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## Cisco Small and Medium Business Sales Sample Questions (Q49-Q54):

### NEW QUESTION # 49

Which features are managed in the Cisco Control Hub?

- A. Cisco IP Phones
- B. Meraki Cameras
- C. Meetings and Messagin91
- D. Catalyst Switches

Answer: C

### NEW QUESTION # 50

Which Cisco solution should an SMB IT support company adopt to help mitigate network vulnerabilities?

- A. Webex Control Hub
- B. Catalyst Access Points
- C. FirePower Firewalls
- D. CML

**Answer: C**

Explanation:

Cisco FirePower Firewalls are specifically designed to provide advanced threat protection and mitigation of network vulnerabilities. These firewalls offer next-generation features, such as intrusion prevention systems (IPS), advanced malware protection (AMP), and URL filtering, which are crucial for securing SMB networks against various threats. FirePower Firewalls can detect and block sophisticated threats in real-time, offering comprehensive security solutions that protect network assets from attacks.

1. Advanced Threat Protection: FirePower Firewalls use a combination of deep packet inspection, real-time threat intelligence, and behavior-based analysis to detect and mitigate threats.
2. Intrusion Prevention System (IPS): This feature identifies and stops malicious traffic and known vulnerabilities before they can enter the network.
3. Advanced Malware Protection (AMP): AMP provides continuous analysis and retrospective security, helping to detect, track, and remediate advanced malware.
4. URL Filtering: This feature blocks access to malicious websites and unwanted content, reducing the risk of phishing and other web-based attacks.

### NEW QUESTION # 51

Which Cisco product is best known for cloud-managed networking?

- A. Cisco UCS
- B. Cisco ASR
- C. Cisco Nexus
- D. Cisco Meraki

**Answer: D**

Explanation:

Cisco Meraki provides centralized cloud management, simplifying deployment, monitoring, troubleshooting, and security management for small and medium-sized businesses.

### NEW QUESTION # 52

Which Cisco solutions helps a keep a healthcare patient's information secure?

- A. Cisco Care Plus
- B. Meraki Systems Manager
- C. Duo
- D. DNS redundancy

**Answer: C**

Explanation:

Duo, a Cisco solution, helps keep healthcare patient information secure by providing robust multi-factor authentication (MFA) and secure access controls. Duo ensures that only authorized users can access sensitive healthcare information, thereby protecting patient data from unauthorized access and breaches.

1. Multi-Factor Authentication (MFA): Duo provides an additional layer of security by requiring users to verify their identity through multiple factors before accessing sensitive information.
2. Access Controls: Duo allows healthcare organizations to enforce strict access controls, ensuring that only authorized personnel can access patient information.
3. Compliance: Duo helps healthcare providers meet regulatory compliance requirements, such as HIPAA, by securing patient information and maintaining data privacy.

### NEW QUESTION # 53

Which security challenge do SMBs face?

- A. lack of knowledge in cloud security
- B. global shortage of security experts
- C. lack of security products
- D. smaller attack surface

**Answer: A**

Explanation:

SMBs (Small and Medium Businesses) often face significant challenges regarding cloud security due to a lack of expertise and knowledge in this domain. As many SMBs migrate to cloud services to leverage cost and efficiency benefits, they often do not have the necessary skills or understanding to secure these environments properly. This can lead to misconfigurations, inadequate protection against threats, and potential data breaches.

1. **Limited Resources:** SMBs typically have fewer resources to dedicate to IT and security, making it challenging to hire or train personnel with cloud security expertise.
2. **Complexity of Cloud Security:** Cloud environments introduce new security considerations that differ from traditional on-premises infrastructure, requiring specific knowledge and practices.
3. **Evolving Threat Landscape:** The dynamic nature of cybersecurity threats necessitates ongoing education and adaptation, which can be challenging for SMBs to keep up with.

### NEW QUESTION # 54

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