

# 実用的-最新のNP-Con-102模擬トレーニング試験-試験の準備方法NP-Con-102合格体験記



良い仕事を見つけることを選択した場合、できる限りCPACC認定を取得することが重要です。効率化を促す素晴らしい製品があります。したがって、テストの準備をするためのすべての効果的かつ中心的なプラクティスがあります。専門的な能力を備えているため、CPACC試験問題を編集するために必要なテストポイントに合わせるすることができます。あなたの難しさを解決するために、試験の中心を指し示します。したがって、高品質の資料を使用すると、試験に効果的に合格し、安心して目標を達成できます。

JPTestKingのIAAPのCPACC試験トレーニング資料は正確性が高く、カバー率も広いです。それは君の文化知識を増強でき、君の実践水準も増強でき、君をIT業種での本当のエリートになって、君に他人に差をつけたい給料のある仕事をもたらすことができます。うちのIAAPのCPACC試験トレーニング資料を購入する前に、JPTestKingのサイトで、一部分のフリーな試験問題と解答をダウンロードでき、試用してみます。

[>> CPACC認定試験トレーニング <<](#)

## IAAP CPACC認定試験トレーニング: Certified Professional in Accessibility Core Competencies - JPTestKing 無料で試して簡単に購入

競争力が激しい社会に当たり、我々JPTestKingは多くの受験生の中で大人気があるのは受験生の立場からIAAP CPACC試験資料をリリースすることです。たとえば、ベストセラーのIAAP CPACC問題集は過去のデータを分析して作成します。ほとんどお客様は我々JPTestKingのIAAP CPACC問題集を使用してから試験にうまく合格しましたのは弊社の試験資料の有効性と信頼性を説明できます。

100%パスレートCPACC認定試験トレーニング & 資格試験におけるリーダーオファー & 素敵なCPACC: Certified Professional in Accessibility Core Competencies

BONUS!!! ShikenPASS NP-Con-102ダンプの一部を無料でダウンロード: <https://drive.google.com/open?id=1kWlnDZciW3ABZQDKpoY53mLfmPRqW0o>

ShikenPASSのNP-Con-102には何か品質問題があることを見つければ、あるいは試験に合格しなかったのなら、弊社が無条件で全額返金することを約束します。ShikenPASSは専門的にSalesforceのNP-Con-102試験の最新問題と解答を提供するサイトで、NP-Con-102についての知識をほとんどカバーしています。

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[>> NP-Con-102模擬トレーニング <<](#)

## Salesforce NP-Con-102合格体験記、NP-Con-102試験攻略

優れたNP-Con-102試験シミュレーションを選択する方法についてまだ迷っていますか？ 当社ShikenPASSは、長年にわたって高い合格率で有効な試験シミュレーションファイルの研究に取り組んでいます。有効なNP-Con-

102試験シミュレーションを見つけない場合は、当社の製品が役立ちます。ためらうのをやめ、良い選択は、実際のテストの準備で迂回することを避けるでしょう。NP-Con-102試験のシミュレーションは、試験をクリアするのに役立ち、近い将来、国際的な企業やより良い仕事に応募できるようになります。

## Salesforce Certified Nonprofit Cloud Consultant (NPC) 認定 NP-Con-102 試験問題 (Q76-Q81):

### 質問 # 76

A user has been assigned the System Administrator Profile in Nonprofit Cloud. The user discovers that they cannot see any Nonprofit Cloud for Fundraising objects. What is a possible cause of this issue?

- A. The Sharing Rules are missing for the Fundraising objects.
- **B. The Permission Set License is unassigned.**
- C. The custom Tabs have not been created for the Fundraising objects.

正解: B

解説:

One of the most common configuration hurdles in Nonprofit Cloud is understanding the "Two-Key" access model. Unlike standard Sales or Service Cloud, where a Profile can grant access to almost any object, Industry Clouds (like NPC) require a Permission Set License (PSL) to be assigned before the objects even become "visible" or "available" in the system's schema for that user.

