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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q105-Q110):

NEW QUESTION # 105

Universal Containers wants customers who buy the Freight Container product to be baled in monthly installments. How can an administrator meet this requirement?

- A. Create a default revenue schedule on the product
- B. Create a workflow rule on the product
- C. Create custom fields on the product
- D. Create a default quantity schedule on the product

Answer: A

NEW QUESTION # 106

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log in. The administrator would now like to look at how many users have successfully used it since it was rolled out.

What are two ways the administrator can get this information?

Choose 2 answers

- A. The order of flow execution is unpredictable
- B. **Create a new view in Identity Verification History, specifying Method.**
- C. Open the Login Access Policies in Setup which shows how many users are using MFA.
- D. **Run a session setting report, specifying login methods by user.**

Answer: B,D

Explanation:

Salesforce Authenticator is an app that allows users to verify their identity when logging in to Salesforce using two-factor authentication (2FA). 2FA adds an extra layer of security by requiring users to enter a verification code or approve a notification on their mobile device after entering their username and password.

To look at how many users have successfully used Salesforce Authenticator since it was rolled out, an administrator can use two ways:

* A) Run a session setting report, specifying login methods by user.

A session setting report is a report that shows information about users' login sessions, such as login time, location, IP address, browser, platform, etc. A session setting report can also show the login methods used by users, such as password, verification code, or notification. By running a session setting report, specifying login methods by user, an administrator can see how many users have used Salesforce Authenticator to log in to Salesforce. References: https://help.salesforce.com/s/articleView?id=sf.reports_session.htm&type=5

* C) Create a new view in Identity Verification History, specifying Method.

Identity Verification History is a page that shows the history of identity verification attempts for each user in the org. Identity verification history includes information such as date, time, status, method, and IP address of each attempt. By creating a new view in Identity Verification History, specifying Method as a filter criterion, an administrator can see how many users have used Salesforce Authenticator to verify their identity when logging in to Salesforce. References: https://help.salesforce.com/s/articleView?id=sf.identity_verification_history.htm&type=5

NEW QUESTION # 107

Select an option below that you would use to limit the number of records and assist with data consistency.

- A. **Custom lookup fields and lookup filters**
- B. Custom formula fields
- C. Picklist and dependent picklist fields
- D. Record types and page layouts
- E. Workflow field updates

Answer: A

NEW QUESTION # 108

The Marketing Manager has requested that a field be added to each account that displays the number of contacts associated with that account. The manager wants to use this field as part of an email marketing segmentation strategy. How can this requirement be met?

- A. Create a custom field on the account. Use a workflow rule to update the field when contacts are added or deleted.
- B. Create a custom formula field on the account using the count() function to count the number of related contacts.
- C. Create a custom field on the account. Use an Apex trigger to update the field when contacts are added or deleted.
- D. **Create a roll-up summary field that counts the number of contacts and displays that count on the account.**

Answer: D

NEW QUESTION # 109

Universal Containers' support team wants to use Salesforce Knowledge to allow customers and the support team to have access to the product documentation. There are many different types of documentation with usage across the globe. What feature should the administrator configure?

- A. Setup record types and page layouts.
- B. Create article types.
- C. Enable the Case Feed.
- D. Define data categories and visibility.

Answer: D

Explanation:

Data categories and visibility are features that allow you to organize and control access to your Salesforce Knowledge articles based on different topics or criteria. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data categories and visibility to provide relevant and appropriate product documentation to your customers and support team. References:

https://help.salesforce.com/s/articleView?id=sf.knowledge_categories.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.knowledge_category_visibility.htm&type=5

NEW QUESTION # 110

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