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Salesforce

Consumer-Goods-Cloud-Accredited-Professional
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Questions & Answers

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Salesforce Consumer Goods Cloud Accredited Professional certification is a valuable credential for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has the knowledge and skills to use the Consumer Goods Cloud to improve their organization's sales and distribution processes. It also indicates that the individual is up-to-date with industry trends and regulatory requirements. If you're a professional in the consumer goods industry, getting certified as a Salesforce Consumer Goods Cloud Accredited Professional can help you advance your career and stay competitive in the job market.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q57-Q62):

NEW QUESTION # 57

A Consultant must migrate Communications Cloud Data from one customized Salesforce Org to another Salesforce Org.

What are two key considerations before migration and preparing the target instance to receive or import Communications Cloud data?

- A. Requires matching metadata to be established in the new target org.
- B. Run data validation in parallel to the ongoing migration.
- C. All required data points and fields from the source org are captured in the target org.
- D. Test migration data in a production environment.

Answer: A,C

Explanation:

Before migrating Communications Cloud data to a new org, Salesforce documentation stresses two critical readiness steps:

A . Ensuring all required fields and data points exist in the target org Communications Cloud relies on a complex data model (EPC, Order Mgmt, Pricing, Attributes, EPC Projects, Fulfillment records). The target org must have all necessary fields and object configurations before importing data.

D . Metadata must match before migration

Migration cannot succeed unless product specs, attributes, price lists, technical product models, decomposition mappings, and orchestration metadata exist in the target org.

Metadata alignment is the #1 prerequisite for moving Communications Cloud data.

Incorrect options:

B: Running validation during migration is risky and not recommended.

C: Testing in production is strictly prohibited.

NEW QUESTION # 58

Which three Survey invitations are displayed in the In-Store Survey task during a visit?

- A. All open Survey invitations
- B. Survey invitations associated with the Retail Store
- C. Survey invitations associated with the Store Primary Contact
- D. Survey invitations associated with the visit
- E. All Survey invitations targeted to a contact or user

Answer: B,C,D

NEW QUESTION # 59

Northern Trail Outfitters wishes to use Tableau CRM as part of their Consumer Goods Cloud rollout. What data is required to support successful creation of the app?

- A. Retail Visit KPIs must be created
- B. Retail Store KPIs must be created

- C. Promotions must be created and associated to retail store locations
- **D. Products must be associated to retail stores**

Answer: D

Explanation:

A data requirement to support successful creation of the Tableau CRM app for Consumer Goods Cloud is that products must be associated to retail stores. This is because the Tableau CRM app analyzes the sales performance and product distribution across different stores and segments, and identifies opportunities and gaps for product placement and availability. Without associating products to retail stores, the app cannot provide accurate and meaningful insights. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 37.

NEW QUESTION # 60

Assuming an inventory check Retail Store KPI record is configured at a product level, what is the next step required for that Retail Store KPI to become linked to a Retail Store?

- A. The product needs to be linked to a Product Category.
- **B. The product needs to be linked to an Assortment.**
- C. The product needs to be linked to a Retail Store.
- D. The product needs to be linked to a Promotion.

Answer: B

NEW QUESTION # 61

Which three fields are available on the Retail Store object that differentiate them from the Account object?

- A. Shipping Address
- B. Payment Method
- **C. Preferred Visit Hours**
- **D. Delivery Method**
- **E. Operating Hours**

Answer: C,D,E

NEW QUESTION # 62

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