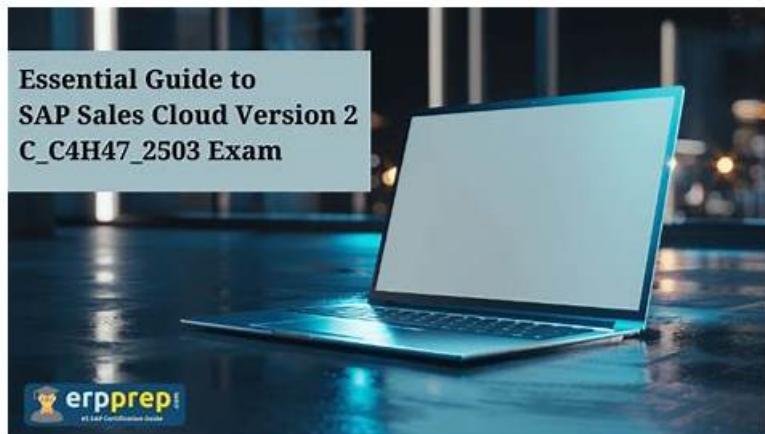


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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q74-Q79):

NEW QUESTION # 74

As a Sales Representative, you are using Kanban view in Guided Selling.

When can you move Opportunities from one sales phase to another using the drag-and-drop feature?

- A. When there is a yellow check mark beside the Opportunity.
- B. When there is a blue check mark beside the Opportunity.
- **C. When there is a green check mark beside the Opportunity.**
- D. When there is a red check mark beside the Opportunity.

Answer: C

NEW QUESTION # 75

When performing mobile administration, what setting should an Administrator configure in order to change the arrangement of fields that should appear in every contact card on the Contacts page?

- A. Header
- B. Create
- **C. List**
- D. Tabs

Answer: C

NEW QUESTION # 76

As an Administrator for mobile app, which of the following can you configure for Visits?

Note: There are 3 correct answers to this question.

- **A. Visit Type**
- **B. Visit Header fields**
- C. Visit Routes
- D. Visit KPI
- **E. Visit quick filters on list page**

Answer: A,B,E

NEW QUESTION # 77

What feature can you use for increasing the level of login protection for end user passwords?

- A. Security Policy
- B. Content Security Policy
- C. Business Role
- **D. Identity Provider**

Answer: D

NEW QUESTION # 78

Which are valid cards to be added to SAP Sales Cloud Version 2 Home Page?

Note: There are 3 correct answers to this question.

- A. Learning Content
- **B. Pins**
- **C. Forecast Tracker**
- D. Video Feed
- **E. My Network**

Answer: B,C,E

NEW QUESTION # 79

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