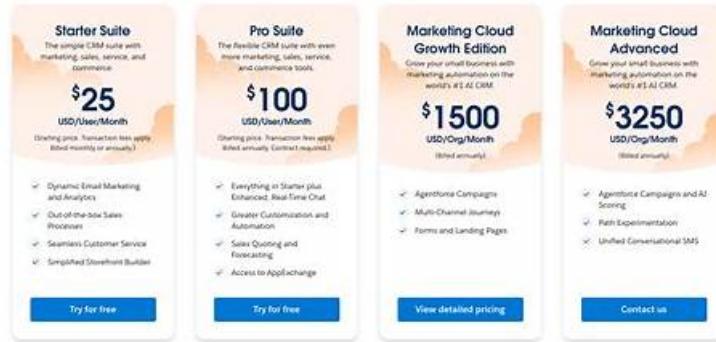


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## Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Advanced Topics: Troubleshooting configuration issues, diagnosing system integration problems, and resolving deployment obstacles.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>User Experience and Customization: Customizing Lightning UI for different user roles using declarative tools like Lightning Page Editor and Report Builder.</li></ul>

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## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q39-Q44):

### NEW QUESTION # 39

What are three tools that can be used to deploy changes to a Salesforce Org?

Choose 3 answers

- A. Change Sets
- B. Ant Migration Tool
- C. Developer Console
- D. Release Manager
- E. Salesforce Pull Requests

**Answer: A,B,C**

### NEW QUESTION # 40

Based on some changes in Universal Containers' Commerce engine, new Orders are expected to have two additional attributes at the header level. In Order Management, which other Object besides Order also needs to be extended?

- A. Payment Summary
- B. Delivery Groups
- C. Order Summary
- D. Change Order

**Answer: C**

Explanation:

Based on some changes in Universal Containers' Commerce engine, new Orders are expected to have two additional attributes at the header level. In Order Management, besides Order, the other object that also needs to be extended is Order Summary. An Order Summary is a record that stores information about an order, such as the total amount, the number of items, and the fulfillment status. An Order Summary is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. To extend an object in Order Management, an administrator can create custom attributes on that object that match the API name and data type of the corresponding attributes in B2C Commerce. Reference: Order Management Objects

### NEW QUESTION # 41

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions
- B. Person Accounts once enabled cannot be rolled back and makes changes to the data model
- C. Person Accounts once enabled can be rolled back
- D. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions

**Answer: D**

Explanation:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.accounts\\_contacts.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5)

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## NEW QUESTION # 42

What object must an admin populate to create digital wallet type payment methods, such as ApplePay or Electronic Gift Certificate?

- A. AlternativePaymentMethod
- B. PaymentGatewayProvider
- C. **CardPaymentMethod**
- D. GtwyProvPaymentMethodType

**Answer: C**

## NEW QUESTION # 43

An admin is analyzing project requirements and notes that there are requirements to support both high volume and multiple locations. What is the recommended approach for this scenario?

- A. Download the Single Location High Volume sample flow and the Multiple Locations sample flow from the Partner Community and make a blend between the two considering trade-offs
- B. Download the Multiple Locations sample flow from the Partner Community and have developers add Apex code to enhance performance
- C. Download the Single Location High Volume sample flow from the Partner Community and modify all the flows to loop through locations
- D. Download the Single Location High Volume sample flow from the Partner Community and have the developers add Apex code to enhance performance

**Answer: A**

Explanation:

The Single Location High Volume sample flow and the Multiple Locations sample flow are two examples of how to implement order fulfillment with Order Management. The Single Location High Volume sample flow is optimized for performance and scalability, but it only supports one fulfillment location per order. The Multiple Locations sample flow supports multiple fulfillment locations per order, but it has lower performance and scalability. To support both high volume and multiple locations, an admin can download both sample flows from the Partner Community and make a blend between them, considering trade-offs such as complexity, maintainability, and customizability. Reference: Order Fulfillment Flows, Partner Community

## NEW QUESTION # 44

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