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Salesforce-Certified-Administrator Certification Exam covers a wide range of topics related to Salesforce administration, including user management, security and access, data management, automation, and customization. Salesforce-Certified-Administrator exam consists of 60 multiple-choice questions that must be completed within 90 minutes. To pass the exam, candidates must score at least 65% or higher. Salesforce-Certified-Administrator Exam Fee is \$200, and it can be taken online or at a testing center.

Salesforce Certified Administrator Sample Questions (Q135-Q140):

NEW QUESTION # 135

Cloud Kicks executives have noticed the opportunity Expected revenue Field displays incorrect values.

How Should the administrator correct this?

- A. Modify the closed won value associated with the stage.
- B. Update the expected revenue associated with the stage.
- **C. Change the probability associated with the stage.**
- D. Adjust the forecast category associated with the stage.

Answer: C

Explanation:

Explanation

Expected revenue is calculated as Amount x Probability. If the expected revenue field displays incorrect values, it means that the probability associated with the stage is not accurate. The administrator should change the probability to reflect the actual likelihood of closing the opportunity at that stage. References:

https://help.salesforce.com/s/articleView?id=sf.forecasts3_expected_revenue.htm&type=5

NEW QUESTION # 136

Cloud Kicks has the organization-wide sharing default set to private on the shoe object. The sales manager should be able to view a report containing shoe records for all of the sales reps on their team.

Which 3 items should the administrator configure to provide appropriate access to the report?

Choose 3 answers

- A. Report subscription
- **B. Field level security**
- C. Custom report type.
- **D. Folder access**

Answer: B,D

NEW QUESTION # 137

Aw computing wants to prevent user from updating the Account Annual Revenue field to be a negative value or an amount more than \$100 billion.

How should an administrator accomplish this request?

- **A. Create a validation rule that displays an error if Account revenue is below 0 or greater than 100 billion.**
- B. Make the Account Revenue field required on the page layout.
- C. Enable the Account Revenue limits in setup, with 0 as minimum and 100 billion as maximum
- D. Build a scheduled report displaying Account with Account revenue that is negative or greater than 100 billion.

Answer: A

Explanation:

Explanation

A validation rule is a tool that allows administrators to enforce data quality and integrity by preventing users from saving records that do not meet certain criteria or conditions. For example, a validation rule can display an error message if a user enters an invalid value in a field. In this case, the administrator can create a validation rule on the account object that displays an error if the account annual revenue field is below 0 or greater than 100 billion. References:

https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5

NEW QUESTION # 138

Cloud Kicks wants to try out an app from the AppExchange to ensure that the app meets its needs.

Which two options should the administrator suggest?

Choose two answers

- A. Test Drive in a production org.
- B. Check edition compatibility.
- **C. Install in a sandbox.**
- **D. Download into a Trailhead Playground.**

Answer: C,D

NEW QUESTION # 139

An Administrator supporting global team of salesforce users has been asked to configure the company settings Which two options should the administrator configure?

Choose 2 Answers

- **A. Currency Local**
- **B. Default Language**
- C. Login Hours
- D. Password Policy

Answer: A,B

NEW QUESTION # 140

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