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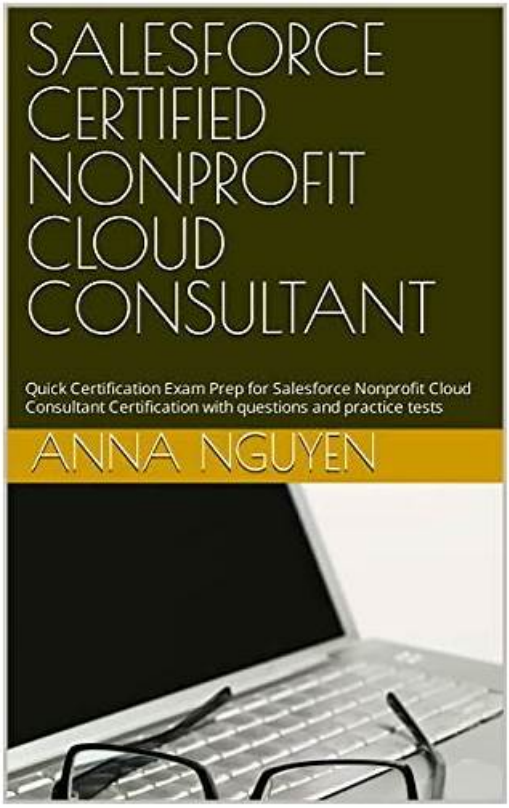

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Salesforce Nonprofit-Cloud-Consultant is an exam designed to assess the candidate's knowledge and skills related to the Salesforce Nonprofit Cloud. Salesforce Certified Nonprofit Cloud Consultant Exam certification is particularly relevant for professionals who work in the nonprofit sector and use Salesforce as their primary customer relationship management (CRM) tool. Nonprofit-Cloud-Consultant exam is intended to validate the candidate's proficiency in configuring, implementing, and managing the Salesforce Nonprofit Cloud, as well as their understanding of the unique needs and challenges of nonprofit organizations.

Earning the Salesforce Nonprofit-Cloud-Consultant Certification can help you advance your career in the nonprofit industry. It

demonstrates to employers and colleagues that you have a deep understanding of Salesforce's Nonprofit Cloud solution and how it can be used to improve nonprofit operations. Additionally, the certification provides access to a network of Salesforce Certified Nonprofit Cloud Consultants, which can be a valuable resource for professional development and networking.

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Certification Nonprofit-Cloud-Consultant Exam | Latest Nonprofit-Cloud-Consultant Test Report

Pass4cram offers you the best practice tests for the preparation of Nonprofit-Cloud-Consultant exams. The practice tests are designed to provide you the type of questions you are going to face in real Nonprofit-Cloud-Consultant exams. The "simulated" real Nonprofit-Cloud-Consultant exam scenario, created in the practice exam software, is meant to make you familiar with the actual Nonprofit-Cloud-Consultant Exam. Nonprofit-Cloud-Consultant announce several changes. Through one year, in their Nonprofit-Cloud-Consultant exams according to the updated technologies. Make sure to purchase the most recent and updated version of Nonprofit-Cloud-Consultant certification practice exam for best preparation of Nonprofit-Cloud-Consultant exam.

The Nonprofit-Cloud-Consultant certification exam is a rigorous exam that requires a thorough understanding of the Salesforce Nonprofit Cloud platform. Nonprofit-Cloud-Consultant exam consists of 60 multiple-choice questions that must be answered within 105 minutes. Nonprofit-Cloud-Consultant exam is designed to test a candidate's knowledge of the Nonprofit Cloud platform and their ability to apply that knowledge to real-world scenarios. Nonprofit-Cloud-Consultant Exam also requires a candidate to have experience working with nonprofit organizations using Salesforce.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q81-Q86):

NEW QUESTION # 81
A nonprofit wants to integrate its existing proprietary event management system with Salesforce. The nonprofit wants to automatically send event and attendee data from its external system and create Campaigns and Campaign Members in Salesforce on a daily basis.
What should the consultant recommend?

- A. Use NPSP Data Importer Templates to import the necessary data.
- B. Use a middleware tool to integrate the external system with Salesforce.
- C. Use Salesforce Connect to integrate the external system with Salesforce.
- D. Use NPSP Batch Data Import to schedule regular Imports from the external system.

Answer: C

Explanation:
https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-organization-wants-to-integrate-its-event-management-system-and-salesforce-the-organization

NEW QUESTION # 82
How can a gift officer determine if an acknowledgment letter was sent for a donation?

- A. Check the Status picklist value on the Task object.
- B. Check if the Campaign Member status is set to "Acknowledged".
- C. Check the Acknowledgement Status picklist value on the Opportunity object.
- D. Check the Acknowledgement Status picklist value on the Contact object.

