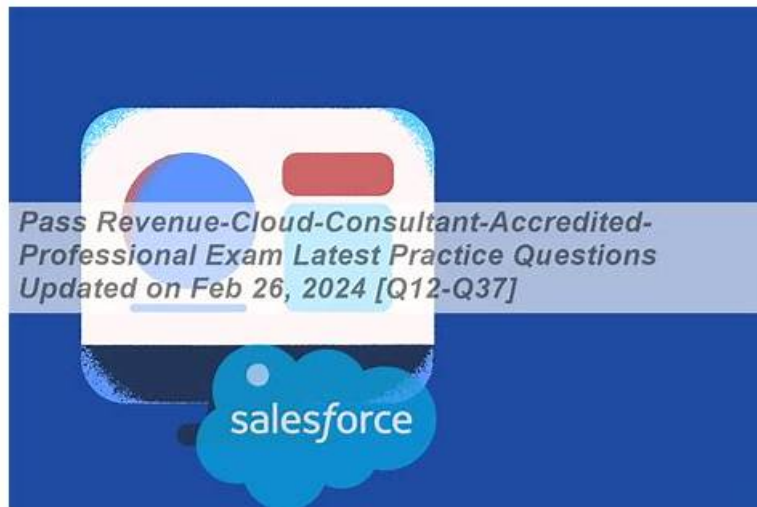# Customizable Salesforce Revenue-Cloud-Consultant-Accredited-Professional Practice Exam

To make sure that our candidates can learn the Revenue-Cloud-Consultant-Accredited-Professional praparation materials in the least time with the least efforts, they have compiled all of the content to be contained in the shortest possible number of Revenue-Cloud-Consultant-Accredited-Professional exam questions. Additionally, the Revenue-Cloud-Consultant-Accredited-Professional exam questions and answers have been designed on the format of the real exam so that the candidates learn it without any extra effort. We have carefully considered every aspects for our customers. And our Revenue-Cloud-Consultant-Accredited-Professional Practice Braindumps are perfect in every detail.

As we all know, if everyone keeps doing one thing for a long time, as time goes on, people's attention will go from rising to falling. Experiments have shown that this is scientifically based and that our attention can only play the best role in a single period of time. In reaction to the phenomenon, therefore, the Revenue-Cloud-Consultant-Accredited-Professional test material is reasonable arrangement each time the user study time, as far as possible let users avoid using our latest Revenue-Cloud-Consultant-Accredited-Professional Exam Torrent for a long period of time, it can better let the user attention relatively concentrated time efficient learning. The Revenue-Cloud-Consultant-Accredited-Professional practice materials in every time users need to master the knowledge, as long as the user can complete the learning task in this period, the Revenue-Cloud-Consultant-Accredited-Professional test material will automatically quit learning system, to alert users to take a break, get ready for the next period of study.

>> Valid Revenue-Cloud-Consultant-Accredited-Professional Exam Duration <<

Revenue-Cloud-Consultant-Accredited-Professional Reliable Exam Pass4sure & New Revenue-Cloud-Consultant-Accredited-Professional Test Book

The software keeps track of the previous Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) practice exam attempts and shows the changes of each attempt. You don't need to wait days or weeks to get your performance report. The software displays the result of the Salesforce Revenue-Cloud-Consultant-Accredited-Professional Practice Test immediately, which is an excellent way to understand which area needs more attention.

Salesforce Revenue Cloud Consultant Accredited Professional Exam is designed for professionals who have a deep understanding of the Salesforce Revenue Cloud platform. Salesforce Revenue Cloud is a set of tools and services that enable businesses to manage their revenue streams, automate revenue recognition processes, and gain insights into their revenue performance. The Revenue Cloud Consultant Accredited Professional certification is a validation of an individual's expertise in implementing Revenue Cloud solutions and advising clients on best practices.

To be eligible to take the Salesforce Revenue Cloud Consultant Accredited Professional certification exam, you should have experience in implementing and consulting on Salesforce Revenue Cloud solutions for at least six months. You should also possess knowledge of revenue recognition principles and industry standards, pricing and product management, and order management processes. Additionally, you should have experience in designing and implementing solutions that meet the unique needs of different industries and business models.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q27-Q32):

NEW QUESTION # 27
A Revenue Cloud user story states: "Sales users should have the ability to create new quotes with established rate cards and account specific discounts because current customers are entitled to the pricing that was originally negotiated". In addition to loading data to Accounts, Contracts, Quotes what other objects will need to absorb legacy data?

- A. Entitlements
- B. Order Products
- C. Subscription
- D. Contracted Pricing

Answer: D

Explanation:
For the user story concerning sales users' ability to create new quotes with established rate cards and account- specific discounts, the Salesforce objects that need to absorb legacy data include:
B). Contracted Pricing: This object is crucial for managing special pricing agreements that have been negotiated with specific customers. It ensures that the pricing on new quotes reflects the discounts and rates that were originally negotiated under specific contracts.
D). Entitlements: The Entitlements object manages the customer's entitlements to support services or warranty conditions, which can be tied to the pricing or conditions stated in their original contracts.
These objects ensure that the contractual terms and special conditions are respected in new transactions, maintaining consistency and honoring legacy agreements with customers.

