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## **Salesforce Certified Industries CPQ Developer Sample Questions (Q229-Q234):**

### NEW QUESTION # 229

Which two customsettings need to be set to true in order to avoid passing large sets of items to the configuration rules and the pricing engine?

Choose 2 answers

- A. Cache APIFields
- **B. CacheAPI.TimeToLiveInDays**
- C. DeltaPrice
- **D. DeltaValidate**

**Answer: B,D**

Explanation:

To troubleshoot issues related to API cache jobs in Salesforce Industries CPQ, the developer should: A. Run Refresh Platform Cache: This clears and refreshes the cache, which can resolve issues stemming from stale or corrupted cache data. D. Run Load API Metadata: This action ensures that all necessary metadata for APIs is correctly loaded and up-to-date, which is crucial for the proper functioning of API-dependent processes.

These actions help in ensuring that the platform's backend processes are synchronized and functioning correctly, thereby resolving issues related to API performance or data integrity.

References:

- \* Salesforce Industries CPQ System Maintenance Guide.
- \* Best Practices for API Management in Salesforce CPQ.

### NEW QUESTION # 230

A developer manages a very large catalog that includes over 5 million products. The developer needs to write a rule that will apply to all products in the catalog.

Which type of rule will be easiest for the developer to implement?

- A. Evaluation Rule
- B. Qualification Rule
- C. Advanced Rule
- **D. Context Rule**

**Answer: D**

Explanation:

\* D. Context Rule: For a developer managing a very large catalog, such as one with over 5 million products, implementing a Context Rule is often the easiest approach. Context Rules allow for broad application across multiple product categories based on specific criteria defined in the rule's context, such as customer segment, geographic location, or other relevant factors. This can efficiently apply a single rule across an extensive catalog without the need to individually configure each product.

### NEW QUESTION # 231

You want to have more than one promotion to apply to the same bundle of products. What do you need?

- **A. Each promotion must apply to The same bundle**
- B. Each promotion must apply to the same pricing element
- C. Each promotion must apply to the same base price

**Answer: A**

Explanation:

\* A. Each promotion must apply to the same bundle: If you want multiple promotions to apply to the same bundle of products, each promotion must be configured to target that specific bundle. This allows the system to correctly identify and apply each promotion to the bundle as intended, ensuring that all applicable promotional discounts or benefits are properly accumulated or layered.

### NEW QUESTION # 232

The developer prepares to test the rule by running by running the appropriate API cache job, but ...  
Which two properties are causing the job to fail?

Choose 2 answers

- A. Values for caching
- B. Code
- C. Default Value
- D. Data Type

**Answer: A,B,D**

Explanation:

To decide when to use a promotion instead of an offer to market products, consider these factors: A. Product is available to a limited set of customers: Promotions are ideal for targeting specific customer segments or demographics, allowing for more controlled and strategic marketing. C. Product is available for a limited time: Promotions are effective for creating urgency and driving sales within a specific timeframe, making them suitable for products available temporarily. D. Product needs to be sold quickly: Promotions can accelerate product uptake by offering timely incentives, which is crucial for moving inventory rapidly. These criteria align with the strategic use of promotions to drive specific sales objectives, particularly when products require targeted marketing approaches or need to clear quickly due to time constraints.

References:

- \* Salesforce CPQ Promotions and Offers Documentation.
- \* Marketing and Sales Strategies in Salesforce Industries CPQ.

### NEW QUESTION # 233

Velocity Picklists can be assigned to attributes at which of the following levels?

Note: This question displayed answer options in random order when taking this Test.

- A. Attributes and Products
- B. Attributes and Object Types
- C. Attributes, Attribute Categories and Products
- D. Attributes, Object Types, and Products

**Answer: D**

Explanation:

Velocity picklists can be assigned to attributes at the levels of Attributes, Object Types, and Products. This level of assignment flexibility ensures that picklists can be used effectively across various dimensions of the product configuration and sales processes, facilitating better data management and consistency across the platform.

\* Attributes, Object Types, and Products: This broad applicability allows for comprehensive and cohesive data management strategies, aligning picklist values across multiple levels of product and service definitions.

### NEW QUESTION # 234

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