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Salesforce Certified Industries CPQ Developer Sample Questions (Q26-Q31):

NEW QUESTION # 26

Evaluation entity filters are used as "internal filters" for qualification entity filters.

- A. False
- B. True

Answer: A

Explanation:

Evaluation entity filters are not used merely as "internal filters" for qualification entity filters. Instead, evaluation entity filters and qualification entity filters serve different roles within Salesforce Industries CPQ.

Evaluation filters are used to process and evaluate data across different contexts and entities based on specific criteria, while qualification filters determine eligibility or appropriateness of specific entries for tasks or promotions, functioning independently of evaluation filters.

NEW QUESTION # 27

What are the four components of an Advanced Rule built using Vlocity Rule Builder?

Note: This question displayed answer options in random order when taking this Test.

- A. Product list
- **B. Variables**
- C. Message Triggers
- **D. Rule Actions**
- E. Rule Code
- **F. Rule Filters**
- **G. Rule Header**

Answer: B,D,F,G

Explanation:

In Salesforce Industries CPQ, when building an Advanced Rule using the Vlocity Rule Builder, the four components include:

* Rule Header (A) - This defines the basic information about the rule, including its name and description.

* Variables (C) - Variables are used to store data that can be reused within the rule. They help in making the rules dynamic and flexible.

* Rule Actions (E) - These are the actions executed when the conditions of the rule are met. Actions can modify data, trigger events, send messages, etc.

* Rule Filters (F) - Filters define the conditions under which the rule actions are executed. They specify the criteria that must be met for the rule to apply.

References: The components are standard in Salesforce Industries CPQ documentation on creating Advanced Rules with the Vlocity Rule Builder.

NEW QUESTION # 28

In Vlocity Context Rules, where do you specify the initialization policy?

Note: This question displayed answer options in random order when taking this Test.

- **A. Context mapping**
- B. Context dimension
- C. Context scope
- D. Rule condition

Answer: A

Explanation:

In Vlocity Context Rules, the initialization policy is specified in the "Context mapping" section. Context mapping defines how different data fields are used to initialize and apply context rules within the system. This setup helps in determining how rules are triggered based on specific conditions or scenarios, which is crucial for applying business logic in promotions, pricing adjustments, and other configurable elements within Salesforce Industries CPQ.

NEW QUESTION # 29

Which functionality can a developer use to include or exclude an attribute picklist value based on the value of another attribute?

- A. Product configuration procedures
- B. Attribute metadata
- **C. Context rules framework**
- D. Object types

Answer: C

Explanation:

To control the availability of attribute picklist values based on other attributes within a product configuration, a developer should use the Context Rules Framework. This functionality allows developers to set conditions and rules that include or exclude certain options based on the values of other attributes. For instance, selecting a particular attribute value can dynamically limit the choices available in another attribute, ensuring that only relevant and compatible configurations are possible.

NEW QUESTION # 30

How is a context keyed by Digital Commerce APIs?

- A. To submit an order for processing
- B. To price products using attribute-based pricing
- C. To unlock web pages in anonymous sessions
- **D. To describe the customer in rules processing**

Answer: D

Explanation:

In Salesforce Industries CPQ, a context key is used primarily within Digital Commerce APIs to describe the customer during rules processing. This allows the system to tailor the application of business rules based on specific customer attributes or other contextual factors. Context keys serve as identifiers that influence rule execution to customize the experience or offerings for different customer segments, helping in dynamic adjustments such as pricing adjustments, visibility of certain product options, or promotions based on the customer's profile or behaviors.

NEW QUESTION # 31

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