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Salesforce Marketing Cloud Personalization Accredited Professional Sample Questions (Q77-Q82):

NEW QUESTION # 77

What are three ways segments are used in marketing cloud personalization?

- A. Recommending products
- B. Set goal and filtersb)
- C. Analytics, trends and engagement
- D. Targeting for campaigns

- E. Creating related lists within Salesforce CRM

Answer: A,C,D

Explanation:

- * Recommending Products: Segments enable personalized recommendations based on user behavior and preferences.
- * Targeting for Campaigns: Segments define audiences for specific campaigns, ensuring relevance and higher engagement.
- * Analytics, Trends, and Engagement: Segments provide insights into user behavior, enabling trend analysis and engagement tracking.

NEW QUESTION # 78

What are two ways to populate the Marketing Cloud Personalization catalog?

- A. Email Pixel
- **B. Web SDK**
- C. Third-party Integration
- **D. ETL Feed**

Answer: B,D

Explanation:

Two ways to populate the Marketing Cloud Personalization catalog are:

- * ETL Feed (Answer C):
- * Upload data files to populate the catalog with batch updates.
- * Web SDK (Answer D):
- * Automatically collect catalog data during website interactions.

References:

- * Salesforce Marketing Cloud Documentation - Catalog Management

NEW QUESTION # 79

Which three components of a server side campaign can be defined by a business user?

- **A. Promoted content**
- **B. Experience rules**
- **C. User attributes**
- D. Campaign rendering
- E. Campaign responses

Answer: A,B,C

Explanation:

In a server-side campaign within Interaction Studio, business users can define:

- * Promoted Content (Answer C):
- * Content that should be prioritized or highlighted in recommendations or experiences.
- * Experience Rules (Answer D):
- * Rules governing the personalization logic, such as conditions for content display or user targeting.
- * User Attributes (Answer E):
- * Attributes that define user characteristics, enabling personalized interactions based on user profiles.

References:

- * Salesforce Interaction Studio Documentation - Campaign Management

NEW QUESTION # 80

If you want to compare the completion of two objectives based on a filter, what report would you use?

- A. Goal completion report
- B. Referring sources report
- **C. Goal comparison report**
- D. Visitor behaviour report

Answer: C

Explanation:

The Goal Comparison Report allows you to compare the completion rates of two objectives based on filters. This report helps in understanding the relative performance of different goals under the same conditions.

Reference: Salesforce Interaction Studio Reports Guide.

NEW QUESTION # 81

What are three features of the WebSDK when deployed on a website?

- **A. Rendering campaign for personalisation**
- **B. Sitemapping for data collection**
- C. Configure filters and goals
- D. Loading data from ETL feeds
- **E. Identity and cookie management**

Answer: A,B,E

Explanation:

* Rendering Campaign for Personalization:

* WebSDK enables the dynamic rendering of personalized campaigns directly on the website. It adapts content based on predefined rules and user behavior.

NEW QUESTION # 82

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