Answer: C

NEW QUESTION # 83
In the NPSP Data Import Template, the Account fields should contain which two types of information?
Choose 2 answers

- A. Household-related data

- B. Contact's employer-related data
- C. Contact's address-related data
- D. Business-related data

Answer: A,D

Explanation:
The NPSP Data Import Template is a "flat file" structure designed to populate multiple objects in the NPSP data model simultaneously. Because NPSP uses a "Household-centric" model but also supports corporate and foundation giving, the Account fields in the template serve a dual purpose depending on the record being imported.
* Business-related data (A): If the nonprofit is importing donations from a corporation, foundation, or local business, the "Account" fields in the template (such as Account Name, Account Phone, etc.) are used to create or match an Organization Account. This allows the consultant to track the entity's history and give them "Hard Credit" for their donations.
* Household-related data (B): If the nonprofit is importing individual donors, the Account fields are used to define the Household Account. For example, if the template specifies "The Smith Household" in an Account field, NPSP logic will use that data to name the household record it creates for the associated contacts.
* Address Logic (C): While addresses are part of an account, in the NPSP Data Importer, address data is typically handled by specific Address fields that NPSP then intelligently routes to the Household or the Contact record.
* Employer Logic (D): Tracking an employer is usually handled via Affiliations. While the employer is an Account, the template has specific "Home" vs. "Work" logic to handle these relationships separately from the primary account being created.
In summary, the Account columns in the CSV template are the landing spot for any data related to the "Institutional" or "Household" entity that owns the donation or contains the contact.

NEW QUESTION # 84
A social services nonprofit organization wants to track the conversations and collaborations that occur during meetings related to cases they are managing. The organization wants to use Compliant Data Sharing to maintain the confidentiality of the data tracked in the notes. Which Nonprofit Cloud object should the organization use for tracking?

- A. Activities
- B. Interaction Summaries
- C. Standard Notes

Answer: B

Explanation:
In sensitive social service contexts-such as counseling sessions or legal aid consultations-the notes taken during a meeting often contain highly confidential information that should not be visible to every user in the Salesforce org.
The Interaction Summary object (and its parent, the Interaction object) is specifically designed to meet this requirement in the modern Nonprofit Cloud.
Key Benefits of Interaction Summaries:
* Structured Note Taking: Unlike standard Notes, which are essentially free-form text blobs, Interaction Summaries provide a structured container for documenting the "Who, When, Where, and What" of a meeting.
* Confidentiality via CDS: The most critical feature for this organization is that Interaction Summaries natively support Compliant Data Sharing (CDS). A consultant can configure the system so that the meeting notes are restricted by default. Access can then be granted only to specific "Participants" (e.g., the Lead Caseworker and the Supervisor) based on their roles.
* Holistic View: Interaction Summaries can be linked to multiple objects simultaneously, such as the Person Account and the Case Proceeding, ensuring the note appears in all relevant contexts without duplicating data.
* Searchability: Because they are structured records, they are easier to filter and report on than standard Activity records or Notes.
Why other options are incorrect:
* Standard Notes (Option B): These lack the role-based compliance framework provided by CDS and are harder to manage for professional casework auditing.
* Activities (Option C): Standard Tasks and Events are better suited for "reminders" and "calendar entries." They do not offer the granular data sharing controls required for the sensitive documentation of case conversations.

NEW QUESTION # 85
A nonprofit provides after-school programs to historically underserved youth. The nonprofit wants to track each program and the status of youth enrolled in the program.
Which set of objects within the Program Management Module should a consultant use to track the programs and enrollments?

- A. Programs and Contacts
- B. Programs and Attendance
- C. Programs and Program Engagements
- D. Program Engagements and Program Cohorts

Answer: C

Explanation:
https://trailhead.salesforce.com/content/learn/modules/program-management-with-nonprofit-cloud/manage-nonprofit-programs-with-salesforce To track each program and the status of youth enrolled in the program using the Program Management Module (PMM) in Salesforce, the consultant should use the "Programs" and "Program Engagements" objects.
Key Features:
Programs: This object represents the various programs offered by the nonprofit. Each program can have multiple engagements and activities associated with it.
Program Engagements: This object tracks the involvement of individuals (youth in this case) in specific programs. It allows the nonprofit to monitor the status and progress of each participant within the program.
Steps to Implement:
Set Up Programs:
Navigate to the Programs tab.
Create records for each after-school program offered by the nonprofit.
Track Engagements:
Navigate to the Program Engagements tab.
Create records for each youth enrolled in the programs, linking them to the appropriate program and tracking their status.
Reference:
Salesforce Program Management Module Documentation
Salesforce Trailhead: Program Management for Nonprofits

NEW QUESTION # 86
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