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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 2	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

Topic 3	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 4	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 6	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q80-Q85):

NEW QUESTION # 80
You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.
What do you create during the customer returns process? Note: There are 3 correct answers to this question.

- A. Billing block
- B. Return order
- C. Delivery
- D. Inspection lot
- E. Billing document

Answer: A,B,C

NEW QUESTION # 81
What needs to be specified when uploading the purchase order file using the Create Sales Orders - Automatic Extraction app?

- A. Customer Name
- B. Sales Organization
- C. Company Code
- D. Customer Delivery Date

Answer: B

NEW QUESTION # 82
In a predictive model, what does the predictive power measure?

- A. The ability to have the same level of performance on every new dataset
- B. The quantity of predictions that can be realized in the unit of time
- C. The ability of the input parameters to explain the target
- D. The percentage of correct responses in the output dataset

Answer: C

NEW QUESTION # 83

When you transact through the Sell from Stock (BD9) process, which system criteria contribute to the automatic route determination for the delivery-relevant items in the sales order? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the sold-to party.
- B. The shipping condition from the business partner master record of the sold-to party
- C. The departure zone of the shipping point
- D. The loading group from the material master record
- E. The transportation group from the material master record

Answer: B,C,E

NEW QUESTION # 84

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note:
There are 2 correct answers to this question.

- A. Enter configuration values in SAP Central Business Configuration
- B. Set up manual test cases in SAP Cloud ALM
- C. Gather perceived change impact feedback
- D. Demonstrate where to find business process documentation

Answer: A,B

NEW QUESTION # 85

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