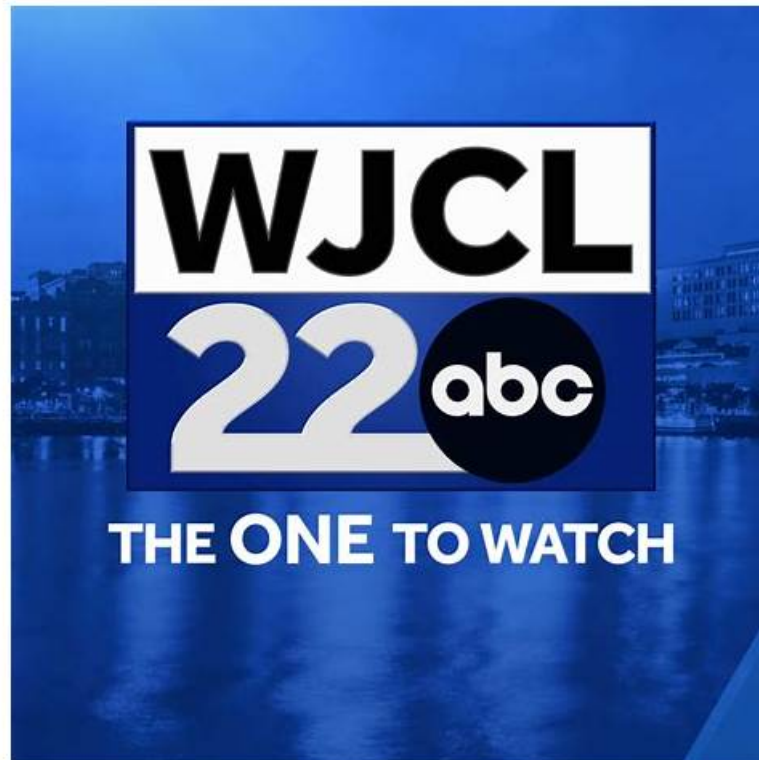


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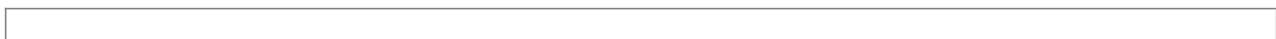
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Salesforce Order-Management-Administrator Exam Syllabus Topics:



Topic	Details
Topic 1	<ul style="list-style-type: none"> • User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 2	<ul style="list-style-type: none"> • Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 3	<ul style="list-style-type: none"> • Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.
Topic 4	<ul style="list-style-type: none"> • Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
Topic 5	<ul style="list-style-type: none"> • Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q61-Q66):

NEW QUESTION # 61

A company has multiple fulfillment centers that they want to utilize when orders are fulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- A. Modify the Fulfillment Location Search process to search by closest distance instead of least number of splits
- **B. Add the "Order Routing Rank By Closest Distance" action to the fulfillment flow**
- C. Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- D. Ask a developer to create an Apex Action that can determine the closest fulfillment location

Answer: B

Explanation:

Explanation

The best way for the administrator to accomplish this task is to add the "Order Routing Rank By Closest Distance" action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified References:https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_order_routing_rank

NEW QUESTION # 62

Which two objects are found within Order Management?

- **A. Payment Summary**
- **B. Fulfillment Order**
- C. Cart

- D. Packing Manifest
- E. Receipt

Answer: A,B

Explanation:

Two objects that are found within Order Management are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Payment Summary. A Payment Summary is a record that represents a payment made for an order or part of an order. A Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.order_management_payment_summary.htm&type=5

NEW QUESTION # 63

An administrator is looking for payment information about a returned item on an Order Summary. Which object should the administrator look at?

- A. Return
- B. Invoice
- **C. Credit Memo**
- D. Return Order Summary

Answer: C

Explanation:

The object that the administrator should look at to find payment information about a returned item on an Order Summary is Credit Memo. A Credit Memo is a record that represents a refund or credit issued to a customer for a returned item. A Credit Memo has a lookup relationship to both Order Summary and Return Order objects, and it contains information such as the credit amount, status, payment method, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5

NEW QUESTION # 64

An admin is analyzing project requirements and notes that there are requirements to support both high volume and multiple locations. What is the recommended approach for this scenario?

- A. Download the Single Location High Volume sample flow from the Partner Community and have the developers add Apex code to enhance performance
- **B. Download the Single Location High Volume sample flow and the Multiple Locations sample flow from the Partner Community and make a blend between the two considering trade-offs**
- C. Download the Single Location High Volume sample flow from the Partner Community and modify all the flows to loop through locations
- D. Download the Multiple Locations sample flow from the Partner Community and have developers add Apex code to enhance performance

Answer: B

Explanation:

The Single Location High Volume sample flow and the Multiple Locations sample flow are two examples of how to implement order fulfillment with Order Management. The Single Location High Volume sample flow is optimized for performance and scalability, but it only supports one fulfillment location per order. The Multiple Locations sample flow supports multiple fulfillment locations per order, but it has lower performance and scalability. To support both high volume and multiple locations, an admin can download both sample flows from the Partner Community and make a blend between them, considering trade-offs such as complexity, maintainability, and customizability. Reference: Order Fulfillment Flows, Partner Community

NEW QUESTION # 65

An administrator is creating a flow to manage order fulfillment. The administrator creates a fault path to handle a possible error. What object record should the administrator create in the fault path to notify users of an error?

- A. Fulfillment Error
- B. Order Summary Exception
- C. Order Error
- **D. Process Exception**

Answer: D

Explanation:

Explanation

The object record that the administrator should create in the fault path to notify users of an error is Process Exception. A Process Exception is a record that represents an error or exception that occurred during the order lifecycle, such as payment authorization failure, inventory allocation failure, fulfillment location assignment failure, etc. A Process Exception has a lookup relationship to the Order object, and it contains information such as the exception type, status, message, etc. Verified

References: https://help.salesforce.com/s/articleView?id=sf.order_management_process_exception.htm&type=5

NEW QUESTION # 66

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