NEW QUESTION # 28
What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. Migration from Sandbox to Production
- B. Complete deployment migration plan
- C. Customer Acceptance sign off
- D. A Design Document
- E. A Change Order

Answer: C

Explanation:
INVEST is an acronym that stands for Independent, Negotiable, Valuable, Estimable, Small, and Testable12. It is a set of criteria used to assess the quality of a user story in Agile methodologies12. Here's what each term means:
* Independent: The user story should be self-contained, in a way that there is no inherent dependency on another user story12.
* Negotiable: User stories, up until they are part of an iteration, can always be changed and rewritten12.
* Valuable: A user story must deliver value to the end user12.
* Estimable: You must always be able to estimate the size of a user story12.
* Small: User stories should not be so big as to become impossible to plan/task/prioritize with a certain
* level of certainty12.
* Testable: The user story or its related description must provide the necessary information to make test development possible12.
References: 12
https://blog.logrocket.com/product-management/writing-meaningful-user-stories-invest-principle/
https://blog.logrocket.com/product-management/writing-meaningful-user-stories-invest-principle/

NEW QUESTION # 29
Universal Containers has recently implemented and released CPQ to users in their production environment.
After an extensive testing Cycle in a sandboxed environment.
One of the automations implemented was to set every new quote created as "primary" at the time of creation in order to save clicks.
Users immediately began to report errors when trying to create quotes in the production environment for the first time. What could have caused this issue?

- A. Revenue Cloud SP23A. The User did not execute post-installation scripts upon their first login to CPQ.
- B. The User did not have the proper access to the Quote Line object.
- C. The User did not have the proper access to the Opportunity Product object.
- D. The User did not have the proper access to the Quote Object.

Answer: A

NEW QUESTION # 30
What are three risks when using too many cross object formula fields in aRevenue Cloud Project?

- A. Formula Fields are editable, after the calculation completes the sales user or processautomation can overwrite its value
- B. Formula fields have unlimited access to object manyrelationships away which makesit vulnerable to data changes.
- C. They can easily exceed limits if not carefully designed and tested
- D. They are computationally Expensive.
- E. Formula field data is not always availableduring CPQ quote calculation

Answer: C,D,E

Explanation:
Cross object formula fields are fields that reference data from related objects using lookup or master-detail relationships. They can be useful to display information from parent or child objects without creating custom code or workflows. However, using too many cross object formula fields in a Revenue Cloud project can pose some risks, such as:
Formula field data is not always available during CPQ quote calculation. This means that the formula fields may not reflect the latest values from the related objects when the quote is being generated or updated. This can cause inaccurate pricing, discounts, or taxes. To avoid this, it is recommended to use CPQ fields or custom fields instead of cross object formula fields for quote calculation. 12 They are computationally expensive. This means that the formula fields require more processing power and time to evaluate and display the data from the related objects. This can affect the performance and responsiveness of the application, especially if there are multiple formula fields on the same object or page layout. To avoid this, it is recommended to limit the number and complexity of cross object formula fields, and use filters or conditions to reduce the number of records that need to be evaluated. 34 They can easily exceed limits if not carefully designed and tested. This means that the formula fields can cause errors or warnings if they exceed the maximum length, number, or level of relationships allowed by Salesforce. For example, a formula field can only reference up to 10 unique relationships and span up to five levels of relationships. If these limits are exceeded, the formula field will not save or display correctly. To avoid this, it is recommended to review the formula field limits and best practices, and test the formula fields in different scenarios and environments.
Reference:
1: Lookup Price Rule query considerations with Salesforce CPQ [7]
2: Salesforce CPQ Quote Calculation Stages [8]
3: What Is a Cross-Object Formula? - Salesforce [9]
4: Tips for Reducing Formula Size and Complexity - Salesforce [10]
5: Formula Field Limits - Salesforce [11]

NEW QUESTION # 31
How can a Revenue Cloud Consultant create a new payment Method for a credit card thatwill be saved for future Payments?

- A. Enter the credit card details into a new payment method record. salesforce users should use platform encryption for PCI Compliance.
- B. From the Payment credit cards related list, click the new credit card button.
- C. Enter the credit card details into a new payment Method record Click the Tokenizebutton
- D. From the Account, Payment Method related list, then click the new Payment MethodCredit Card button.

Answer: D

Explanation:
To create a new payment method for a credit card that will be saved for future payments, the Revenue Cloud Consultant should follow these steps:
* Navigate to the account record that needs the new payment method.
* Find the Payment Methods related list, and then click New Payment Method Credit Card. This button opens a form that allows entering the credit card details, such as card number, expiration date, cardholder name, and billing address.
* Optionally, select a payment gateway record to associate the payment method with a specific gateway. If no payment gateway is

selected, the default gateway for the org is used.

* Optionally, select the Autopay checkbox to make this payment method the default one for all transactions on this account.

* Click Save. This action creates a new payment method record and also sends a request to the payment gateway to tokenize the credit card information. Tokenization is a process that replaces sensitive data with a unique identifier that can be used for payment processing without exposing the original data.

* Once the payment gateway returns a token, the payment method record is updated with the token value in the Payment Gateway Token field. This token is used to process payments with this payment method in the future.

References:

* Create a Credit Card Payment Method
* Payment Methods
* Payments and Credits

NEW QUESTION # 32

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https://www.exams4sures.com/Salesforce/Revenue-Cloud-Consultant-Accredited-Professional-practice-exam-dumps.html

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