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CISI International Certificate in Wealth & Investment Management Sample Questions (Q59-Q64):

NEW QUESTION # 59

Which currency is most heavily traded on international markets?

- A. US dollar
- B. Euro
- C. Japanese yen
- D. British pound sterling

Answer: A

Explanation:

- * Global Currency Trading
- * The US dollar dominates the foreign exchange market due to its status as the global reserve currency.
- * It is heavily used in international trade, financial transactions, and as a benchmark currency.

- * Market Share
 - * The US dollar is involved in approximately 88% of all forex trades.
 - * Other currencies like the euro, Japanese yen, and British pound have significant market shares but are far behind the US dollar.
 - * ICWIM Study Guide, Chapter on Global Financial Markets: Highlights the US dollar as the most traded currency.
 - * Bank for International Settlements (BIS) Forex Market Surveys: Confirms trading dominance of the US dollar.
- References

NEW QUESTION # 60

What causes the price of a closed-ended investment company to trade at a premium or discount to net asset value (NAV)?

- A. The tax status of the fund
- B. The level of charges within the fund
- **C. Supply and demand**
- D. Current level of interest rates

Answer: C

Explanation:

- * Price of Closed-Ended Investment Companies:
- * These companies issue a fixed number of shares. Prices can trade at a premium or discount to NAV based on market demand and supply for their shares.
- * Strong demand increases prices above NAV (premium), while weak demand decreases prices below NAV (discount).
- * Elimination of Other Options:
- * A: Charges affect long-term returns but not immediate pricing.
- * B: Tax status is generally consistent and not a determinant of premiums or discounts.
- * D: Interest rates indirectly affect demand but are not a direct cause.

References:

- * ICWIM Module 3: Discussion on pricing mechanisms of closed-ended funds and NAV premiums/discounts.

NEW QUESTION # 61

The concept of the Sharpe ratio is to measure the:

- A. Amount of performance attributable to a benchmark
- B. Effect the annual charge has on fund performance
- **C. Return above a risk-free rate**
- D. Ability of the fund manager in different scenarios

Answer: C

Explanation:

- * Sharpe Ratio Defined
 - * The Sharpe ratio measures risk-adjusted return, specifically the excess return over the risk-free rate per unit of volatility.
 - * Formula: $\text{Sharpe Ratio} = \frac{\text{Portfolio Return} - \text{Risk-Free Rate}}{\text{Standard Deviation of Portfolio Returns}}$
 - * Why the Answer is B
 - * The ratio quantifies the return generated for each unit of risk taken, relative to the risk-free rate.
 - * Why Other Options are Incorrect
 - * A. Benchmark performance: The Sharpe ratio does not measure performance relative to a benchmark.
 - * C. Annual charge effect: Unrelated to fund expenses.
 - * D. Manager ability: Focuses on risk-adjusted returns, not managerial skill.
 - * ICWIM Study Guide, Chapter on Risk-Adjusted Metrics: Explains the Sharpe ratio.
 - * Portfolio Management Literature: Highlights its use in assessing performance.
- References Thus, the correct answer is B. Return above a risk-free rate.

NEW QUESTION # 62

Why is the process of prioritising the protection needs of your client important?

- A. To protect your firm from risk
- **B. It allows you and the client to agree on an affordable plan**
- C. To establish the net worth of your client
- D. It provides an opportunity to establish a benchmark

Answer: B

Explanation:

The prioritisation of protection needs is crucial in financial planning as it ensures that a client's financial situation is safeguarded against unforeseen risks, such as illness, death, or loss of income. The "Know Your Customer" (KYC) process plays a key role in assessing financial obligations and affordability.

* **Affordability & Suitability:** The client and adviser must agree on an affordable plan that aligns with their financial capabilities.

* **Risk Mitigation:** Protecting against financial risks ensures stability before focusing on wealth accumulation.

* **Regulatory Requirements:** The Financial Conduct Authority (FCA) mandates that advisers ensure financial plans are affordable and suitable for clients (FCA Handbook).

* **Industry Best Practices:** Before recommending investments, advisers prioritise protection through life insurance, income protection, or critical illness cover.

Reference: CISI Wealth & Investment Management (Client Protection Strategies), FCA Conduct of Business Sourcebook (COBS).

NEW QUESTION # 63

If someone in a fiduciary position has personal or professional interests that compete with their duty to act in the client's best interest, this is called:

- A. Discretionary management
- B. Full disclosure
- **C. A conflict of interest**
- D. A regulatory breach

Answer: C

Explanation:

* **Conflict of Interest Definition:**

* A fiduciary position requires prioritizing the client's best interest. When personal or professional interests compete with this duty, it constitutes a conflict of interest.

* Such conflicts can undermine the trust and integrity of the fiduciary relationship.

* **Elimination of Other Options:**

* A: Discretionary management is unrelated to fiduciary conflicts.

* B: A regulatory breach may occur if the conflict is not disclosed but is not inherently the conflict itself.

* C: Full disclosure is a way to manage conflicts, not the conflict itself.

References:

* ICWIM Module 5: Coverage of fiduciary responsibilities and managing conflicts of interest.

NEW QUESTION # 64

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