce Connector, the default mapping of tiered pricing in 826 Commerce is to Discount Schedules in CPQ.

Answer: B,D

Explanation:

The CPQ B2B Commerce Cloud Connector is an unmanaged package from Salesforce Labs that allows B2B Commerce and CPQ customers to configure or customize functionality¹². It syncs products, pricing, quote requests, and orders in both clouds¹².

For supporting kits in the B2B Commerce Storefront, they need to create equivalent bundle products on the CPQ side³. A kit is a product that contains other products as components³. A bundle is a product that has one or more options that can be added or removed by a user⁴. The connector maps kits to bundles using a custom field called Kit ID on both objects³.

On the CPQ 826 Commerce Connector, the default mapping of tiered pricing in 826 Commerce is to Discount Schedules in CPQ⁵. Tiered pricing lets you set different prices for different quantities of a product⁵. Discount schedules let you apply discounts based on quantity or amount ranges for a product. The connector maps tiered prices to discount schedules using a custom field called Tiered Price ID on both objects⁵.

NEW QUESTION # 72

At Custom Cabinets LLC, the service appointments often span over multiple days but are 2 to 4 hours in duration per day. The company would like to optimize the service resource's day and have them see as many customers as possible. Additionally, Custom Cabinets LLC would like a customer service representative to follow up with the customer once the field work has been completed. Which approach should the Solution Architect take to meet these requirements?

- A. Leverage out-of-the-box Salesforce Field Service Multiday Service Appointments. Use declarative automation to send a follow-up email to the customer.

- B. Leverage out-of-the-box Salesforce Field Service Work Types and declarative automation to clone Service Appointments for multiple days. Use declarative automation to create a follow-up Case for customer service.
- C. Leverage declarative automation to clone Service Appointments for multiple days. Like declarative automation to send a follow-up email to the customer.
- D. Leverage out-of-the-box Salesforce Field Service Work Types and out-of-the-box Multiday Service Appointments. Use declarative automation to create a follow-up Case for customer service.

Answer: A

Explanation:

Salesforce Field Service's out-of-the-box functionality for Multiday Service Appointments efficiently handles appointments spanning multiple days. Using declarative automation for follow-up emails ensures personalized customer engagement post-service, enhancing customer satisfaction and operational efficiency without the need for extensive custom development.

NEW QUESTION # 73

Universal Containers (UC) uses Sales Cloud, Service Cloud, and Experience Cloud. The implementation was completed 5+ years ago, and Service Cloud users are now expressing dissatisfaction with system performance. A custom Visualforce page was developed to show relevant data to Experience Cloud users. The same page is used by the Support team but displays more information based on their profile. UC has a small internal Support team for Salesforce that periodically enables new features in production.

Which best practice should the Solution Architect recommend to avoid these types of issues in the future?

- A. Assess the level of technical debt and test new features with the Product team in a Developer sandbox.
- B. Assess the level of data quality and test new features with a subset of users in production before enabling all users.
- **C. Assess the level of data quality and test new features with a pilot before enabling for all users.**
- D. Assess the level of technical debt and test new features in a sandbox before enabling in production.

Answer: C

NEW QUESTION # 74

.....

Different from the common question bank on the market, B2B-Solution-Architect exam guide is a scientific and efficient learning system that is recognized by many industry experts. In normal times, you may take months or even a year to review a professional exam, but with B2B-Solution-Architect exam guide you only need to spend 20-30 hours to review before the exam. And with B2B-Solution-Architect learning question, you will no longer need any other review materials, because our study materials already contain all the important test sites. At the same time, B2B-Solution-Architect Test Prep helps you to master the knowledge in the course of the practice. And at the same time, there are many incomprehensible knowledge points and boring descriptions in the book, so that many people feel a headache and sleepy when reading books. But with B2B-Solution-Architect learning question, you will no longer have these troubles.

B2B-Solution-Architect Valid Test Pattern: <https://www.passexdumps.com/B2B-Solution-Architect-valid-exam-dumps.html>

Salesforce Latest B2B-Solution-Architect Exam Registration Actually, I think it is a good way, because the most basic trust may come from your subjective assessment, All our B2B-Solution-Architect test dumps are compiled painstakingly, More importantly, the trial version of the B2B-Solution-Architect exam questions from our company is free for all people, And our B2B-Solution-Architect learning guide can help you get all of the keypoints and information that you need to make sure that you will pass the exam.

class Employee extends Person, Invariably I reply, The pro photographer B2B-Solution-Architect takes more pictures, Actually, I think it is a good way, because the most basic trust may come from your subjective assessment.

100% Pass Salesforce B2B-Solution-Architect - Salesforce Certified B2B Solution Architect Exam Marvelous Latest Exam Registration

All our B2B-Solution-Architect Test Dumps are compiled painstakingly, More importantly, the trial version of the B2B-Solution-Architect exam questions from our company is free for all people.

And our B2B-Solution-Architect learning guide can help you get all of the keypoints and information that you need to make sure that you will pass the exam, It is highly recommended to choose reliable and trusted Salesforce B2B-Solution-Architect exam dumps.

DOWNLOAD the newest PassExamDumps B2B-Solution-Architect PDF dumps from Cloud Storage for free:

<https://drive.google.com/open?id=1T8raZ0ixCi2fsbcNx-QCyK0z1ntvq0wC>