The "Two-Key" Access Model:

\* The First Key (Permission Set License): The PSL "unlocks" the feature set at the organization level for a specific user. For Fundraising, the user must be assigned the Nonprofit Cloud Fundraising PSL.

Without this, the Fundraising objects (like Gift Transaction) literally do not exist from that user's perspective, even if they are a System Administrator.

\* The Second Key (Permission Set): Once the license is assigned, the user then needs a Permission Set (e.g., "Fundraising Access") to grant the actual CRUD (Create, Read, Update, Delete) permissions.

Step-by-Step Resolution for a Consultant:

\* Navigate to Setup > Users.

\* Open the user record for the System Administrator.

\* Scroll to the Permission Set License Assignments related list and click Edit Assignments.

\* Locate and check the box for Nonprofit Cloud Fundraising (and any other relevant industry licenses like Nonprofit Cloud Grantmaking).

\* Once the PSL is saved, the Admin will then be able to assign themselves the necessary Permission Sets to see and manage the Fundraising objects.

Option A is incorrect because Sharing Rules control which records you see, not whether the object itself is visible. Option B is incorrect because tabs are easily accessible via the App Launcher; if the objects are missing from the "All Objects" list, it is a licensing and permissioning issue, not a tab configuration issue.

### 質問 # 77

What is an element of a logic model or theory of change?

- **A. Outputs**
- B. Budget
- C. Progress

正解: A

解説:

In the Salesforce Nonprofit Cloud (NPC) environment, particularly when configuring Outcome Management, understanding the components of a Logic Model or Theory of Change is fundamental. These frameworks help a nonprofit map out how their internal activities lead to the social impact they desire to achieve.

A standard Logic Model consists of five core elements:

\* Inputs: The resources invested, such as staff time, funding, or equipment.

\* Activities: The actual programs or services provided (e.g., "Hosting a job training workshop").

\* Outputs: These are the direct, measurable products of the activities. For example, if the activity is a workshop, the output might be "20 participants attended" or "100 hours of training delivered."

\* Outcomes: These are the specific changes in behavior, knowledge, or status (e.g., "15 participants gained new technical skills").

\* Impact: The long-term, systemic change (e.g., "Reduced unemployment in the local community").

When a consultant sets up Outcome Management, they translate these conceptual elements into Salesforce records. Outputs are often tracked as Indicator Results derived from Benefit Disbursements. While a "Budget" (Option B) is a necessary operational resource (Input), it is not considered a structural element of the "logic" chain itself in the same way an Output is. "Progress" (Option C) is a state of being or a reportable metric, but it is not a defined structural component of the Theory of Change methodology. By focusing on Outputs, consultants can help organizations verify that their activities are happening as planned, providing the necessary data foundation to eventually measure higher-level Outcomes and Impact.

#### 質問 # 78

A volunteer with a nonprofit works at Universal Containers. The volunteer is recorded in Salesforce as part of the Household's account record, but Universal Containers needs to be entered into the Salesforce system. How should a consultant track the volunteer's relationship with Universal Containers?

- A. Create a Universal Containers Organization Account and create a Relationship record between the volunteer and Universal Containers.
- **B. Create a Universal Containers Organization Account and create an Affiliation record between the volunteer and Universal Containers.**
- C. Create a Lead for the volunteer at Universal Containers and create a Relationship record between the volunteer Lead and the volunteer Contact.
- D. Create a Lead for the volunteer at Universal Containers and create an Affiliation record between the volunteer Lead and Universal Containers.

正解: B

解説:

In NPSP, there is a clear distinction between how we track "people to people" and "people to organizations."

\* People to Organizations (Affiliations): When a Contact (the volunteer) has a professional or community connection to an organization (Universal Containers), the Affiliation object is used. An Affiliation is a junction record that links a Contact record to an Account record with an 'Organization' record type.

