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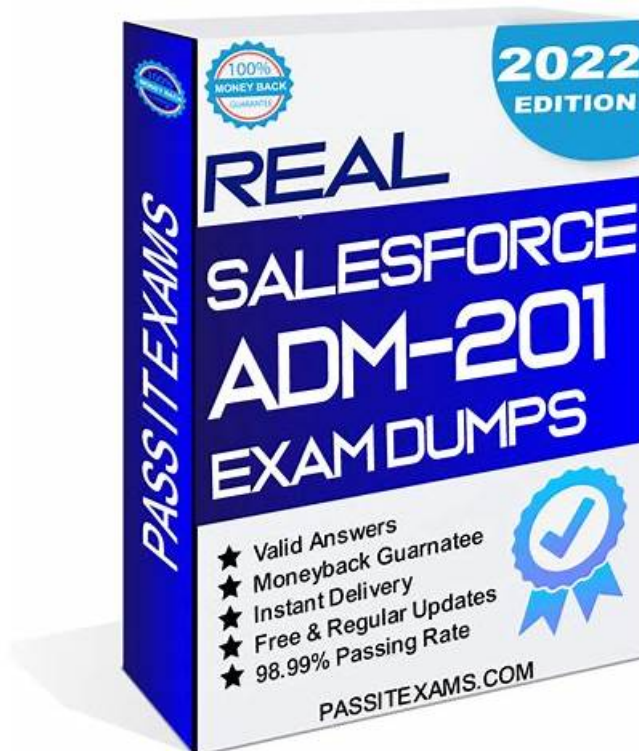

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Salesforce Certified Administrator Sample Questions (Q26-Q31):

NEW QUESTION # 26
The administrator has been asked to automate a simple field update on the account. When a support agent changes the status of the account to Audited', they would like the system to automatically update the Audited Date field on the account with today's date. Which tool should the administrator use to complete this automation?

- A. Validation Rule
- B. Approval Process
- C. Formula Field
- D. Flow Builder

Answer: C

NEW QUESTION # 27

You can set up Salesforce to automatically send email alerts, assign tasks, or update field values based on your organization's workflow

- A. True
- B. False

Answer: A

NEW QUESTION # 28

Cloud Kicks has asked the administrator to test a new screen flow that create contacts.
What are two key components of testing the flow?
Choose 2 answers

- A. Test the flow in a sandbox.
- B. Run the flow using it to create contacts.
- C. Use Debug to test the flow in Flow Builder.
- D. Set Up a flow interview to test the flow.

Answer: A,B

NEW QUESTION # 29

What happens when you delete an object that is related to a junction object by a lookup relationship?

- A. The related fields in the junction object is deleted
- B. The intersection object is deleted
- C. The junction object is deleted
- D. The master records are deleted

Answer: A

NEW QUESTION # 30

Northern Trail Outfitters wants to know the average stage duration for all closed Opportunities.
How should an administrator support this request?

- A. Run the Opportunity Stage Duration report.
- B. Refresh weekly reporting snapshots for Closed Opportunities.
- C. Add Formula Fields to track Stages on each Opportunity.
- D. Use process builder to capture the daily average on each opportunity.

Answer: A

Explanation:
The Opportunity Stage Duration report is a standard report that shows how long opportunities spend in each stage before they are closed. It can be used to measure the average stage duration for all closed opportunities by grouping and summarizing the data by stage name and duration fields. Using process builder to capture the daily average on each opportunity is not feasible because it would require creating multiple fields and formulas on the opportunity object and updating them every day. Adding formula fields to track stages on each opportunity is also not practical because it would require creating multiple fields and formulas on the opportunity object and maintaining them every time a stage changes. Refreshing weekly reporting snapshots for closed opportunities

is not necessary because the report can run on real-time data without snapshots.
References:
https://help.salesforce.com/s/articleView?id=sf.reports_opportunity_stage_duration_report.htm&type=5

NEW QUESTION # 31
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