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Salesforce Plat-Admn-301 Questions - Highly Recommended By Professionals

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Salesforce Certified Platform Administrator II Sample Questions (Q96-Q101):

NEW QUESTION # 96

AW Computing has a private sharing model for its accounts, but a sales rep occasionally needs assistance from an engineer. What feature should be used to grant the engineer access to the necessary account, while maintaining the company's data security?

- A. Permission Set Group
- B. Custom Profile
- **C. Account Teams**
- D. Permission Set

Answer: C

Explanation:

Account teams are groups of users who work together on an account. Administrators can enable account teams and grant team members different levels of access to accounts and related records such as contacts, opportunities, and cases. By using account teams, Cloud Kicks can grant engineers access to the necessary accounts when they need assistance from them, while maintaining data security for other accounts that they do not need to access. References: <https://help.salesforce.com/s/articleView?id=sf.accountteam.htm&type=5>

NEW QUESTION # 97

Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data. The administrator needs to create 10 new environments with the same metadata and data for each user.

What should the administrator do to meet the requirements?

- A. Use a scratch org definition to copy sandbox.
- B. Use refresh sandbox without Auto Activate.
- C. Use the existing sandbox as a sandbox template.
- **D. Use clone a sandbox option from the existing sandbox.**

Answer: D

Explanation:

Cloning a sandbox creates a duplicate copy of an existing sandbox with the same type, name, description, configuration, and license type as the original sandbox. Cloning a sandbox is useful when you need to create multiple sandboxes with the same metadata and data for testing or development purposes. References:

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_clone.htm&type=5

NEW QUESTION # 98

An auto-response rule sends an email using Template when the field Case Source Is 'email' and Template when Case Source is blank. A Process Builder updates Case Source to 'email' when a case is created using Email-to-Case and to web' when a case is created using Web-to-Case. Otherwise, Case Source Is blank.

What will occur when a case is created from an Incoming email?

- A. Case Source updates to email and an email is sent out using Template1.
- B. An email is sent out using Template and then Case Source updates to 'email'.
- C. An email is sent out using Template and then Case Source updates to email.
- **D. Case Source updates to 'email' and an email is sent out using Template2.**

Answer: D

Explanation:

Case Source updates to 'email' before the record is saved because the Process Builder runs before the auto-response rule. Then, an email is sent out using Template2 because the auto-response rule evaluates the Case Source value after it is updated by the Process Builder and matches the criteria for Template2.

NEW QUESTION # 99

AW Computing (AWC) has customers in multiple countries. AWC would like to set up advanced currency management for its system.

Which two considerations should AWC be aware of prior to implementing this change to the existing system?
Choose 2 answers

- A. Opportunities will only display sales in the customer's localized currency.
- **B. Once enabled, advanced currency management cannot be disabled.**
- **C. When a currency is added to an organization's List of supported currencies, it cannot be deleted.**
- D. Historical trend reports will only use the last dated exchange rate.

Answer: B,C

Explanation:

When a currency is added to an organization's list of supported currencies, it cannot be deleted and once enabled, advanced currency management cannot be disabled are two considerations that AW Computing should be aware of prior to implementing this change to the existing system. Adding a currency to an organization's list of supported currencies is an irreversible action that allows users to enter and view amounts in that currency for standard and custom objects that have currency fields. Enabling advanced currency management is also an irreversible action that allows administrators to define dated exchange rates for opportunities and opportunity products based on close dates or product dates instead of using static conversion rates

NEW QUESTION # 100

The support operations team has noticed some Invalid data in the custom Primary issue picklist field on case records. They are unsure of what the issue is since the field is being updated by an automated procedure and there is a validation rule to ensure clean data on case records.

Why are records being updated with data that violates the validation rule?

- A. The user has the Modify All Data permission on the object.
- B. The data change is triggered by an update record Flow element.
- **C. The field is being updated by a workflow field update.**
- D. The field is being updated by an Apex before trigger.

Answer: C

Explanation:

The field is being updated by a workflow field update is why records are being updated with data that violates the validation rule. A workflow field update is a way to automatically change the value of a field when a workflow rule evaluates to true. A workflow field update can bypass validation rules and other security controls when updating a field value, which can result in invalid data being stored in the record.

NEW QUESTION # 101

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