\* People to People (Relationships): The Relationship object is used exclusively for person-to-person ties (e.g., "Spouse," "Coworker," or "Father"). You do not use the Relationship object to link a person to a business.

The Solution:

To track this volunteer's employment or connection to Universal Containers:

\* Step 1: Create an Account record for "Universal Containers" and ensure its record type is "Organization."

\* Step 2: Create an Affiliation record.

\* Step 3: On the Affiliation record, link the volunteer's Contact record to the Universal Containers Account record.

\* Step 4: Specify the Role (e.g., Employee) and mark it as the Primary Affiliation if this is their main employer.

Using Leads (Options A & B) is incorrect because the volunteer is already an established "Contact" in the system; creating a Lead would create a duplicate record and fragment the data history.

#### 質問 # 79

A married couple has each donated to a nonprofit organization. The organization wants to track that they are part of the same household. Which step must be performed in Nonprofit Cloud as part of the solution?

- A. Create an Opportunity Contact Role record for each household member.
- **B. Create a Party Relationship Group whose type is Household.**
- C. Create one Person Account to track the household members together.

正解: B

解説:

In Nonprofit Cloud, the way we model groups of people—such as households, families, or boards—has been standardized using the Group Membership feature set.

To represent a "Household," the system uses a combination of a Business Account (as the container) and a Party Relationship Group (as the definition).

Step-by-Step Implementation:

\* Individual Accounts: First, ensure each spouse has their own Person Account. This is crucial for tracking individual giving history,

life milestones, and program participation.

\* The Group Record: The consultant creates a Business Account with a record type of "Group."

\* The Party Relationship Group: Crucially, a Party Relationship Group record is created and linked to that Business Account. The Type field on this record must be set to Household. This tells the system that this specific group is a domestic unit rather than a professional association or board.

\* Relationship Mapping: Finally, the consultant uses the Account Contact Relationship object to link the two Person Accounts to the Household Business Account. Roles (e.g., "Primary Member," "Spouse") are assigned here.

Option C is a "data silo" mistake; you should never track two distinct people in one record as it breaks reporting for birthdays, emails, and individual engagement. Option B is an old NPSP concept; while NPC still uses Contact Roles, they are a result of the relationship model, not the method used to "track that they are part of a household."

## 質問 # 80

A nonprofit organization wants Major Gift Officers to use a standardized set of tasks when soliciting a large donation. The Major Gift officers must be able to add tasks as needed. Which Nonprofit Cloud feature should the organization use?

- A. Actionable Segmentation
- B. Actionable Relationship Center (ARC)
- C. Action Plans

正解: C

解説:

To standardize the "Moves Management" process for major gifts, a consultant should implement Action Plans. This feature allows a nonprofit to define a "checklist" of tasks that represent their best practices for high-touch fundraising. Step-by-Step Implementation:

\* Template Creation: The consultant creates an Action Plan Template named "Major Gift Solicitation."

\* Standardized Tasks: Within the template, they define the mandatory steps, such as:

\* "Research donor wealth profile" (Due in 2 days)

\* "Draft personal solicitation letter" (Due in 7 days)

\* "Schedule face-to-face meeting" (Due in 14 days)

\* Flexibility for Users: When a Major Gift Officer starts a solicitation, they generate an Action Plan from this template and link it to the donor's record. A key feature of Action Plans is that once they are generated, the officer can add additional, ad-hoc tasks that are unique to that specific donor, meeting the "add tasks as needed" requirement.

\* Tracking: The tasks generated by the Action Plan appear in the officer's standard Salesforce task list and on the record's activity timeline, ensuring full visibility into the progress of the solicitation.

Why other options are incorrect:

\* Actionable Segmentation (Option A): This is used to create specific lists of donors for outreach (like a "call list") but does not provide a task-based workflow for individual solicitation.

\* Actionable Relationship Center (Option C): While ARC helps visualize the donor's relationships, it is a data visualization tool, not a workflow engine for standardized task management.

## 質問 # 81

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